

Publishers' Weekly

THE AMERICAN

BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

[ESTABLISHED 1852.]

Published by the R. R. BOWKER COMPANY. R. R. BOWKER, President and Treasurer. FREMONT RIDER, Secretary.

PUBLICATION OFFICE, 298 BROADWAY, NEW YORK.

Entered at the Post-Office at New York, N. Y., as second-class matter.

Copyright, January, 1913, by the R. R. Bowker Co.

VOL. LXXXIII., No. 3.

NEW YORK, Jan. 18, 1913

WHOLE NO. 2137

*"Fumed eggs,
hundred p'cent efficient"*

DO YOU KNOW WHAT THEY ARE?
BUNKER WAS MARRIED ON THEM.

—BUNKER BEAN

By Harry Leon Wilson

A just perfectly yarn

Geo. W. ripping, as Bunker would say

It's caught on!

Everybody's speaking in
Bunkerisms

See 3rd Cover Also
For Other Announcement



HALLIE ERMINIE RIVES

whose new book "The Valiants of Virginia" is warm from the presses, in private life is Mrs. Post Wheeler, wife of the diplomat, traveler and author of that name, to whom, after a romantic courtship, she six years ago was married in Tokyo, Japan. The work of Mrs. Wheeler, who is a cousin of Amélie Rives, is distinguished by fervid style and dramatic action. Among her previous books have been "The Kingdom of Slender Swords," "Satan Sanderson," "The Castaway," and "Smoking Flax." "Hearts Courageous" probably is her best known novel. "The Valiants of Virginia" is issued by The Bobbs-Merrill Company. Hallie Erminie Rives never wrote a better romance than "The Valiants of Virginia." The swinging story both stirs and pleases. It begins well and ends better, while between is no page or moment that drags or "lets down."—*Chicago Record-Herald*.

PUTNAM'S NEW NOVELS

PUBLISHED TODAY

By the author of "The Great Prize Novel"

The Port of Dreams

By MERRIAM ALEXANDER

Author of "Beyond the Law"

12°. \$1.35 net. By mail, \$1.50

In this new story by the winner of the Great Prize Novel, awarded the prize of \$1,250.00, Miss Alexander turns to a century with the history of which she is thoroughly imbued and the scenes of which are to her a familiar landscape. It is a tale of love and adventure laid in the stirring Jacobite days and confirms the opinions of the critics, who welcomed the author of "Beyond the Law" as a notable recruit to the small band of novelists that may be relied upon to produce something distinctive.

Who Laughs Last

By ASHTON HILLIERS

Author of "As It Happened," "The Master Girl," etc.

12°. \$1.35 net. By mail, \$1.50

A story rich in human content, abounding in telling contrasts of character and impressive portraiture and seasoned with incident and adventure. The hero, temperamentally unqualified for business and its exacting standards, blunders into a transaction which threatens to blight his career, but though punished for his ignorance of practical matters by his business-like relations, he wins friends among outsiders and finds plenty of astonishing adventure awaiting him in other lands.

There is romance a-plenty, even in these later days, which some people call prosaic, and the author of "As It Happened" has filled the page of his new novel with glowing incident and thrilling happenings.

NEW YORK
45th St., 2-6 W.
23d St., 27-29 W.

G. P. Putnam's Sons

LONDON
24 Bedford St.
Strand

E. P. DUTTON & COMPANY'S New Novels

A NEW NOVEL BY PIERRE DE COULEVAIN

American Nobility

Ready in February. \$1.35 net; postpaid, \$1.47

By PIERRE DE COULEVAIN, whose "On the Branch" is in its 13th American ed. Newly translated by ALYS HALLARD.

In this absorbing story of an international marriage, the delicate questions of widely diverging ideals of conduct are handled with wonderful insight, a perfect knowledge of the facts, and a charm of manner which is characteristic of this author. The book has a far more direct appeal to Americans than anything she has yet written.

A NEW NOVEL BY ROBERT HALIFAX

A Slice of Life

Now Ready. \$1.35 net; postpaid, \$1.45

By ROBERT HALIFAX. Author of "The Borderland," "Low Society," etc.

Matt Casewade's experiences after he decides to retire and live on the rents of Roper's Row (if he can collect them) are delightfully amusing. Roper's Row is out on that borderland of London where Mr. Halifax finds some of the most human people you have met for many a day.

Three singularly charming books by the MISSES FINDLATER, authors, with Kate Douglas Wiggin, of "The Affair at the Inn."

Crossriggs

Ready January 25. \$1.35 net; postpaid, \$1.45

By JANE H. and MARY FINDLATER.

The delicate shading of the social strata of a Scotch village is touched off inimitably in the course of a story which reveals the depth of tragic interest which may underlie lives apparently quiet and uneventful.

Penny Monypenny

Ready Jan. 25. \$1.35 net; postpaid, \$1.45

By JANE H. and MARY FINDLATER.

There is a deal of unobtrusive humor in this story of the efforts of two dour old Scots bachelors to decide upon a satisfactory heir. The character of Penelope's lovable, womanly mother, peacemaker and interpreter between two generations, is hard to match in modern fiction.

Seven Scots Stories

Ready Jan. 25. \$1.35 net; postpaid, \$1.45

By JANE H. FINDLATER. Illustrated in colors by HENRY W. KERR.

These simple, unpretending poignant sketches of the life of the crofter and small farmer in the Lowlands are a genuine revelation of true Scots character, and are full of a singular charm of spirit.

A NEW NOVEL BY MARJORIE BOWEN

The Quest of Glory

Now Ready. \$1.35 net; postpaid, \$1.45

By MARJORIE BOWEN. Author of "I Will Maintain," etc.

A brilliant romance of the times of Louis XV., based upon the career of the glory-loving young Marquis de Vauvenargues. It is full of color and movement and leaves the reader feeling a great tenderness for those who upheld the traditions of the older France.

The Fear of Living

Ready Early in February. \$1.35 net; postpaid, \$1.47

By HENRY BORDEAUX. Translated by RUTH HELEN DAVIS.

"Crowned" by the French Academy, this novel, now in the 83rd edition in France has aroused deep feeling there for the daring with which it exposes the modern habit of shirking responsibility, risk and the struggles which give color and value to life.

A NOVEL WHICH WILL LIVE

The Flaw in the Crystal

Cloth \$1.20 net; postpaid, \$1.30

By MISS MAY SINCLAIR. Author of "The Divine Fire," etc.

"With no hint from first to last that it is dealing with aught but the most ordinary material of our daily lives . . . this astounding story not only makes impalpable mediumistic matters concretely human to us, but leaves us shuddering at the reality of its horrors escaped and aglow with our contract with its healing mysteries."—*"Life,"* New York.

The magnetism of the book is wonderful as is shown by the praise of it in papers so wide apart as *"The Continent,"* *"The Nation,"* *"The Argonaut,"* and *"Life."*

Published
by

E. P. DUTTON & COMPANY

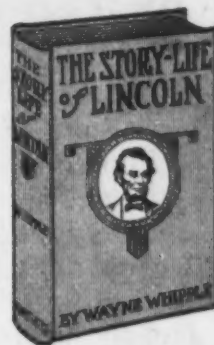
31 West 23d Street
New York

Books That Help February Sales

Two New Washington and Lincoln Books

The Sayings of Washington The Sayings of Lincoln

Beautifully-made little books containing the best of the wit and wisdom of Washington and Lincoln. There is a jewel in every line. **The Sayings of Washington** includes his Farewell Address; **The Sayings of Lincoln** includes his Second Inaugural Address and his Gettysburg Speech. Bound in Limp Ooze Leather, in uniformity with our "Gem Series." Size, 3 x 4 1/4 inches. 60 cents per volume.



The Story-Life of Lincoln

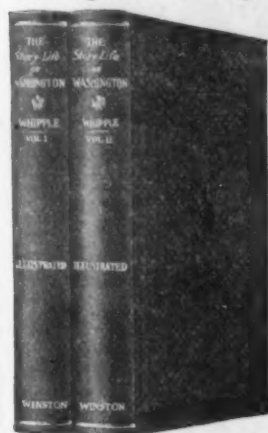
By Wayne Whipple

From 100 authoritative sources has been selected the best-told story of every event in Lincoln's life, arranged in proper order and forming his complete connected biography. Endorsed by Lincoln Students, Senators, Governors and prominent men of every kind. Cloth, 700 pages. 150 illustrations. \$1.75. Three-quarter Levant, gilt top, \$5.00.

The Story-Life of Washington

By Wayne Whipple

A biography composed of 500 true stories, selected from all authentic sources regarding George Washington, fitted together in sequence to form his complete life history. Illustrated with more than 50 engravings from portraits, paintings, drawings and manuscripts. Two volumes. Cloth extra, Library style, in box, \$3.00 net. Half-calf, gilt top, \$7.50 net.



Lincoln's Own Yarns and Stories

By Col. Alex. K. McClure, LL.D.

In this book are gathered all the authentic yarns, stories, anecdotes, witty sayings and jokes told by Abraham Lincoln. Here will be found very interesting stories of the backwoods, the flat-boat days, the country tavern, the early sixties, the Civil War, the Cabinet, the White House. They are full of homely wit and humor that appeal to every reader. Cloth, 8vo, 550 pages. Illustrated. \$1.50.

Mourning for Lincoln

By Frank W. Z. Barrett

A memorial volume of typical anecdotes showing how the national bereavement of 1865 was felt in all classes and localities. Small 12mo. Cloth, gilt top, \$1.00 net.

A Heroine of the Wilderness

By Hezekiah Butterworth

Comparatively few are sufficiently familiar with the life of the noble woman of whom Abraham Lincoln said, "I owe all I am to my sainted mother." In this volume the author tells the story of Nancy Hanks' early life and marriage and the boyhood of young Lincoln. 12mo. 273 pages. Illustrated. \$1.00.

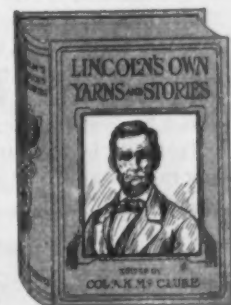
Life of Washington

By Aaron Bancroft

A concise and authentic biography. 480 pages. Cloth, 75 cents.

Check up your stock on these books and order NOW what you need

THE JOHN C. WINSTON COMPANY, Philadelphia



In Re

"Marriage"

3rd Edition

What one bookseller writes to Duffield & Co. about H. G. Wells:

CAMDEN, S. C., December 23, 1912.

"Sunday opened gray and chill, like a dreary day in New York. Well, if I couldn't get out I could at least stay in this delightful Inn, and so I did, with a copy of 'Marriage' for a companion. That is the *why* of this epistle, for I have been so charmed by Mr. Wells's most clever book that I can't resist telling you. This is my first acquaintance with this fascinating author, I regret to say, but it shall not end here. At first I was comparing him with Arnold Bennett, or rather feeling that they were much alike. But he is Arnold Bennett and *much more*. I cannot recall in all modern fiction a more delightful creation than Marjorie, with her many faults which make her so distinctly human. Marjorie is simply adorable, while Trafford is a character to make you think. That is the worst of modern life. A man has no *time* for serious thought. I read the book all the morning and forgot it rained outside, finishing it just as the luncheon bell rang. All the afternoon I have been in the atmosphere of 'Marriage,' again forgetting the rain and storm without.

"It is such books as this that are worth while—they entertain you while you read, and make you think and forget yourself when laid aside. I wish you would congratulate Mr. Wells for me—tell him there is at least one bookseller in America that has read his book, and that *he* pretty nearly puts it in a class by itself.

"We have done well with 'Marriage,' and now that I have read it, I assure you that the end is not yet."

NEW YORK, January 8, 1913.

"I had the enclosed printed up as an envelope enclosure. I don't get very much out of envelope enclosures, but I felt so much pleased with 'Marriage' that I decided to make an exception in favor of the book. My oldest daughter finished the volume the other evening and considers it about the best thing she has read during the past year, and she is supposed to be a good critic."

Marriage

By H. G. WELLS

Thick crown 8vo, cloth, 529 pages, net \$1.35 postpaid.

A PERSONAL NOTE

Here is a novel to interest the most jaded and weary of novel readers. It possesses all the qualities of the successful novel.

LOVE
HUMOR
ADVENTURE
PHILOSOPHY
ORIGINALITY

Marjorie is one of the most winsome and human creations in modern fiction, while Trafford, her husband, is the sort of man to set us all thinking. "Marriage" is one of the books that is worth while, and I put it very near the top of the fiction output for 1912.

Mr. Wells calls a spade a spade, and you must be prepared for some "jolts"—and yet his book is thoroughly clean, wholesome, moral and uplifting —C. L. B.

DUFFIELD  COMPANY
36 WEST 37TH ST. NEW YORK

THE PARASITE

By **Helen R. Martin**

*Illustrations and Jacket in color by James Montgomery Flagg. \$1.25 net.
Postpaid \$1.37.*

The Author of—

**TILLIE THE
MENNONITE MAID**

has written a novel that is well described by the words—Startling, Unusual, Extraordinary—Powerful, and although Strongly Realistic, it is also a Big Human Romance.



SALLY CASTLETON SOUTHERNER

By **CRITTENDEN MARRIOTT**

Author of

*"The Isle of Dead Ships," etc. Illustrated by N. C. Wyeth. \$1.25 net.
Postpaid \$1.37*

"Sally Castleton, Southerner," is a love story brimming with action, a drama of human emotions too big and universal to be limited by a historical setting,—war being only a background for the plot. It is a romance of indescribable charm pictured in vivid contrast to the dark shadows of the Rebellion.

PUBLICATION DAY, JANUARY 20TH.

Jackets and Posters in color.

A DISPLAY OF THESE BOOKS MEANS QUICK SALES

J. B. LIPPINCOTT COMPANY, Publishers
Philadelphia

BIBLIOGRAPHICAL HELPS

ISSUED FROM

The Office of THE PUBLISHERS' WEEKLY

The Publishers' Weekly

Recognized as the representative journal of the publishing and bookselling interests in the United States. Contains full weekly record of American publications, with monthly cumulations; all the news of interest concerning the book trade, lists of "Books Wanted," (an advertising feature which each subscriber may use without charge to the extent of 100 lines per year,) etc., etc. Subscription, \$4.00 a year; to foreign countries, \$5.00 a year.

The Book Review

Reprinted from *The Publishers' Weekly* supplements and special numbers and issued in editions of not less than one hundred copies with the dealer's imprint, and constituting a retail bookselling publication to draw trade. Issued for each month of the year excepting the dull months of July and August. Send for specimen copies and terms.

Index to Dates

An index to the dates of current events, issued monthly and cumulated quarterly. Intended, not only for date reference *per se*, but as an index to the daily newspaper press—an immense mass of valuable material otherwise almost inaccessible bibliographically. Indispensable to the literary worker and library of every grade. Subscription, \$4.00 per year.

The Publishers' Trade List Annual

Contains the latest catalogues of upward of 200 American publishers, contributed by themselves and arranged alphabetically by the firm-names, with smaller lists, fully indexed, in the front of the volume. Indispensable to every one who has any interest in the sale or purchase of books. Large 8vo, cloth, \$2.50.

The American Catalog Series

A list of the periods each volume includes:
 1876. Books in print July 1, 1876. *Out of print.*
 1876-1884. *Out of print.*
 1884-1890. *Out of print.*
 1890-1895. *Out of print.*
 1895-1900. Quarto, half morocco, \$15.00.
 1900-1904. Part I. Containing the short title record of five years in a single alphabet. 8vo, half morocco, \$7.50.
 Part II. Containing the full title Weekly Record material of *The Publishers' Weekly* in a separate alphabet for each year. 8vo, half morocco, \$7.50.
 1905-1907. Part I. 8vo, half morocco, . . . \$7.50
 1905-1907. Part II. 8vo, half morocco, . . . 6.00
 1908-1910. 8vo, half morocco, . . . 10.00

The Library Journal

Chiefly devoted to library economy and bibliography. Published monthly. Subscription, \$4.00 a year; single numbers, 35 cents. Price to Europe or other countries in the Union 16s a year; single numbers, 1s. 6d.

The American Library Annual

Including Index to Dates of Current Events; necrology of writers; bibliographies; statistics of book production; select lists of public libraries; directories of publishers and booksellers; list of private book collectors, etc. Volumes for 1911-12 and 1912-13. 8vo, cloth, \$5.00 each.

The Annual Library Index

Including Periodicals, American and English Essays, Book-Chapters, etc., Bibliographies, Necrology, Index to Dates of Principal Events, etc. Edited by W. I. FLETCHER. The annual volumes covering 1908, 1909 and 1910, \$5.00 each; all earlier volumes, \$3.50 each.

The American Educational List

Contains a price-list of the text-books in use in the United States, arranged alphabetically by author's or editor's name, and a detailed subject-index referring from each specific subject to authors of books on that subject. (Published annually.) 8vo leatherette, 50 cents.

English Catalogue of Books (Annual)

Containing a complete list of all the books published in Great Britain and Ireland in the calendar year, with index to subjects. 8vo, cloth, \$1.50.

Directory of Publishers

Contains names and addresses of 3789 firms and individuals who issued books in the U. S. from January 1, 1908 to December 31, 1910. (Reprinted from *The American Catalog*, 1908-1910.) 8vo, leatherette, red edges, \$1.00.

Directory of Booksellers

in the principal towns of the U. S. and Canada (in "The American Library Annual, 1911-12." \$5.00).

Select Lists of Public Libraries

in the U. S. and Canada with data concerning nearly 1500 of the more important ones (in "The American Library Annual, 1911-12." \$5.00).

Private Book Collectors in the United States

A list of 1200 names with each collector's specialties mentioned (in "The American Library Annual, 1911-12." \$5.00).

The Profession of Bookselling

A handbook of practical hints for the apprentice and bookseller. By A. GROWOLL, late managing-editor of *The Publishers' Weekly*. Three parts. 8vo, boards, each, \$2.00; complete in one volume, half leather, \$7.50.

Publications of Societies

A provisional list of the publications of American scientific, literary and other societies, from their organization. Compiled under the editorial direction of R. R. BOWKER. Schedules nearly 1000 societies issuing publications, and gives title-entries of all their publications, as far as data could be obtained from the societies and from libraries. 8vo, paper, \$2.50.

State Publications

A provisional list of the official publications of the several States of the United States from their organization. Compiled under the editorial direction of R. R. BOWKER. Part 1: New England States. Part 2: North Central States. Part 3: Western States and Territories. Part 4: Southern States. The four parts bound in one vol., half morocco, \$12.00; the four parts, each in paper cover, \$10.00 for the set. (Not sold separately.)

Office of THE PUBLISHERS' WEEKLY

298 BROADWAY

NEW YORK



Ready January 20th

DANA ESTES & COMPANY
PUBLISHERS BOSTON

A NEW NOVEL BY

LAURA E. RICHARDS

THE AUTHOR OF

"Mrs. Tree," "Geoffrey Strong," "Captain January," etc.

MISS JIMMY

Mrs. Richards, whose ability to portray the shrewd and kindly intelligence, the homelike characteristics, and the quaint speech of the Down East Yankee and other fast vanishing New England types, is excelled by none, and equalled by very few, has given us a new character in Miss Jimmy, christened Jemima Dolly.

Miss Jimmy is a combination of Mrs. Tree, Mary Sands, Miss Phoebe, and others of Mrs. Richards' well-known characters, a combination well nigh irresistible.

**Cloth, 12mo. Frontispiece in color.
Illuminated Jacket. \$1.00 NET**

**ORDER FROM YOUR JOBBER
OR SEND DIRECT TODAY**

The most important work
of Fiction issued in a year.



STOKESJanuary Novels**The FRONTIERS of the HEART**Jan. 17By VICTOR MARGUERITTE

Translated from the French of this noted author

A masterly story based on the struggle between love and patriotism. It tells of a sensitive French girl in love with a German doctor before and during the Franco-Prussian War. The working-out of the story is sometimes in the slow, impalpable undercurrents of detail, sometimes in the swift, passionate excitement of war or love. It catches the reader in a vortex of emotions which sweep him on to the end.

*Cloth, 12mo, \$1.25 net; postpaid \$1.37. Colored picture wrapper***THE
DECLENSION of HENRY D'ALBIAC**Jan. 24By V. GOLDIE

A novel of comedy and satire, based on the conversion to suffrage of a young French nobleman by a middle-class Scotch girl—vivacious and tingling with intellectual vitality. How she at once shocks and charms him is told with keen humor.

*Cloth, 12mo, \$1.25 net; postpaid \$1.37. Colored picture wrapper***RANCHING FOR SYLVIA**Jan. 10By HAROLD BINDLOSS*Author of "Winston of the Prairie," "The Long Portage," etc.*

A Bindloss novel of the best type, combining love, work, and thrilling outdoor adventure. It includes a horse-stealing episode, a hold-up or two, the pursuit of whisky smugglers, a kidnapping, the steady work of farming, and the companionship of a splendid, true-hearted girl of the prairie. The end is at once surprising and satisfactory.

Cloth, 12mo, \$1.30 net; postpaid \$1.42. Colored picture wrapper

PUBLISHERS

FREDERICK A. STOKES COMPANY

NEW YORK

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

January 18, 1913

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—BACON.

THE TREND OF LEGISLATION.

Two bills introduced at the last session of Congress, though only indirectly touching the book trade, are of interest as showing the present trend of legislative activity.

The first is the so-called Campbell bill, which would make it obligatory on all manufacturers to put their names on all their products. This is backed by the National League of Makers' Name of Chicago, of which Dr. Wiley is president, and is really a sort of offshoot of pure-food legislation. It is claimed that its provisions would tend to protect the public from shoddy articles, made perhaps under unsanitary sweatshop conditions, and would put a stop to the sale of good-looking but cheap stuff that is made up by unscrupulous manufacturers for "bankrupt," "closing-out" and "fire sales," and to all similar imitations of standard and well-advertised articles.

The second bill was an anti-trust measure, introduced by Senator Clapp last month, proposing to prohibit unfair discriminations between different sections and communities, and particularly discriminations in price. It provides that no firm or corporation shall, "for the purpose of destroying the business of a competitor or creating a monopoly in any locality, discriminate between sections, communities or localities by selling a commodity at a lower rate in one section, community or locality than is charged for such commodity by said party in any other section, community or locality, after making due allowance for the difference, if any, in the actual cost of the transportation from the point of production, if a raw product, or from the point of manufacture, if a manufactured product."

Neither of these measures came to a vote, or even came up for discussion; but, in more or less modified form, they are almost certain to be reintroduced in the next session of Congress. And if neither now seems of interest to the book trade—since books are sold almost uniformly the country over under an identical scale of prices and discounts, and almost invariably under the publishers' imprint—nevertheless the evidently increasing trend to regulate all terms of sale by legislative action is too significant to be overlooked.

ELSEWHERE in this issue we reprint the decision of the United States Circuit Court in the case of G. & C. Merriam Company vs. Cupples & Leon Company and Syndicate Publishing Company, beginning a new series—for we understand that the decision will be appealed from—of "Webster dictionary" litigation. It will be recalled that the courts have held that, while the G. & C. Merriam Company may not prevent other publishers from calling their works (based on the original Webster's) "Webster's" dictionaries, yet such publishers must clearly state on their title pages and advertising, in a form prescribed by the United States Circuit Court, a statement acknowledging that such "Webster's dictionaries" are not published by the authorized Webster publishers, viz., the G. & C. Merriam Company. It was not complained that the defendants in the present case failed to comply with the prescription above mentioned, but that their dictionary was not based on Webster at all. This contention, the court, after examination of voluminous historical and statistical evidence introduced, has denied.

ALTHOUGH obliged to deny the injunctive relief asked for by the G. & C. Merriam Company, the court in no sense endorsed the competing dictionaries. His attitude is sufficiently shown in the text of the decision. On the other hand, we are told that the G. & C. Merriam Company are pressing at the present time at least a half-dozen other suits for injunction, and that the would-be "Webster" competitors complain bitterly of a campaign of restrictive litigation, which the appellants really expect to lose, but which, in the meantime, tends to demoralize unjustly the competitors' legitimate trade. Two facts seem now to have been legally affirmed: (1) That the G. & C. Merriam Company have no legal

monopoly to the title name "Webster"; (2) that competitors using that name must not, lest they work a fraud on the public, palm off unauthorized "Webster dictionaries" as those published by the original publishers of Webster or their successors. Having these two points clearly established, it would seem now to be possible to put an end to this interminable "Webster" litigation, which keeps the dictionary trade in a ferment and benefits no one but the lawyers concerned.

Now is the time for the bookseller to prepare for Valentine's Day business. Of course, your store offers postcards and the usual assortment of art valentines. But how about books? There is hardly a holiday gift book, except those specifically labeled "Christmas," that isn't equally suitable for Valentine's Day giving. Could any better way of working off surplus holiday stock possibly present itself? This doesn't mean, of course, limiting your valentine showing to left-overs. No gift remembrance for the day could be more suggestive and suitable than a daintily gotten-up love story. Are you doing your part to swing the public taste, at your profit, from the gaudy and ephemeral Valentine card to the beautiful book, costing more, to be sure, but giving permanent enjoyment? One publishing house has consistently played up "Books for Valentine's Day" for several seasons past; are you, as retail booksellers, co-operating with them and with other publishers who are similarly making suggestive campaigns in the booksellers' interest?

THE LEIPZIG BOOK EXPOSITION, 1914.

COMPLETE DETAILS OF THE PROPOSED EXPOSITION NOW AVAILABLE—RULES PRESCRIBED—63 CLASSES OF EXHIBITS.

I.—SCOPE AND EXTENT OF THE EXHIBITION.

The International Exhibition for the Book Industry and the Graphic Arts, to be held at Leipzig in 1914, is to embrace:

1. The entire book industry, inclusive of photography.
2. The graphic arts.
3. All allied industries and auxiliary branches.

The exhibition will be international, and all the civilized countries of the world will be permitted to participate.

The plot of ground placed at the disposal of the exhibition management by the Leipzig Municipal Council has an area of about 400,000 square meters. It is easily accessible from the town and Leipzig railway stations by means of excellent traffic services.

II.—DURATION OF THE EXHIBITION.

The International Exhibition for Book Industry and the Graphic Arts, Leipzig, 1914, is to be opened early in May, 1914, and closed at the end of October, 1914. The board of directors, however, reserves to itself the right of altering these dates.

IV.—NOTIFICATION.

The notification of exhibiting at the exhibition must be made out in duplicate on forms provided by the management, and must be returned, *at the latest, by June 30, 1913.*

Exhibitors are requested to answer the questions contained in the application form conscientiously and very fully; should steam, water, gas or electricity be required, the necessary details must be furnished. If necessary, sketches of the exhibits, with exact measurements, should accompany the application.

Preliminary applications, accompanied, if possible, by approximate particulars of space required are, *up to December 31, 1912*, to be addressed to the exhibition management. Notifications arriving after July 1, 1913, can be considered in so far as the remaining space permits.

V.—ADMISSION OF EXHIBITS.

The admission of exhibits is based, as a rule, on the assumption that the articles were manufactured by the exhibitor himself or at his works, either entirely, or in their essential parts, or to his order. In all exceptional cases, and on questions as to whether the conditions of admission have been fulfilled, and in every case of doubt, the exhibition management alone decides. The directors reserve their full right to decline any exhibit, without being compelled to state their reasons for doing so.

All articles are excluded from the exhibition which give offence from the point of view of technics or taste, unsavory smell, faultiness, inflammability, or are subversive of morality. In cases of contravention of the regulations the management will assume the right to remove any such exhibits, at the cost and risk of the exhibitor, and have them returned to him.

Every exhibitor will receive a notification of the acceptance of his exhibits, with a preliminary estimate of the charge for space.

After sending in the duly signed application form, and after receipt of a notification of acceptance, the exhibitor is bound in all cases to pay the full charge for the space allotted him, and to refund all expenses incurred by the management on his behalf.

VI.—CHARGES FOR SPACE, AND CONDITIONS OF ACCEPTANCE.

The charges for space will be as follows, provided the notification is forwarded in due time:

60 marks for every square meter floor space in closed buildings.

40 marks for every square meter floor space in roofed buildings, open on all sides.

40 marks for every square meter wall space in closed buildings.

40 marks for every square meter wall space in roofed buildings, open on all sides.

90 marks for every linear meter table space, including tables of 80 centimeters' depth

40 marks for every square meter wall space adjoining table space.

The charge is higher if the space required is to be approached on more than one side, viz:

by 30% if the space is to be open on two sides,
by 60% if the space is to be open on three sides,
by 100% if the space is to be open on all sides.

For spaces adjacent to the special broad main entrances of the halls, the above quoted rates are increased by 50% of the initial charge.

This addition is also to be made to the minimum charge to be paid. Every portion of a sq. metre encroached upon will be reckoned as a full sq. metre. *The minimum charge for space amounts to 120 marks.*

The charges for spaces in special buildings in the open air will be calculated at rates specially agreed upon.

If the application for larger spaces is made in good time, the exhibition management allows discounts when allotting the space:

for, at least, 21 up to 50 sq. metres	5%	} on the total } amount of the } space charg'd } incl. addition- } al chg. if any
for, at least, 51 up to 100 sq. metres	10%	
for, at least, 101 up to 200 sq. metres	15%	
for, at least, 201 up to 300 sq. metres	20%	
for over 301 sq. metres	25%	

Immediately on receipt of the notification of acceptance from the management, the first half of the charge for space must be remitted to the "Allgemeine Deutsche Credit-Anstalt," Leipzig, post free, and an advice must at the same time be posted to the management.

Only after the amount has been paid has the exhibitor any rights over the space allotted to him. He will thereupon receive a letter of allotment, which will serve as a voucher for the admission of his exhibits. The exhibitor must pay any stamp fees which are required. The remaining half of the space charges must be paid on delivery of the exhibits at the exhibition grounds.

The exhibitor is not entitled to make over the space allotted to him, or any portion thereof, to any other party without the approval of the exhibition management.

The space occupied for closed group exhibitions, to be held in agreement with the management, will be charged for at its total area.

The group exhibitors must elect a common representative, who is deputed to fulfil the obligations of all the parties concerned towards the management, and who is accountable for the space rent. Yet each exhibitor of a group exhibit is individually responsible as general debtor to the management for all the obligations of the appointed representative, and for the fulfilment of the stipulations contained in the contracts, and the observance of the exhibition regulations. This joint responsibility of the associated exhibitors includes also obligations undertaken towards the management by only one, or several of them.

VII.—DISTRIBUTION OF SPACES.

The assignment of spaces at the exhibition is in the hands of the exhibition management exclusively. The latter is not bound to consult exhibitors when allotting spaces.

In case of any mistake in the allotment of space, the exhibition management is only liable for the return of the monies paid for the spaces in question. The exhibitor is not entitled to claim for damages.

VIII.—INSTALLATION OF EXHIBITS.

The Arrangement and Decoration of Stands.

The exhibitor must himself look after the installation of the exhibits and the fitting up of his stand, in accordance with the manage-

ment's regulations. This must all be finished, at the latest, five days before the opening of the exhibition; otherwise the management is entitled to remove the objects already installed, or to undertake, or to hasten, the installation at the exhibitor's own cost and risk. In the first case, the exhibitor has no claim to repayment of the charges for spaces. The management may also, if it wishes, dispose of the space as it thinks fit.

With a view to securing as systematic and uniform a style of arrangement as possible, the exhibition cases, cabinets, stands and other equipment are to be designed and executed by artists appointed by the management. The designs must be submitted to the management for approval.

These regulations apply especially to all joint exhibits. The management reserves to itself the right of making further special regulations with regard to these exhibition arrangements.

Special authorization is necessary in cases of structural work, decoration of stands, the putting up of firms' signboards, advertising placards, etc.

With the exception of the broad main passages, the gangways, as a rule, will not be allowed more than 2 metres breadth.

If a partition is erected on an exhibit space with the approval of the management, the latter has the right of the other side of such wall for the benefit of the exhibition. Partitions of this sort must not, generally speaking, exceed 2 metres in height. The whole structure, as a rule, may not exceed 3 metres in height. Exceptions to this regulation must have the sanction of the management.

IX.—CONVEYANCE AND DELIVERY OF EXHIBITS.

In due time before the exhibits are to be despatched, every exhibitor will receive two delivery order forms, sent to him from the offices of the exhibition, which must be filled up and returned before the exhibits are despatched. The delivery of the exhibits must be effected in time enough for them to be properly installed five days before the opening day of the exhibition.

Exhibits requiring a considerable time for their erection, especially those which have to be conveyed through spaces occupied by other exhibitors, must be delivered at a correspondingly earlier date.

The transport of the exhibits from the railway station to the exhibitor's stand will be undertaken at the exhibitor's cost and risk by the exhibition's forwarding agent.

The storing of all the exhibits at the exhibition buildings will also be at the expense and risk of the exhibitor.

The exhibitors will duly receive from the management labels to be pasted on their parcels of exhibits, bearing the name of the sender, the class of exhibits, the admission number, and the address of the exhibition. These labels must be pasted on at least three sides of each package sent. The management reserves the right to draw up further special regulations affecting the transport of the exhibits.

X.—MACHINERY, APPARATUS, ETC., SHOWN IN OPERATION.

The exhibitors, whilst the exhibition is open to visitors, may have their machinery, apparatus, etc., explained by their own employees and at their own cost, and after obtaining permission from the management, they can let the machines be seen in working during the times fixed by the management.

Generally speaking, the working machines, and the larger kind of apparatus, must be installed in the machinery hall. The foundation, mounting and dismounting of the machines must be carried out by the exhibitors at their own cost. The foundation work, if desired, will be undertaken by the exhibition management on reimbursement of the cost. The manage-

ment's permission must be obtained before the foundation work is commenced. As the exhibitor is responsible for the removal of the foundation later on, he must deposit a certain sum, which is fixed by the management. The building material used in the foundation work remains the property of the exhibitor. Foundations not removed in time will be taken away by the management at the cost of the exhibitor.

The main connections required for the transmission of power in the form of electricity, steam, gas and water, as well as the main drainage, will be laid by the exhibition management up to the junction-points decided upon. All branch connections joined on to the mains, and which are to lead to the individual exhibitor's stand will be laid down by the management, the expense being borne by the exhibitors.

All machines and apparatus to be shown working must be provided with the requisite protective devices.

The exhibition management will allow special privileges to those exhibitors whose machines and apparatus are utilized for the exhibition's purposes, such as, for instance, steam-boilers, steam-engines and dynamos, motors, etc.

The exhibitors must name to the management those persons who will be entrusted with the control of the machines.

XI.—INSURANCE, GUARDING, LIABILITY.

At the exhibitor's request, the management will have an exhibitor's goods insured against fire on his account, from the time of their arrival up to, at the latest, four weeks after the close of the exhibition.

The guarding of the exhibition halls and the exhibits is executed free of charge by the exhibition management's staff of custodians and attendants. The management, however, will take no responsibility for loss or damage which may be caused to exhibitors through theft, fire, lightning, water, explosion, exposure to rain, building defects or arising from any other cause.

XII.—THE CLEANING OF THE EXHIBITS.

All exhibits must be cleaned every morning before 9 o'clock. They must be on view and ready for inspection by visitors at this hour, and all coverings or protective wrappings must be removed. After 9 o'clock in the morning no more cleaning work may be done. If the cleaning is not properly carried out it will be executed by the exhibition's attendants at the exhibitor's expense.

XIII.—REPRESENTATION AND ADMISSION TO THE EXHIBITION.

The exhibitors must look after their representatives at the stands themselves. Application must be made at the management's offices with regard to their admission.

The exhibitor and his representatives, or employees needed for the exhibition, will have free admission to the exhibition grounds up to the opening day of the exhibition; after the official opening, a charge will be made for free passes, which must be furnished with a photograph, amounting to 3 marks for an exhibitor and 1 mark for an employee.

XIV.—ADVERTISING AND PHOTOGRAPHING THE EXHIBITS.

The distribution of price lists, or other means of advertising, requires the sanction of the management. Within the exhibition, such distribution must be strictly confined to the exhibitor's own stands. All clamorous advertising methods must be avoided. Exhibitors are not permitted to sell or distribute picture postcards.

Photographs, sketches, etc., can only be taken and made by permission of the management or to their order.

XV.—SALES.

An exhibitor, in his form of application, must state whether the exhibits are for sale, and, if so, at what price. A direct sale for cash is allowed only after the exhibitor has come to an agreement with the management respecting the commission on the sale. The management, however, reserves to itself the right of withdrawing the permission to sell. Any monopoly for the sale of certain articles will not be granted. The offering of articles for sale must not disturb the general order in the exhibition, nor become a source of annoyance to the customers. The articles may be marked "For sale; price....!"

Exhibits which have been sold may only be removed from the exhibition after paying the sales commission at the exhibition cashier's office. Another article must at once be substituted for any article removed from the stand.

XVI.—CATALOGUE.

The exhibition management will publish a detailed catalogue.

XVIII.—PRIZES AND AWARDS.

Awards will be given for special merit.

XIX.—REMOVAL AND REDELIVERY OF EXHIBITS.

No exhibitor may remove his exhibits from his stand before the close of the exhibition, except by special authority of the management. Within four weeks of the closing of the exhibition, the exhibitor must have all his articles packed and ready for removal, or remove them himself. Within the same term he must clear away all buildings, foundations, pipes, etc., and restore the ground to its original condition. The removal of exhibits belonging to foreign visitors from the exhibition to the railway station will be effected at the exhibitor's cost and risk by the exhibition management or its forwarding agent.

The exhibits will be handed over only on presentation of the delivery bill, or export permit, and after all obligations, charges and costs for which the exhibitor is liable have been paid to the exhibition management.

XXI.—LEGAL PROCEEDINGS.

In legal proceedings of any kind, the exhibitor, his employees or accredited representatives are bound to be guided by the decisions of the Leipzig courts of justice.

XXII.—CONCLUDING REGULATIONS.

The cost of all stamps affixed to agreements, contracts or other documents, and other fees, must be borne by the exhibitor.

The forwarding of the form of application by an intending exhibitor duly filled up and signed by him, is equivalent to his acceptance of all the foregoing conditions, and to a declaration that he will conform to them as well as to any further ones, which the exhibition may impose, in the interests of the exhibitors, respecting stands and traffic, supply of steam, electricity, gas and water, etc.

Supplementary agreements of any kind must be in writing, otherwise they will be invalid.

Leipzig, May 19, 1912.

Das Direktorium des Vereins zur Veranstaltung der Internationalen Ausstellung für Buchgewerbe und Graphik, Leipzig, 1914, E. V.

DR. LUDWIG VOLKMANN, *President*.

ARNDT MEYER, *Vice-President*.

HEINRICH BIAGOSCH, *Kommerzienrat*.

GEORG GIESECKE, *Kommerzienrat*.

OTTO NAUARDT, *Kommerzienrat*.

CLASSIFICATION OF EXHIBITS.

The following is such part of the classification scheme adopted for the exhibition as concerns the book trade:

GROUP I.—GRAPHIC ART.

Historical Exhibit—Origin and development of written characters and the graphic arts.

Free-hand drawings.

Pure graphic art (original etchings, original lithographs, and other original graphic productions in one or more colors), the art of writing, original woodcuts, engraving.

Graphic art of reproduction.

GROUP II.—APPLIED GRAPHICS AND THE ART OF BOOKMAKING.

Hand-drawings for applied graphic art.

Photographic art (originals for the technique of photo-mechanical reproduction).

Applied graphic art (illustrations of books or journals), printed letters, book ornamentation, colored or marble papers, posters, packings and wrappers, etc.

Artistic bookbinding, end papers, gilt tooling and embossed binding.

GROUP III.—INSTRUCTION.

Establishment of educational institutes and schools for the book industry. Photography, and the graphic arts.

GROUP IV.—PAPER MANUFACTURE.

GROUP V.—STATIONERY AND WRITING MATERIALS.

GROUP VI.—MANUFACTURE OF COLORS.

GROUP VII.—PHOTOGRAPHY.

GROUP VIII.—TECHNIQUE OF REPRODUCTION.

GROUP IX.—LETTER-CUTTING AND LETTER-FOUNDING, AND ALLIED TRADES, STEREOTYPY, ELECTROTYPY.

GROUP X.—PRINTING PROCESSES.

Historical Exhibit—Development of raised, flat and intaglio printing.

Raised or relief printing: Printing in one or more colors, of newspapers, books, jobbing work, music, maps, posters, calendars. Printing on wood, celluloid, textile fabrics, leather and other materials. Wall-paper printing. Embossed printing for the blind. Embossed work, stamping contrivances and materials.

Flat printing: Lithographic and chromolithographic printing on paper, textile fabrics, leather, linoleum, metal, glass, porcelain and

other materials. Work for business or mercantile purposes. Printing from zinc, aluminium, rubber, etc. Engraving and printing of music. Phototypy in one or more colors. Combination of various printing processes. Postcards, posters. Printing of drawings, plans, etc., by special processes. Raw materials, lithographic stones, tools.

Engraved plate printing: Steel and copper-plate printing, hand and powerpress photogravure, rotary copperplate printing, monogram printing, etc.

GROUP XI.—BOOKBINDING.

Historical exhibition of the development of bookbinding.

Raw materials and tools for bookbinding. Bookbinding materials, leather, cloth, covering and end-papers, clasps, etc.

Bookbinding: Handwork, cloth bindings, leather work, account books, stationery and letterpress binding.

GROUP XII.—PUBLISHING. SALE OF BOOKS RETAIL AND ON COMMISSION.

Historical Exhibit—Development of publishing and trading methods. Special rights, protection of copyright, press censorship, etc.

Publishing: New books and new issues, magazines, compilations, etc.

Map publications: Geographical maps, marine charts, atlases, geological, astronomical and physical charts, globes, hemispheres and astronomical globes.

Retail and commission book trade, cash sales, school books, etc.

Art publications: Art journals of all kinds, portfolios and compilations.

Musical works: Development of the system of writing music. Pieces of music. Literature of music. Discs and cylinders for mechanical musical instruments.

GROUP XIII.—NEWSPAPERS. NEWS DEPARTMENT, METHODS OF ADVERTISING AND CANVASSING.

GROUP XIV.—LIBRARY, BIBLIOGRAPHY, BIBLIOPHILISM AND COLLECTIONS.

Fitting up of libraries, library plans, views, furniture, catalogues of libraries, etc.

Public libraries and reading rooms.

Bibliography organization of intellectual work.

Amateur printing.

Collections of posters, *ex libris*, stamps (philately).

GROUP XV.—MACHINERY, APPARATUS, MATERIALS AND IMPLEMENTS FOR THE PRINTING INDUSTRY.

GROUP XVI.—MEASURES FOR THE PROTECTION AND WELFARE OF THE WORKERS.

THE success of a window display should not be measured by the number of people who stop to look at it, but by the number of sales it develops.—*Canadian Bookseller and Stationer*.

MORE "WEBSTER DICTIONARY" LITIGATION.

SUITS WITH CUPPLES & LEON AND SYNDICATE
PUBLISHING COMPANY JUST DECIDED IN UNITED
STATES DISTRICT COURT.

JUDGE HAND, of the United States District Court for the Southern District of New York, handed down this week a decision in two suits in equity brought by the G. & C. Merriam Company against the Cupples & Leon Company and the Syndicate Publishing Company [not the Syndicate Trading Company], of New York City.

The decision was in favor of the defendants, and reads:

These are two suits in equity to secure an injunction and accounting against the defendants for the publication of two certain dictionaries, one under the title of "Webster's New Standard Dictionary," published by the Syndicate Company, and the other under the title of "Webster's New Century Dictionary," published by the Cupples & Leon Company. Each of these books is substantially taken from the same plates and the differences between them are few, though the "Century" has been less changed than the "Standard." They are each printed from a dictionary entitled "The Crown Dictionary," the origin of which is one of the points of dispute in the case.

The complainant has since 1847 continuously published dictionaries which were either themselves revisions, abridgments or reductions of the work of Noah Webster, the well-known lexicographer, or of previous revisions of that work. The chief editions were published in 1847, 1864, 1890 and 1909. The theory of the suits is, that the name "Webster," when applied to a dictionary at the present time, signifies to buyers throughout the country that the work is a compilation or abridgment published by the complainant company, which is either known by name, as the publisher, or whose identity is established in popular opinion as the publisher for many years singly responsible for all Webster's dictionaries. These suits were commenced in November, 1911. In October of that year the defendant, Syndicate Company, informed the complainant that there would be thereafter inserted in the title page the statement which had been required by the decree of the Circuit Court of Appeals for the First Circuit in a similar case against one Ogilvie, and that on the back of the dictionary would appear the name of the Syndicate Company. The defendant, Cupples & Leon Company, inserted the statement upon the title-page early in November, 1911, and so informed the complainant; it had always, with one exception, printed its name on the back. The complainant not being satisfied with these concessions, brought this suit.

WILLIAM B. HALE, for the complainant.

HUGH A. BAYNE, HARRY D. NIMS and
LAUREN CARROLL, for the defendants.

HAND, D. J.: The complainant has never

succeeded in getting from any court a decree which would forbid the publication of a "genuine" Webster dictionary in the form in which the defendants were selling theirs at the time these suits were started. The defendants had not only conformed in every way to the terms of the decree in the case of Merriam v. Ogilvie, as it was finally entered, but they had advised the complainant of their submission to the law as there laid down and of their purpose in future to adhere to it.

The complainant brings this suit upon the theory that the book published (for the two books are nearly identical in content), is in fact not based upon Webster's dictionary at all, that it has no right to be called Webster's Dictionary in any sense, and that it is a fraud to call it such. Indeed, they do not concede that any one has any right but themselves to use the word "Webster's" upon a dictionary, unless it be one of the original dictionaries published by Webster himself, and even in that case they insist that it must be distinguished by the statement that it is one of the original Webster's dictionaries, a fact which would probably destroy any possibility of its sale anyway. Their pretension extends even to the point of forbidding the sale of any dictionary honestly compiled upon Webster's original sources, since they assert that the name "Webster," when applied to any such compilation or abridgment, necessarily implies their own responsible supervision and authorship. I have not, however, the least doubt at the outset in overruling so extreme an assertion as this. It is quite clear that any honest compilation or abridgment at the present time of Webster's work is entitled to describe itself as such, and that the most which the complainant's supposed right could in any case do, would be adequately to indicate that a work so described was not a compilation or abridgment by the original publishers of Webster's Dictionary or their successors. Indeed, it is a preposterous assertion to say that the name "Webster's" as at present used by the complainants themselves does not indicate to the public mind that their work has some connection with Webster's original work other than that they choose to publish it, or that it need not be the result of a legitimate literary descent from his original.

In other words, even though the word indicates *prima facie* that the book is the complainant's compilation, it also still indicates that it is a compilation with Webster as its original source, and it is in this sense that Judge Coxe spoke when he said that the word had two meanings, a proprietary and a descriptive. Nor is there any inconsistency in such a dual meaning; the word may mean "Merriam's compilation from Webster," quite as well as "Merriam's Compilation." If it does, it must as well answer to one part of its definition as to another, in short, it must be a compilation from Webster, or it is a fraud. I pay not the least attention to those witnesses who say that it means only "Merriam's Compilation." If the name "Webster" has this descriptive significance, it is quite clear that it will also honestly describe any actual compilation from any one of Webster's dictionaries, provided that some suffix be added to distinguish the compilation from Merriam's. The word need not by any means be confined to the original work of Webster himself. Indeed, the only authority which

has ever independently given the complainant any trade rights in the name "Webster," itself refused absolutely to forbid the defendant from using the name upon what was in every sense a compilation. In *Merriam v. Ogilvie*, 149 Fed. R., 860, Judge Colt says that Ogilvie's work was an enlarged and revised edition of the Webster of 1847. Now the edition of 1847 was not by any means a Simon-pure Webster, for its title page asserts that, although it contained the whole vocabulary of the first edition in two volumes, the entire corrections and improvements of the second edition (both by Noah Webster), it had been revised and enlarged by Chauncey A. Goodrich. Just what the abridgment from two volumes to one involved and just what was the revision and enlargement of Goodrich which accompanied the abridgment added does not appear, but it does appear that the work which the Circuit Court of Appeals of the First Circuit permitted to bear the name "Webster" had passed through two revisions of one sort or another, and this is enough to dispose of the assertion that the only work which may be called "Webster" is some book just as it left the hands of Noah Webster.

The first question which arises is, whether the dictionary in question was based upon Webster's original work in such sense that it is entitled to be known by that name. In the solution of this question I am not disposed to enter into any nice considerations of a literary character, such, for example, as Professor Peck suggests, as to what creates a Webster's dictionary, for it is quite clear that whatever scholars may think, the public generally—and it is the public with whom we are now concerned—mean something else by the words in question. What is it that they do mean, either by a Webster's Dictionary or a dictionary based upon Webster's? It seems to me that they mean the way the book has been made up more than its present contents, its history rather than its present identity with its source. The word at least denotes what I should call literary descent from Webster's original books; that is, that each book in the series of which this is the last, was made up by its author with its predecessor before him, only changing the spelling, definition, vocabulary and the rest as his opinions, and learning, indicated to him that changes were required to adapt the book to the present; and that this succession goes back without break to some work by Webster himself. Nor is it indeed possible for the complainant to take any other position than this without putting themselves in the position of foisting upon the public a spurious work. Their own last edition, that of 1909, is a book of almost totally different literary contents from any book with which Noah Webster had anything to do. They have the alternative of accepting the definition of "Webster" as indicating this kind of descent, or of maintaining that "Webster" means any work of theirs, and has no descriptive significance whatever. Otherwise they are within the rule in the California Fig Syrup Case. Of course, a "Webster" dictionary must own Webster as its father originally; and in the case at bar, although the heredity of the complainants' 1909 Webster is all that gives it its character as a Webster, yet it still has that character, remote now as the content may be. The complainant is in no position to deny a purely descriptive use of the word to any other dictionary which is

as legitimate as its own. The constant iteration that all such are "bogus" or not "genuine" is merely a childish extravagance.

Now, does the defendants' book answer this description as well as the complainants'? The complainant has established beyond any question, in my judgment, that the immediate basis of the Crown Dictionary was the British Empire Dictionary, which has been put in evidence in this case, and which was edited by the Rev. E. D. Price, F.G.S. The proof of this consists in the identity of the literary matter between the two, which is so great as to be substantially identical. The parties in taking testimony have proceeded upon the assumption that the kinship between dictionaries may be ascertained by examining the verbal identities in the contents. Thus, at what must have been an appalling labor, they have each prepared tables showing the identity of subject matter between the defendants' book and others. Considering the difference in time of their appearance this identity with the Imperial is adequate *prima facie* proof that the former is the literary descendant of the other, and in the absence of contradiction justifies me in so assuming, when compared with the extremely low percentages of the other more or less contemporaneous works. Certainly one who advertises that work as a Webster which has scarcely any of Webster's matter within its covers cannot afford to be too meticulous. It also happens that the first edition of the Imperial Dictionary published in 1850 is in evidence written by the well-known lexicographer, John Ogilvie.* The title page of this work says that it is "On The Basis Of Webster's English Dictionary," while the preface, dated December, 1849, more fully states the sources.

Now that is exactly what I think the public means by a "Webster" brought up to the time of its publication, and it is in exactly this sense, and only in this sense, that the complainant has any right to continue to call its present dictionaries "Webster's," whether or not it indicates the complainant's own compilations when not accompanied by any suffix. Certainly Ogilvie could have called the Imperial Dictionary either "Ogilvie's Webster" or the "Imperial Webster" or any other kind of "Webster" that he wished. The successive editions certainly were Webster dictionaries and so were any smaller works, derived from those editions, whether abridgments, condensations, or the like. Nor does it seem to me to matter that the intermediate sources did not go by the name Webster. Here, for example, is a work which comes down by precisely the same kind of line of descent from Webster that the complainant's present abridgments come, each individual in the line being formed from its predecessors by some accretion, some elimination, some amendment, till one reaches the work of Webster himself. When the public uses "Webster" does it understand that all the intermediate steps shall

* Not to be confused with Ogilvie.—Ed. P. W.

have been so named? I hardly think so. Rather, it seems to me, it is the fact of its unbroken descent that the word implies.

[The Court next discusses at some length the question as to whether the statements in Ogilvie's 1850 preface relative to the Websterian basis of his work are competent as evidence; and concludes that, as "there was no motive for fabrication" they are. He adds that, as dictionaries are themselves accepted as evidence in courts of law, "because the circumstances attending their preparation guarantee their reliability," so must one admit as evidence the "explanatory portions" of such dictionaries.]

Therefore the defendants had the qualified right to call their books "Webster's," provided they properly distinguished so as to cut out the secondary meaning, and the only question which can remain is, whether the statement upon the title page of the books is sufficient notice, since the books were properly marked upon the back. The form of the notice is that set forth in the final decree of the Circuit Court for the District of Massachusetts as contained in 190 Fed. R. at page 931. The only criticism which I can make upon the printing at the top of the page is that it is in rather small type. Had the attitude of the complainant been different when the defendants approached it with a view of adapting their make-up to the terms of the Massachusetts decree, I might now be willing to take up the question whether that notice ought not to be more conspicuous upon the page, but I am not disposed to indulge this complainant in such a way in the case at bar. When the defendants each approached its officers in a *bona fide* effort to accommodate themselves to the utmost rights which the complainant had up to that time enjoyed, they were met with a demand for absolute discontinuance of the name; they are met with it here. This was illegal and had been so adjudged against this complainant in the very decree which is the basis of any supposed right they may have in the name, "Webster." They certainly by such a claim absolved the defendants from any nice adaptation of their typography to the terms of that decree, and I shall not inquire whether it gives the fullest protection to which the complainant is entitled.

I have decided this case upon the assumption that the word "Webster," had acquired a secondary meaning indicating at once the derivation of the work and its responsible compiler. That assumption I make in deference to the decision in the First Circuit, though it is in no sense authoritatively binding upon me. There are several reasons why, if it were necessary, I should not hesitate to re-examine that question in fact. In particular the defendant in that case did not contest the question, at least, after the first decision, as his briefs show, nor did he contest it in the case in the Sixth Circuit. Moreover, the record must have been quite different in that case for Judge COLT to say that no one but the complainant published any Webster dictionaries between 1847 and 1880, a fact abundantly disproved in the case at bar. I need not here decide the question of secondary meaning, and I accept, since it has not been necessary to question it, the result of the decision in the First Circuit, which is the first success the complainant has ever had in its long and persistent efforts to establish a monopoly over the word "Webster." Nevertheless, this case can never be truthfully cited as in the slightest degree contributing to the establishment of that result, or indicating that I assent in any way to the

claim of secondary meaning. That question I leave exactly as I find it, without deciding that the meaning exists, that it does not exist, that it has been proved, or that it has not been proved.

I have looked over all the advertisements of the Syndicate Publishing Company, which make a very shoddy kind of appeal, but after the date when the defendants attempted to come to terms with the complainant they appear usually to bear the addition which the complainant procured as the measure of its relief in the Ogilvie case. As to those which do not and which for the most part are in the form of news articles, I find no evidence to contradict the *bona fides* of the defendant's efforts to conform the advertisement with the decree and I am not disposed to charge them with such as continued to appear. The prominence and form of the suffix must be held satisfactory in view of the complainant's attitude towards the defendant when approached and its illegal claim of a monopoly in the name. If the defendant was content to yield to the terms of the Ogilvie decree, it might upon the complainant's demand have been subject to some modification of its advertisements as of its title-page. That right justified no such proceeding as this, designed to do just what the complainant was forbidden to do in the First Circuit.

As to the Cupples & Leon Company, I am in more doubt. The testimony of Leon is of very unsatisfactory character and his claims to a dictionary upon which the defendant had done any substantial work are not justified. The advertisements are not warranted by the facts, for it is in no sense the modern book it professes to be. I do not believe that the defendant knew or in the least cared what was its contents, if it would sell as an up-to-date book. However, that gives no rights to the complainant, so long as its own limited use of the name is not infringed. None of the advertisements attempt to pass off the books as the complainant's, and it cannot object that the public is buying as a modern Webster substantially the old Crown Dictionary. The law may some day protect one man who sells a sound quality of goods so described against another who sells an unsound quality, dishonestly described, but it has not done so yet. Now we trust to the public to find out that they have been hoodwinked and to distinguish. Moreover, it does not certainly appear that the defendant is responsible for its customers' advertisements.

Both bills will be dismissed with costs.

THE AUSTRALIAN COPYRIGHT LAW.

THE copyright act for Australia, which passed the Senate in 1912, but on which action by the House of Representatives has not yet been reported, repeals the Australian copyright act of 1905, but continues the administrative machinery of the Copyright Office therein provided for, as well as the administrative work transferred to it from the several States, and it specifically adopts into its terminology the definitions of the British copyright act of 1911. These provisions are covered in Part I., "Preliminary," the act being divided into five parts: Part II., "Copyright"; Part III., "Summary remedies"; Part IV., "Copyright Office"; Part V., "Miscellaneous."

In Part II., the British copyright act of

1911 is declared in force in Australia as from July 1, 1912, as modified by the provisions of the present act, and the necessary substitutions of commonwealth for imperial authorities and references are made, as the Governor-General for the board of trade, the *Commonwealth Gazette* and one newspaper in each of the States for the *London Gazette* and two other London newspapers, and the Australian patent acts and local courts and for those referred to in the British copyright act. "Copies made out of the commonwealth of any work in which copyright subsists, which, if made within the commonwealth, would infringe copyright," may be prohibited importation on notice by the copyright owner to the Comptroller-General, either directly or through the British Commissioners of Customs and Excise, under regulations as to information, detentions and forfeiture to be provided by the Governor-General. The Governor-General may, by order in council, direct that the British Copyright act and this act shall extend to literary, musical, dramatic and artistic works, first produced or published in any part of the king's dominions to which the British copyright act does not extend, in like manner as if the works had been first produced in the commonwealth (this referring evidently to Canada and other self-governing dominions), subject to limitations to the copyright term in such dominion, compliance with Australian formalities, and conditions of ownership in the dominion of origin, which protection may extend to existing works; and he may likewise provide for the revocation or modification of such order, but not to the prejudice of rights or interests then existent. Such orders must be published in the *Gazette* and laid before both Houses of Parliament. Dramatic, musical or artistic works, copyright in the United Kingdom at or after the commencement of the Australian copyright act of 1905, which dealt chiefly with literary work and left artistic property practically unprotected), and up to July, 1912, are given copyright as from the commencement of the act of 1905, subject to exception or compensation in the case of reproduction lawfully made within that period.

Part III. provides summary remedies, on lines similar to the British act, for violation of the act knowingly made, with fine limited to fifty pounds for each offence; and on a second offence, for imprisonment, with or without hard labor, for not exceeding two months, including provisions for liability of persons permitting the use of a theatre for infringing performance, prevention of hawking, right of search warrant and restraint by notice of forbiddance of infringing performance, under penalty of ten pounds, with a counter penalty of twenty pounds in case such notice is given without just cause. Complaints must be made within six months of the offence.

Part IV. provides for a Copyright Office in charge of a Registrar of Copyrights, and for optional registration of copyright works, with proviso that the summary remedies specified can be taken advantage of only by registered

owners. The registrar is to keep registers of literary, including dramatic and musical copyrights, of fine arts copyrights and of international and State copyrights. Assignments, transmissions, licenses, etc., are subject to registration, but no notice of trusts may be so registered. One registration suffices for a periodical or serial work. Registration is made *prima facie* evidence of ownership. Certificates of registration, etc., may be had for a prescribed fee. One deposit copy of the best edition must be filed in the Copyright Office precedent to registration. Wilful misrepresentation under the act is punishable by three years' imprisonment.

Part V. ("Miscellaneous") provides for the compulsory deposit, on penalty of five pounds, but not involving forfeiture of copyright, of a copy of the best edition with the librarian of Parliament.

It is to be noted that no provision for manufacture within Australia is contained in this act, though this was directly provided for in the act of 1905, and unless the Australian customs acts referred to, but not cited in this act, contain such provision, manufacture in Australia will not be a condition of copyright, and Australian authors will be protected under the Bern-Berlin convention throughout the countries of the International Copyright Union, as well as under treaty relations of the British Empire. This is in direct contrast with present Canadian policy, which would confine Canadian copyright, following the precedent of the United States, to works manufactured within the Dominion and thus deprive Canadian authors of British and international copyright privileges except by specific arrangement.

MORE "RARE BOOK" ARRESTS.

SIX MORE INDICTED FOR SALE OF "JUNK" AS "RARE AMERICANA."

SIX men were indicted by the Federal Grand jury in New York City last Friday, charged with having sold for \$61,750 to Henry M. Livingston, a real estate dealer and capitalist, of Saratoga Springs, a "rare collection of Americana," which the indictment states they represented to be worth from \$200,000 to \$300,000.

The indictment adds that the collection of 4500 volumes was worth \$5000. Assistant United States Attorneys Boyle and Roosa say a government expert has appraised the collection at \$1000, and that it is largely composed of government reports and "junk." Most of it is stated by the expert to be worth only twenty-five cents per 100 pounds as old paper.

The charge is conspiracy to use the mails to defraud. Those indicted are: William Young Conn Humes, a Chicago book dealer; James Plunkett, of Chicago; Edward J. McArdle, a Chicago lawyer; William Beer, librarian of the Howard Memorial Library, in New Orleans; Glen F. Farmer, of New York, already under indictment in New York and Boston for alleged book frauds in relation

to "astral editions"; William B. Sherwood, of Syracuse.

This now makes sixteen men under Federal indictment in New York for connection with alleged book frauds.

Mr. Levingston, who had other dealings with the "rare book" coterie, is estimated by Mr. Boyle and Mr. Roosa to have lost in all about \$230,000. Boyle says that Levingston paid over \$1000 for a catalogue of the "Americana" alone.

The indictment states that the defendants represented to Levingston that the collection was the most valuable in the United States, outside the Bancroft collection of Americana. It is charged that the defendants represented they would get a purchaser for the collection after Levingston should have bought it, but that they had no purchaser, and did not produce one.

The defendants are alleged to have told Levingston that the collection had been made by Beer, but that he was "a bookworm, and had no practical knowledge as to the market value of the collection he had made." Levingston was told, for this reason, says the indictment, that he could purchase the books for about \$70,000, while they were worth from \$200,000 to \$300,000.

Dictagraph evidence figures largely in the government's case.

BRITISH PUBLISHING HOUSE OPENS CANADIAN BRANCH.

TORONTO, Jan. 11.

ARRANGEMENTS have just been completed by Mr. Hugh Dent, of the firm of J. M. Dent & Sons, London, for the opening of a branch office in Toronto. Premises have been secured at 27 Melinda Street, where the company will occupy the ground floor and basement. A full stock of the various Dent publications, including "Everyman's Library," will be carried. In addition the branch will represent several other British houses, notably Charles Griffin & Co., Burns & Oates, Sidgwick & Jackson, and the Sunday School Union. The office will be in charge of Henry Button, who was formerly manager of the Canadian branch of Cassell & Company, but who has been latterly connected with the London office of J. M. Dent & Sons. This move on the part of the English house is significant of the growing importance of the Canadian market.

FIFTY YEARS UPTOWN.

THE William R. Jenkins Co., of New York, is about to celebrate its golden jubilee, after fifty years of service as an uptown bookstore and publishing house. The founder of the house, realizing the trade opportunities to be gained by catering to the diverse and exacting trade of families who knew what they wanted and had the money to pay for it, in the early '60s. opened a shop near Sixth Avenue and 48th Street. How well he satisfied the de-

mands of the neighborhood the present success of the firm testifies.

A well-developed outgrowth of the recent years is a customers' service department, which was organized to assure the same service to suburban customers as a personal call could afford. A research department is well-equipped to answer inquiries about the obscurest books. An interesting outcome of the customers' service department is the increase in the Jenkins publications. A guide-book to Europe, containing the facts an American wishes to know, and only those facts, is in its fourteenth edition. Similar authorities on first aid, gardening, and books on four distinct systems of language instruction, are among the Jenkins standard publications. Even a Chinese phrase book and a Japanese phrase book are on their lists.

The Jenkins store is now being remodeled, and when its new arrangement is complete there will be, in addition to the stationery department, sections for the sale of photographic goods, toys, etc. The present equipment is an interesting contrast to the simpler days of war times, fifty years ago, before the time of the telephone, the cash register, the typewriter or the electric light.

OBITUARY NOTES.

JAMES W. McINTYRE.

AN active factor in the book world passed away when James W. McIntyre, of the old-established Boston firm of Little, Brown & Company, died of pneumonia at his home in Newton, Mass., on January 9, at the age of 64. For nearly half a century he had been associated with book selling and book publication, and, with the exception of one year which he spent in the West, he was identified with Little, Brown & Company.

Born in Boston, November 1, 1848, the son of William Henry McIntyre, he inherited the best traits of his Scotch ancestors. Endowed with a rugged physique, an abundance of nervous energy and a great capacity for knowledge, but with only a common school education, he entered the employ at the age of 16 of the firm whose destinies later in life he was in part to direct, and by his industry, perseverance and ability progressed step by step until he had won the confidence of his employers and the warm friendship of the trade.

It was an excellent schooling that he received under Charles C. Little (who with James Brown purchased the business of Hiliard, Gray & Company in 1837 and changed the name to Little, Brown & Company) and subsequently under Augustus Flagg, John Bartlett, author of "Bartlett's Quotations," and John Murray Brown. This old Boston publishing house that traces its origin back to 1784, when Ebenezer Batelle kept a little bookstore on Marlborough Street, then a part of Washington Street, had high ideals, and these inevitably became the ideals of this young Boston boy.

As he became proficient he was promoted,

and hence he passed through one department after another until he acquired a thorough knowledge of every phase of publishing. When he was in charge of the old familiar retail bookstore of Little, Brown & Company, at 254 Washington Street, where famous authors and even more famous lawyers and jurists were wont to gather, he was the authority on the value of old and finely bound books. As traveling salesman for the house, he was one of the ablest and best beloved. By his square dealing and his good nature he made friends with a host of representative booksellers throughout the United States. As chief of the book publishing department, he was instrumental in arranging for the publication of Alexander Dumas' works in sixty volumes, which became the standard edition in the English language, and also the publication of Jeremiah Curtin's translations of the historical romances of Henryk Sienkiewicz. It was his faith in the ultimate recognition of the literary worth of the famous Polish novelist that led to the issuing of book after book, until finally the public awoke to Sienkiewicz' power in "Quo Vadis."

Admitted in 1897 to a partnership which at that time consisted of John Murray Brown and Charles W. Allen, he assiduously maintained the high traditions of the house and co-operated with them in widening and broadening its scope. The valuable publishing business of Roberts Brothers was acquired in 1898, and Little, Brown & Company thus came into possession of books of widely recognized literary worth, including the Louisa M. Alcott books, and became associated with many additional authors of established reputation. From that date Mr. McIntyre labored unceasingly to develop the publication of books in general literature, at the same time not neglecting the legal publications which for half a century had made the house famous. He had a great admiration for Daniel Webster and his zeal in searching out and editing the uncollected letters of the statesman for a new edition of "Webster's Works" was unbounded. A lover of the best literature himself it has been his endeavor to provide the public with acceptable editions of the standard authors, in addition to lighter forms of fiction. For a period covering ten of the later years of his life he exercised general editorial supervision of a new edition of the Richard Grant White Shakespeare and this work, happily completed some time before his death, stands as a monument to his memory.

As the publishing business increased, the necessity for larger quarters led, in 1909, to the removal of the firm from 254 Washington



HARRY PEYTON STEGER,
1876-1913.

Street to 34 Beacon Street, overlooking historic Boston Common. Having few outside interests the details engrossed a large portion of his time outside of his office. Whole-souled and generous, he was beloved by his business friends and his employees. His relations with his partner, Charles W. Allen, covering a period of forty-four years, and with Hulings C. Brown, who was also admitted to the firm in 1897, were most intimate, and both feel keenly the loss not only of a business associate, but of a close personal friend. Mr. McIntyre's home life was most happy and he had the supreme satisfaction of watching his only surviving son, Alfred, pursue his course through Harvard College, enter the employment of the firm as a beginner and be admitted to partnership.

JAMES FRANCIS MACAULEY, aged 66 years, one of Detroit's oldest business men, died from apoplexy in San Diego, Cal., on Thursday, January 9th. Mr. Macauley was born in Rochester, N. Y., and came to Detroit in 1869, starting a newsstand with his brother, Richard Macauley, opposite the Grand Trunk passenger station at the foot of Brush Street.

They also opened a small book and stationery store on Jefferson Avenue, opposite the old Biddle house. W. T. Macauley, another brother, bought out Richard, and the firm continued as J. F. & W. T. Macauley.

From this location they moved to a two-story frame building on Woodward Avenue until J. F. bought out his brother and moved to 172 Woodward Avenue, where he remained nearly 24 years, his sons, Ray H. and Ward, joining him in the business. A year ago the store was moved to its present quarters, 78 Library Avenue. From the little newsstand the business grew until, after 43 years, it ranks as one of the two largest retail and wholesale book concerns in Detroit.

Mr. Macauley was of quiet disposition, patient, optimistic, a hard worker and a thorough book man.

He is survived by his widow, Mrs. Nellie Macauley, his two sons, and one daughter.

TRADE ASSOCIATIONS.

THE BOOKSELLERS' LEAGUE.

THE January dinner of the Booksellers' League was held last Wednesday evening at the Hotel Brevoort, New York City, and brought out an attendance, 160, which sets a new record. Something over a dozen new members received the league's informal initiation. The president announced that the next in the league's series of trade lectures in its school for salesmen would be given Tuesday, January 28, at one o'clock, at the Liberal Club as heretofore, speaker and subject to be announced later. He also called attention to Ladies' Night, February 10th; promised a most interesting list of speakers—details to be given later through the trade press.

The first speaker of the evening was John Bach McMaster, author of "A History of the People of the United States," who ran over in a cursory way the varying purposes and methods of historical writing from Herodotus and Thucydides to Gibbon, Parkman and Ferrero. Dr. E. P. Oberholtzer told of literary Philadelphia in its older days when it was the publishing center of the country; and Thomas A. Daly delighted the gathering with recitations of his well known Italian, Irish and Yiddish dialect character sketches in verse.

A large delegation from Philadelphia was on hand to make it emphatically a "Philadelphia Night."

COMMUNICATIONS.

LOST MAIL MATTER.

JANUARY 9, 1913.

To the Editor of The Publishers' Weekly.

WE are trespassing on you in order to ascertain whether our experience with the United States Post Office, in reference to missing packages, is the same as that of other dealers.

We mail books with our own label, the address being entered on our mailing book, and the return request to the postmaster

printed on the address label. Beyond the case of an incorrect address on the part of the one giving us the order, we practically never have a book returned. We do have, however, numberless complaints of the non-receipts of packages, which have not been received by those to whom they are properly addressed. We had supposed that the Dead Letter Office might possibly have a department for just such cases. We are again curious to know who secures the articles. Are they stolen, or are they absorbed by various postmasters?

We shall be glad to hear from other dealers of their experiences in this direction.

W. B. CLARKE, *President*,
W. B. CLARKE Co.

POSTAL MATTERS.

PARCEL POST POPULAR.

NEARLY two million parcel-post packages were sent through the post offices of the fifty leading cities of the country during the first week of the operation of the new service, according to reports received by Postmaster-General Hitchcock. The exact number was 1,989,687, and as these cities handle about one-half of the postal business, officials estimate that between 3,000,000 and 4,000,000 parcel-post packages were mailed from January 1 to January 7.

New York City led, with a record of 448,000 packages; Chicago followed, with 438,000 packages; and Boston was third, with 174,000.

Representative Anderson, of Minnesota, introduced, January 10, a bill to amend the parcel-post act so that in no instance would rates on parcel-post matter be greater than the old rates on fourth-class matter. He says the rates on packages weighing from one ounce to thirty-two ounces are now too high.

SOME THIRD CLASS MATTER ADMITTED TO PARCEL POST.

A RULING of the Post Office Department, made public last week, enables senders of former straight third-class mail to send much of that matter under the fourth-class rates, or on the basis of parcel post rates. The new rating will benefit thousands of manufacturers, but not the book trade.

The order reads: "Printed matter relating to an article of merchandise which it accompanies is regarded as descriptive of the article within the meaning of Section 483, postal laws and regulations, and therefore is a permissible inclosure with such articles when mailed as fourth-class matter.

"Printing on an article of merchandise or on its wrapper, or on a label pasted to it in such a manner as to form an integral part of it, does not affect the classification of the article as mail matter of the fourth class.

"Catalogues in which two or more order forms are bound, as well as catalogues or other printed matter having samples of merchandise permanently attached to them, may be accepted for mailing at the fourth-class rates of postage.

"Order forms, address tags, report forms,

letter and billheads, insurance and legal forms, cards and other similar supplies, regardless of the amount of printing on them, blank check books, receipt books and other book forms, partially in print, may be sent by parcel post.

"Directions for taking medicine, written on a label attached to a bottle or package containing the medicine, or inclosed with it, are permissible and do not affect the classification of the parcel."

PERIODICAL NOTES.

Brains, published at Scranton, Pa., has changed its name to *Retail Equipment*.

Engineering Review has merged, with Vol. 24, with the *Metal Worker, Plumber and Steam-Fitter*.

WITH new management, a new dress and what the editors call "a nice new set of good resolutions," the *Independent* begins its sixty-sixth year. Chief of the changes in the typographical make-up is a larger and clearer type than has been used heretofore. That has made necessary an increase in the size of the publication. The editors announce that from now on contributors are to have a large part in the making of the *Independent*, and to that end invite short articles on topics of present-day importance. "The Survey of the World," a department devoted principally to a discussion of political happenings, is also to be extended.

JUSTICE SEABURY, in the Supreme Court, held an examination before trial, on January 6, of the Horseless Age Company, Charles B. Ames, of 295 Riverside Drive, and Frederick J. Wagner, of New Rochelle, officers, against whom Samuel B. Stevens, of Rome, N. Y., a stockholder, has brought action, charging fraudulent payment of salaries. Mr. Stevens alleges that Mr. Wagner, who was president of the company, and Mr. Ames, who was vice-president and treasurer in that year, held a pretended meeting of the board of directors and voted to increase their salaries to \$1000 a month. Mr. Stevens asks that \$28,000, expended in salaries and other ways by the two defendants, be returned. The defense refers to a meeting on December 23, 1911, as the one at which stockholders approved of the increase.

ELBERT HUBBARD, of East Aurora, author and publisher, pleaded guilty last Saturday to an indictment containing six counts charging the sending of indecent matter through the mails, and was fined \$100 by United States Judge Hazel in the district court on one of these counts. Sentence was suspended on the other five, Mr. Hubbard being warned that unless he avoided carefully any infractions of the law in the future he would be brought into court and punished on them. "Fra Elbertus" was indicted Friday by the Federal Grand Jury on a new provision of the penal code. When the revised statutes were abolished in 1910, the section in the new penal code was amended by the word "filthy,"

so matter that might not be either obscene, lewd or lascivious and yet might offend propriety, would be covered. Under the law Hubbard could have been fined \$5,000 and imprisoned for five years.

THIRTY years ago, Theodore Presser, of Philadelphia, founded the *Etude*, a monthly magazine devoted to the interests of music teachers and students. Free from sensationalism or bias, teaching correct methods, telling how the world's greatest artists won success, and arousing enthusiasm for the best in the musical productions of all countries, it has since attained probably the largest circulation of any musical periodical in the world. The January issue of the *Etude* is a jubilee number. It contains, besides the usual number of useful articles and 25 pages of music, several pages of congratulations from most of the leading American and many European musicians and writers of note. George Henschel gives his personal recollections, Moszkowski tells how fine editions help, Godowski writes on the place of technique in piano playing, A. J. Silver discusses the brain-training value of music, and a group of prominent writers recount anecdotes from personal experience by way of illustrating the difference between our musical life now and thirty years ago.

LITERARY AND TRADE NOTES.

WILLIAM H. KLEINTEICH, formerly with Raphael Tuck & Sons Co., is now connected with McLoughlin Bros., and will travel in the Middle West.

JEAN WEBSTER'S "Daddy-Long-Legs," which the Century Company publishes, has been found of such appeal that it is to be put into type for the blind.

THREE printings of A. S. M. Hutchinson's new novel, "The Happy Warrior," Little, Brown & Company, were required to fill advance orders from the trade.

JOHN STUART THOMSON has almost completed his new book, "Revolutionized China," which will be issued in this country by Bobbs-Merrill, with many illustrations.

FOR the last thirteen months "The Harvester" has appeared on the *Bookman's* "best-selling lists," making the total number of points to its credit 2,319—a truly remarkable showing.

THE JOHN C. WINSTON Co. has just published two little books containing selections from Washington and Lincoln, ranging from single epigrams to complete texts of famous speeches.

A NEW edition of St. John de Crève-Cœur's "Letters from an American Farmer," with a complete biographical introduction, containing hitherto undiscovered material, by Miss Julia P. Mitchell, of Barnard College, will be issued in the spring by Duffield & Co.

"BUNKER BEAN," by Harry Leon Wilson, is published by Doubleday, Page & Co. after its successful serial publication. Bunker's phrases, such as "fumed eggs, hundred p'cent. effi-

cient," are enigmas—until you read them in the story.

MRS. LAURA E. RICHARDS has put Mrs. Tree into another book, with Mary Sands and the other Down East characters with whom her readers are familiar. "Miss Jimmy" (Estes) is said to be quite as good as any of Mrs. Richards' other New England tales.

DESMOND FITZGERALD, INC., are publishing "The Lady Who Smoked Cigars," which, no doubt, will sustain the reputation of its author, Rupert Hughes; "The Adventurer," by Rudolf Herzog, a popular German novelist; and "When Dreams Come True," a love story set in old Mexico, by Ritter Brown.

G. P. PUTNAM'S SONS publish, to-day, "The Port of Dreams," by Miriam Alexander, the author of a novel that won a prize of \$1250. This new tale is devoted to love and Jacobite adventure. "Who Laughs Last," by Ashton Hilliers, joins the ranks of the novels of business and romance with an offer of unusual diversity of plot.

AMONG the new issues in the *Practical Handbook Series* published by the American School of Correspondence, are books on: "The Gasoline Automobile," "Care and Operation of Automobiles," "Wireless Telegraphy and Wireless Telephony," "Practical Aeronautics" and "Motion-Picture Work." This series now contains seventy titles.

"THE Book of Enoch" (Oxford University Press), a new edition of R. H. Charles' volume of 1893, is so rich in new discoveries that it may well be considered a new work. This Biblical manuscript, never accepted as canonical, throws light on Christ's self-designation, "Son of Man," and is one of most important and interesting of the pseudepigrapha.

EGYPT is the scene of a first novel by a new American author, George K. Stiles. All kinds of strange scenes and adventures make up "The Dragoman"—the inner workings of international diplomacy, the strange things in Mohammedanism, and the to-be-expected terrors of the hinterland of the upper Nile. The heroine is an American, and the hero a young Englishman.

"THE PARASITE," by Helen R. Martin, the author of "Tillie, the Mennonite Maid," has several strong illustrations by James Montgomery Flagg. J. B. Lippincott also announces the immediate publication of "Sally Castleton, Southerner," by Crittenden Marriott, a love story that moves quickly and holds the reader firmly. The war is only a background for the plot.

A TRANSLATION of "The Frontiers of the Heart," by Victor Margueritte, heads the list of Stokes novels for January. It is the story of the love of a French girl for a German doctor before and during the Franco-Prussian war. The same house is publishing a humorous tale of the conversion to suffrage of a young French nobleman by a Scotch girl, called "The Declension of Henry d'Albiac," by V. Goldie.

RECENT publications of the Association Press, New York, include a little volume by President-elect Wilson, entitled, "The Minister and the Community," a practical exposition of the minister's opportunities. There are several volumes in the *Sex Education Series*, and seven volumes of *Messages of the Men and Religions Movement*. Ward W. Adair, railroad secretary of the New York City Y. M. C. A., has written a collection of short stories on railroad life, called "The Lure of the Iron Trail."

By the will of Lucy Wharton Drexel, of Philadelphia, who died January 25, 1912, leaving an estate appraised last week at \$1,411,000, her first folio Shakespeare will be drawn for by her three daughters by lot. "The one drawing it," reads the will, "may sell it to one of her sisters, but I request that it shall not go out of our family."

DODD, MEAD & Co. publish, to-day, "My Little Sister," by Elizabeth Robbins, which, in its much shortened form, attracted so much attention during its publication in *McClure's Magazine*. "Until the Day Break," by W. L. George, is a forceful story from the point of view of a man who comes to America for liberty, fails to find it, becomes a member of the I. W. W. and sometimes an anarchist. "A Gentle Jehu in Japan," by Edith L. McLean, is a prettily bound account of travels in Japan.

LAST September the world was startled by the suicide of General Nogi, realizing once more that "East is East and West is West, and never the twain shall meet." We are to have shortly a book that should throw light on the great Japanese general, "Nogi; a Man Against the Background of a War," by Stanley Washburn, who, as newspaper correspondent with Nogi throughout the war, gained some insight into his character. The volume, to be published by Holt, will be illustrated by photographs taken during the war.

G. A. BIRMINGHAM'S novel, "The Red Hand of Ulster," is a late addition to the lists of the George H. Doran Company. They are bringing out, also, "The Browns," by J. E. Buckrose; a new novel, "Twixt Land and Sea," by Joseph Conrad; and "Yonder," by E. H. Young. T. E. Patterson's "Story of Stephen Compton," a novel of modern life; "The Lee Shore," a story by Rose Macaulay, that won a first prize of \$5000 in Hodder & Stoughton's prize novel competition; and "The Motto of Mrs. McLean," by Shirley Carson, are also among their new publications.

"WHO'S WHO" (Adam and Charles Black; Macmillans) appears promptly on time, with the beginning of the year, in the edition for 1913. The information contained in the biographical articles is brought up to September 1 last. The volume has changed somewhat in form and for the better, having added more than an inch to its height and decreased in thickness correspondingly. "Who's Who" has become indispensable in every library and

newspaper office, with its compact information about all the known people and many of the little known. The 1913 edition is fully up to the standard of its predecessors.

E. P. DUTTON & Co. announce the publication, in February, of a new novel by Pierre de Coulevain, "American Nobility," the story of an international marriage. They are publishing also "A Slice of Life," by Robert Halifax, and three Scotch books by Jane and Mary Findlater, who collaborated with Kate Douglas Wiggin in "The Affair at the Inn." The titles are: "Crossriggs," "Penny Money-penny," and "Seven Scots Stories." "The Fear of Living," a novel, by Henry Bordeaux, now translated by Ruth Helen Davis, is to be ready early in February. It is in its eighty-third edition in France, has been crowned by the Academy, and has caused much discussion by its daring analysis of the modern habit of shirking risk and responsibility.

THE *Imperial Edition* of Sir Gilbert Parker's books, now being issued by Charles Scribner's Sons, has a delightfully frank preface by the author himself. He tells how he took his first collection of stories to England in 1889, and how Archibald Forbes' comment was: "Those stories, Parker—you have the best collection of titles I have ever known." The young man understood. That night he put his manuscripts, which represented a good two-years' work, on the flames until every one of them had gone up the chimney in smoke. But it was not long to the time when Henley sent him a postcard that read, "Bravo, Balzac!" The type, paper, illustrations and binding, like those of the fine collected editions of Stevenson, Kipling and Barrie, are fine and distinguished. There are to be eighteen volumes.

THE HAMMING PUBLISHING COMPANY, 633 Plymouth Court, Chicago, announce the publication, within a few days, of an ingenious "Parcel Post Map and Guide" adapted to use in any town or city in the United States. It is not localized in any way and the arrangement is simple and comprehensive. The only thing necessary to the determination of rates is an ordinary desk rule, a piece of string, or any object that will span from one point to another, which can be compared with the scale which appears at the top of the map. In addition to the map, there is a complete guide giving all the information necessary to the intelligent handling of parcel post shipments. An important feature will be an index of all cities, towns, and villages in the United States, showing the number of the area units in which each is to be found. The "Guide" will be issued at a list price of 25c. net, subject to liberal trade discounts.

BUSINESS NOTES.

BURLINGTON, KAN.—W. J. Briggs has succeeded V. King, bookseller and stationer.

CHRISMAN, ILL.—The firm of Schnitker & Waldruff, druggists and booksellers, has dis-

solved by mutual consent. A. E. Schnitker & Son are successors.

MORRISTOWN, TENN.—The Globe Book Company is just opening a first-class book and stationery store here. The company, according to its letterhead, deals in books, stationery, periodicals, school and office supplies.

MUSKOGEE, OKLA.—Carl D. Jones has purchased the bankrupt stock of the R. M. Jones Co., booksellers and stationers, and will continue the business under his own name.

NEW YORK CITY.—The Sherwood Co. is now located at 19 John Street, having removed from 144 Fulton Street, and leased the store and basements at the former address.

PHILADELPHIA, PA.—We regret a serious error in the PUBLISHERS' WEEKLY of January 4. We reported "Brown Brothers, publishers," in bankruptcy. The notice should have read "Brone Brothers."

REYNOLDS, N.D.—Charles N. Faber has succeeded J. B. Kerfoot, druggist and bookseller.

WASHINGTON, D. C.—Woodward & Lothrop have just begun the erection, at F Street, of an eight-story addition to their already large establishment. The book department, under the management of Fred E. Woodward, now occupying the Tenth Street side of the building, will not be affected by the change, although a new entrance will be opened through the bookstore into the new addition.

VISITING BUYERS—NEW YORK CITY.

FOR THE TWO WEEKS ENDING JAN. 15, 1913.

- S. L. Nye, of S. Kann Sons & Co., Washington, D. C.
- M. Porcher, of the book department of Stix, Baer & Fuller Dry Goods Company, St. Louis.
- F. E. Woodward, of Woodward & Lothrop, Washington, D. C.
- W. Sondheim, of the book department of Hochschild, Kohn & Co., Baltimore, Md.
- P. J. Sefranka, of Famous-Barr Co., St. Louis, Mo.
- T. Ed. Jones, of Kaufmann Bros., Pittsburgh, Pa.
- E. F. Brewster, of Western B. & S. Co., Chicago, Ill.
- C. B. Sefranka, of Emery Bird & Thayer D. G. Co., Kansas City, Mo.

BIBLIOGRAPHIC NOTES.

CATALOGUES OF NEW AND SECOND-HAND BOOKS.

E. Bartels, Berlin, Generalstrasse 8-10. Catalogue of books on various subjects. (No. 12.)

Arthur H. Clark Co., Cleveland, O., Caxton Building. A catalogue of Americana recently purchased here or selected in Europe, including books on New York, Mexico, California, the Indians, etc. (No. 45.)

Henry Malkan, New York City, 42 Broadway. Malkan's advance list of recent purchases. (No. 6.)

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); TL. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Abbey, Myron Jay. The school garden. Salt Lake City, Univ. of Utah, '12. 20 p. 8°, (Univ. of Utah bull.) gratis.

Abraham, J. Johnston. The surgeon's log. 2d ed. N. Y., Dutton, '12. 12+338 p. il. 8°, \$2.50 n.

Abram, Annie. English life and manners in the later Middle Ages. N. Y., Dutton, '12. 16+352 p. il. 12°, \$2 n.

Adair, Ward W. The lure of the iron trail. N. Y., Assn. Press. c. '12. 201 p. front. D. \$1 n.

Stories of conversion among railroad men. Contents: A rawhider of the Pan Handle; The plain, heroic breed; The Burlington stoker; Roundhouse Tom; The "Y" man at Twohy's Camp, etc.

Adams, H: Foster. Autokinetic sensations. Princeton, N. J., Psychological Review Co., '12. 3+44 p. 4°, (Psychological Review pubs., Psychological monographs.) 50 c. n.

Akers, C: Edm. A history of South America, 1854-1904. New ed.; with an additional chapter bringing the history to the present day. 2d ed. N. Y., Dutton, '12. 28+716 p. il. 8°, \$6 n.

Akins, Zoë. Interpretations; a book of first poems. N. Y., Kennerley. 120 p. 12°, bds., \$1.25 n.

American Architect. Book Dept. A classified list of books devoted to architecture and allied subjects, obtainable through the Book Department of the American Architect. [N. Y., Am. Architect, 50 Union Sq.] 91 p. O. pap., gratis.

American Automobile Association. "Lakes-to-Gulf tour"; north and south middle west automobile route. Detroit—Indianapolis—Louisville—Nashville—Memphis—Jackson—Vicksburg—Baton Rouge—New Orleans, route of annual A. A. A. national reliability tour. N. Y., American Automobile Assn., [437 5th Ave.] c. '12. 88 p. il. maps, 4°, \$1.

American Railway Engineering Association. General specifications for steel railway bridges, 1910. 3d ed. Chic., Am. R'way Eng. Assn., '12. 30 p. il. 8°, 25 c.

American School of Correspondence. Motion-picture work; a general treatise on picture taking, picture making, photo-plays, and theater management and operation, by D: S. Hulfish. Chic., Am. Sch. of Corr. various paging, il. pls. 8°, \$4.

American School of Home Economics. Handbook of dress and childhood; a complete home-study course, comprising: Tex-

tiles and clothing, by Kate Heintz Watson; Study of child life, by Marian Foster Washburne; Care of children, by Alfr. Cleveland Cotton. Chic., Am. Sch. of Home Economics. c. '12. il. pls. charts, diagrs., 12°, \$2.

Anderson, C: C. Fighting by southern federals. N. Y., Neale Pub. c. '12. 8°, \$2 n.

Archimedes. The method of Archimedes recently discovered by Heiberg; a supplement to the works of Archimedes, 1897; ed. by Sir T: L. Heath. N. Y., Putnam. 51 p. figs. O. pap., 75 c. n.

Arnold's practical commentary to the International Sunday school lessons, 1913; ed. by D: S. Warner. N. Y. and Chic., Revell. c. '12. 233 p. 12°, 50 c. n.

Ashes of incense; a novel by the author of "Mastering flame." N. Y., Kennerley. 315 p. 12°, \$1.20 n.

Atkins, Alb. J. A song of life. N. Y., Dodge Pub. c. 16°, 35 c. n.

Austin, Wa. Tale of a Dedham tavern; history of the Norfolk hotel, Dedham, Massachusetts. Cambridge, Mass., Riverside Press, '12. 5+195 p. il. pls. pors. facsim., 12°. (Priv. pr.)

Contents: Introduction; Martin Marsh, landlord, 1801-1818; Moses Gragg and Francis Alden, landlords, 1818-1821; Moses Gragg, landlord, 1821-1828; Francis Alden, landlord, 1828-1840; Martin Bates and others, landlords, 1840-1866; Saint Mary's school and asylum, 1866-1905; Charles H. Gifford, 1905-1910; Appendix A., "The passing of Lafayette"; Appendix B., Index.

Avebury, John Lubbock, Lord. The origin of civilization and the primitive condition of man; mental and social condition of savages. 7th ed. N. Y., Longmans. 28+454 p. il. pls. O. \$2.50 n.

Babson, Roger Ward. Selected investments for banks, trustees and private investors; containing descriptions of leading American corporation securities recently offered to yield well and recommended to be absolutely safe; pub. in behalf of the conscientious bond salesmen of the United States. Bost., [The author.] c. '12. 257 p. 4°, \$3 n.

For the past six years the publishers of this book have been accumulating circulars from the various bond houses, and have annually bound said circulars.

Baikie, W. Garden. The personal life of David Livingston. [New popular ed.] N. Y. and Chic., Revell, '12. 508 p. 12°, (International leaders' lib.) 50 c. n.

Beerbohm, Max. A Christmas garland. N. Y., Dutton, '12. 8+198 p. 12°, \$1.35 n.

- Benson, G:** York; il. by E. W. Haslehurst. Bost., Estes, '12. 64 p. il. in col. 8°, (Beautiful England ser.) \$1.25, bxd.
- Berrington, Rev. B. S.** Life and times of Calvin. N. Y., Dutton, '12. 8+392 p. pls. 8°, \$3.50 n.
- Bible.** American standard pica type Holy Bible; an ideal Bible for all whose eyesight is defective because of old age or weakness of the eyes. N. Y., Nelson. c. '12. 1300 p. maps, 8°, \$1.50-\$5.
- New Testament.** The sermon on the mount; illuminated by Alberto Sangorski. Bost., Estes, '12. 4°, \$1.75 n.
- Bierce, Ambrose.** Collected works. In 12 v. v. 11-12. N. Y., Neale Pub. c. '12. 8°, per set, \$30 n.; hf. mor., \$72 n.; mor., \$120 n.
- Bindloss, Harold.** Ranching for Sylvia. N. Y., Stokes. c. '12. 4+391 p. 12°, \$1.25.
George Lansing, becoming trustee of the property of a young English widow whom he loves, goes to Canada to put in good condition a farm, her principal possession. Giving up the comforts of civilization, he finds compensation in the free skies, adventure, and true comradeship of the Northwest. There are cattle-rustling, threatened destruction of stock through prairie-fire and flood, a horse-stealing episode, a hold-up or two, the pursuit of whisky smugglers, and a kidnapping, as well as the steady work of farming, and the companionship of a splendid, true-hearted girl of the prairie. The story turns out unexpectedly, but satisfactorily for all concerned. By author of "The long portage," "Vane of the Timberlands," etc.
- Bishop, W: Warner.** Training in the use of books. Sewanee, Tenn., Univ. Press, '12. 19 p. 8°. (Priv. pr.)
- Blessing, G: F., and Darling, Lewis A.** Elements of descriptive geometry. N. Y., Wiley. c. '12. 14+219 p. figs. 8°, \$1.50 n.
- Boone, Cheshire Lowton.** The library of work and play guide and index. Garden City, N. Y., Doubleday, Page. c. '12. 9+280 p. front. pls. 8°, (Children's lib. of work and play.)
Contents: Significance of the crafts in the life of a people; The cultivation of taste and design; The real girl; That boy; A house and lot—especially the lot; Vacations, athletics, scouting, camping, photography; Index.
- Botsford, G: Willis, and Botsford, Lillie M. Shaw.** A source-book of ancient history. N. Y., Macmillan. c. '12. 10+594 p. D. \$1.30 n.
"May be used with any course, but is especially intended as an auxiliary to 'Botsford's history of the ancient world'."
- Boulger, G: Simonds.** Plant geography. N. Y., Dutton, '12. 8+136 p. il. 16°, (Temple cyclopædic primers.) 35 c. n.
- Brehm, Alfr. Edm.** The animals of the world. Brehm's life of animals; a complete natural history for popular home instruction and for the use of schools; copiously il. with wood cuts and color-plates by Fr. Specht, W. Kuhnert, etc.; Mammalia; brought down and especially adapted for the use of English readers; tr. from the 3d German ed. as edited by Prof. Dr. Pechuel-Loesche and Dr. William Haacke, and rev. and abridged by R: Schmidtlein. Chic., A. N. Marquis & Co. 15+608 p. f°, \$5; hf. leath., \$6.
- Brett, G: Sidney.** A history of psychology, ancient and patristic. N. Y., Macmillan, '12. 20+388 p. (bibls.) 8°, \$2.75 n.
- Broun, T: L.** Dr. William Le Roy Broun; his life with extracts from his works. N. Y., Neale Pub. c. '12. il. 8°, \$2 n.
- Browne, G: Waldo, ["Victor St. Clair," pseud.]** China, the country and its people; introd. by J: D. Long. Bost., Estes, '12. 534 p. il. 4°, \$2.50 n.
- Bryan, W: Jennings.** Speeches of William Jennings Bryan; rev. and arranged by himself; with a biographical introd. by Mary Baird Bryan. 2 v. N. Y., Funk & W., '11. pors. 12°, ea., \$1; leath., ea., \$1.50.
- Buck, Jirah Dewey, M.D.** The new avatar and the destiny of the soul. Cin., Stewart & Kidd, '11. 8°, \$2 n.
- Byron, May.** The cat's cradle. N. Y., Dodge Pub. 4°, (Happy child lib.) bds., 60c.
- Caius, J: M.D.** The works of John Caius, M.D., second founder of Gonville and Caius College and master of the college, 1559-1573; with a memoir of his life by J: Venn; ed., at the request of the governing body of the college and the president and fellows of the Royal College of Physicians, by E. S. Roberts, master, in commemoration of the four-hundredth anniversary of the birth of John Caius in 1910. N. Y., Putnam. various p. por. pls. O. \$5.75 n.
Contents: Memoir of John Caius, by J. Venn; Opera aliquot et versiones (reprinted from the edition of 1556; with portrait of Caius); De mendendi methodo; De ephemera britannica; A boke or counsell against the disease commonly called the sweate or sweatyng sicknesse (1552); De antiquitate Cantebriensis academix (1574); Historix Cantebriensis academix (1574); De canibus britannicis (1570); De rariorum animalium atque stirpium historia (1570); De libris suis (1570); De pronunciatione græcæ & latine linguæ cum scriptione nova libellus (1574); The first book of the Annals of the Royal College of Physicians, London, 1518-1572; Of English dogges; tr. by Abraham Fleming (1576).
- Carpenter, E:** The intermediate sex; a study of some transitional types of men and women. N. Y., Kennerley. 167 p. 12°, \$1.25 n.
Toward democracy; complete in four parts. N. Y., Kennerley. 19+507 p. 12°, \$2 n.
- Carrington, Hereward, ["Hubert Lavington," pseud.], and Meader, J: R.** Death; its causes and phenomena. N. Y., Funk & W., '12. 552 p. 8°, \$3 n.
- Chamberlaine, W: W.** Memoirs of the Civil War between the northern and southern sections of the United States of America, 1861-1865. Wash., D. C., B. S. Adams. c. '12. 138 p. por. 8°. (Priv. pr.)
- Charlton, W. H.** American mine accounting; methods and forms employed by leading mining companies. N. Y., McGraw-Hill. 367 p. il. 8°, \$5 n.
- Chesterman, Evan R.** Things mundane as observed by the idle reporter. N. Y., Neale Pub., '12. il. 12°, \$1 n.

- Chittenden, Hiram Martin.** The Yellowstone National Park. New rev. ed. Cin., Stewart & Kidd, '11. il. map, 12°, \$1.50 n. Formerly published by Robert Clarke Co.
- Choice books.** 6 v. N. Y., Dodge Pub. c. '12. 24°, ea., bds., 50 c. n.; ooze, \$1 n.
Contents: v. 1, Addison, J., Sir Roger de Coverley; v. 2, Emerson, R. W., Poems; v. 3, Goldsmith, O., Vicar of Wakefield; v. 4, Mitford, M. R., Our village; v. 5, Ruskin, J., Crown of wild olives; v. 6, Wright, K. A., ed., Sacred poems of the nineteenth century.
- Clements, Frederic E., and others.** Minnesota trees and shrubs; an illustrated manual of the native and cultivated woody plants of the state. Minneapolis, Univ. of Minn., '12. 21+314 p. il. 8°, (Minn., Geological and Natural History Survey, Botanical ser.) \$1 n.
- Cobb, Ruth.** Baby ballads. N. Y., Dodge Pub. 4°, (Happy child's lib.) bds., 60 c.
- Cole, Cyrenus.** Anna Marcella's book of verses. [Cedar Rapids, Ia., Torch Press.] c. '12. 8+3+9-187 p. por. 8°. (Priv. pr.)
- Comstock, J. H.** The spider book; a manual for the study of the spiders and their near relatives, the scorpions, pseudoscorpions, whip-scorpions, harvestmen, and other members of the class *Arachnida*, found in America north of Mexico; with analytical keys for their classification, and popular accounts of their habits. Garden City, N. Y., Doubleday, Page. c. '12. 15+721 p. (6 p. bibl.) il. 8°, \$4 n.
- Cowgill, Fk. B.** Bethlehem; [poem;] drawings by C. W. Post. Cin., Jennings & G. c. '12. no paging, obl. D. bds., \$1 n., in envelope.
- Cresswell, Clarice M.** Crown of the north and south, and other stories; with 8 il. in colours by the author. Milwaukee, Wis., Young Churchman. 9+157 p. O. \$1.40.
Contents: The crown of sacrifice (a story of ancient Greece); The palace of tears (a story of ancient Rome); The crown of the skies (a story of Saxon England); The seven diadems (a story of a prince of Germany); The golden iris (a story of France). By author of "Roses of martyrdom."
- Cromwell, J. Howard.** A system of easy lettering; with a supplement showing thirteen new alphabets by G. Martin and J. G. Hendrickson. 12th ed., enl. N. Y., Spon & C. c. '12. 3+30 p. 8°, 50 c.
- Cummins, Ella Sterling.** The story of the files, 1852-1893; a review of California writers and literature. Oakland, Cal., De Witt & Snelling, [1609 Telegraph Ave.] 460 p. 8°, leatherette, \$4.
- Curtis, Mrs. Isabel.** The lapse of Enoch Wentworth; with a front, by Alonzo Kimball. Chic., P. G. Browne & Co., [1575-8 Transportation Bldg., Dearborn and Harrison Sts.] c. 359 p. D. \$1.25 n.
 Inspired by the confidence of Dorcas Wentworth, Andrew Merry, a comic actor, pulls himself together and writes a play. By reason of an old bond won at gambling, Enoch Wentworth, the brother of Dorcas, claims the play and produces it as his own. Zilla Paget, an actress, learns the truth and blackmails Enoch, who, after being nearly killed by a falling curtain, recovers and makes restitution. By author of "The woman from Wolverton."
- Daniels, H. K.** Norway; with 12 illustrations. 2d ed. N. Y., Macmillan. c. '12. 11+298 p. il. 12°, (Home life in many lands.) \$2 n.
- Daugherty, Harvey Harrison.** A conglomerate; with a sketch of the author's life. Indianapolis, Ind., [The author, 2531 N. Meridian St.] 6+422 p. por. O. gratis.
 Essays on such subjects as Love, Marriage, Conversation, Home, Solitude, Borrowing trouble, and reminiscences of the Civil War, etc.
- Dearmer, Mrs. Percy.** The dreamer; a drama of the life of Joseph. Milwaukee, Wis., Young Churchman. 103 p. O. pap., 60 c.
 By the author of "The soul of the world," etc.
- De Groat, Herman C.** Bird studies for home and school. Cin., Stewart & Kidd, '12. il. in col. 8°, \$2 n.
- De la Mare, Wa.** A child's day; a book of rhymes. N. Y., Dutton, '12. 60 p. il. pls. 8°, bds., \$1.50 n.
- Dickens, C.** Character sketches from Dickens; with an introd. by B. W. Matz; drawings by F. G. Lewin. Bost., Estes, '12. f°, \$1.35 n.
- Ditchfield, Rev. P. Hamson.** The cottages and the village life of rural England. N. Y., Dutton, '12. 14+186 p. il. 8°, \$6 n.
- Dixon, W. Macneile.** English epic and heroic poetry. N. Y., Dutton, '12. 12+340 p. 12°, \$1.50 n.
- Drinkwater, J.** William Morris; a critical study. N. Y., Kennerley. 202 p. 8°, \$2.50 n.
- Edison's handy encyclopedia and universal handbook;** the world's knowledge in a nutshell; 51 maps, 48 in colors; comp. and rev. by Alfr. B. Chambers. Chic., Laird & L. c. '07-'12. 512 p. T. cl. bds., 60 c.; flex. cl., 35 c.
- Exquisite ser.** 5 v. N. Y., Dodge Pub. c. '12. 12°, ea., parch., 50 c. n.; ooze, \$1 n.
Contents: v. 1, Friendship outstays the hurrying flight of time; v. 2, Friendship's greeting; v. 3, In token of fond friendship; v. 4, Kind thoughts; v. 5, Remembrance; v. 6, Thoughts for you.
- "Fairless, Michael," pseud.** The roadmen-der. N. Y., Dutton, '12. 10+122 p. il. pls. 8°, \$2.50 n.
- Ferrell, J. A.** Medical inspection of schools and school children. [Raleigh, N. C., Edwards & Broughton Pr.] 23 p. il. 8°, (Public school health bull.) pap., gratis.
- Ferri, P. N., and others, comps.** The drawings in the Royal Gallery of the Uffizi at Florence. N. Y., F. C. Stechert & Co. 1 v. of 4 pts. per yr. (in portfolio), \$50 n. (Subs. only.)
- Fetter, Fk. Alb., ed.** Source book in economics; selected and ed. for the use of college classes. N. Y., Century Co. 4+3-385 p. il. 8°, \$1.30 n.
- Filippi, Filippo de.** Karakorum and the western Himalaya; 1909; an account of the

- expedition of H. L. H. Prince Luigi Amedeo of Savoy, Duke of Abruzzi. 2 v. N. Y., Dutton, '12. 18+479 p. il. pls. maps, 4°, \$15 n.
- Fillebrown, C: Bowdoin.** A single tax handbook for 1913. Bost., [The author, 77 Summer St.] 180 p. D. pap., 20 c.
Contents includes extracts from Adam Smith, John Stuart Mill, Henry George, etc., but excludes present-day economists.
- Findlater, Jane H.** Seven Scots stories. N. Y., Dutton. 8+340 p. il. 12°, \$1.35 n.
- Findlater, Mary, and Findlater, Jane H.** Crossings. N. Y., Dutton. 6+362 p. 12°, \$1.35 n.
Penny Monypenny. N. Y., Dutton. 4+408 p. 12°, \$1.35 n.
- Fischer, L:** The health-care of the baby; a handbook for mothers and nurses. 3d rev. ed. N. Y., Funk & W. c. '12. 11+148 p. pls. 12°, 75 c. n.
- Fitzwilliam, A. W., and Hands, A. F. Morris.** Jacobean embroidery; its forms and fillings, including late Tudor. N. Y., Dutton, '12. 10+56 p. il. pls. 8°, \$1.50 n.
- Forbes-Lindsay, C: Harcourt Ainslie.** Panama and the canal to-day; an historical account of the canal project from the earliest times with special reference to the enterprises of the French company and the United States; with a detailed description of the waterway as it will be ultimately constructed; together with a brief history of the country and the first comprehensive account of its physical features and natural resources; with 53 il. from recent photographs and 5 maps. New rev. ed. Bost., Page. c. '12. 3+5-13+474 p. (5 p. bibl.) pls. fold. maps, 8°, \$3 n.
- Forke, Anton.** Yang Chu's garden of pleasure. N. Y., Dutton. 64 p. 16°, (Wisdom of the East ser.) 60 c. n.
- Fraser, E:** The war drama of the eagles. N. Y., Dutton. 18+444 p. il. maps, 8°, \$4 n.
- Friend, Rev. Hilderic M.** The flowers and their story. Bost., Estes, '12. 30 p. il. 4°, \$2.
- Funk and Wagnalls' standard encyclopedia.** In 2 v. N. Y., Funk & W. il. 16°, \$25, bxd.
- Gardner, Edm. Garratt.** Dante and the mystics. N. Y., Dutton, '12. 16+358 p. il. 8°, \$3.50 n.
- Garis, Howard Roger.** Dick Hamilton's football team. N. Y., Grosset & Dunlap, '12. 12°, (Dick Hamilton ser.) 60 c.
Three little Trippertrots. N. Y., Graham & Matlack, '12. 160 p. il. col. il. f°, (Three little Trippertrot ser.) 60 c.
- Garretson, Arth. S:** Primitive Christianity and early criticisms (a work of negation). Bost., Sherman, French. c. '12. 6+300 p. 8°, \$1.50.
- Gleason, C: Bertie, and Lynn, G: Ignatius.** The school paper. San Jose, Cal., Eaton & Co. c. '12. 40 p. 8°, 50 c.
- Goddard, Pliny Earle.** Elements of the Kato language. Berkeley, Cal., Univ. of Cal. 176 p. pls. Q. (Pubs. in American archaeology and ethnology.) pap., \$2.
- Gouldsbury, C. E.** Life in the Indian police. N. Y., Dutton, '12. 20+286 p. il. 8°, \$2.50 n.
- Gray, Alex.** Electrical machine design. N. Y., McGraw-Hill. 528 p. il. 8°, \$4 n.
- Green, S: Abbott.** The natural history and the topography of Groton, Massachusetts; together with other matter relating to the history of the town. Groton, Mass., [The author,] '12. 6+202+5 p. 8°, \$2.50.
- Greene, Arth. M.** Elements of heating and ventilation; a text-book for technical students and a reference book for engineers. N. Y., Wiley. c. '12. 324 p. figs. 8°, \$2.50 n.
- Gregory, R: Arman, and Hadley, H. E.** A class book of physics. pt. 3. Heat. N. Y., Macmillan. c. '12. 141-232 p. il. 12°, 40 c.
- Grierson, Mrs. Eliz. W.** The story of S. Francis of Assisi; with 16 il. and front. in colour. Milwaukee, Wis., Young Churchman. 11+126 p. O. \$1.
Story of the founder of the Grey Friars told in simple language and illustrated with photographs.
What other children do. N. Y., Macmillan, '12. 11+166 p. il. 12°, \$1.25 n.
- Griffin, Grace Gardner, comp.** Writings on American history; a bibliography of books and articles on United States and Canadian history published during the year 1910, with some memoranda on other portions of America; reprinted from the annual report of the American Historical Association for 1910. Wash., D. C., Am. Hist. Assn. 427-706 p. O. \$1.50.
- Griffith, Fk. Carlos.** Mrs. Fiske; the first comprehensive biography and critical study to be published of the foremost American actress of her day. N. Y., Neale Pub. c. '12. il. 12°, \$1 n.
- Griffith, Wa. Smith.** United States heroes; the bugle call of Old Glory commemorated. Jersey City, H. P. Fritz. c. '12. 72 p. pls. pors. 8°, \$2.
- Grove, H. M.** Moscow; painted by F. De Haene. N. Y., Macmillan, '12. 8+142 p. col. il. 8°, (Macmillan's color books of travel and description.) \$3 n.
- Guggenberger, Rev. Anthony.** A general history of the Christian era, for Catholic colleges and reading circles and for self-instruction. In 3 v. v. 1, The Papacy and the empire. 7th ed. St. Louis, Herder. 447 p. maps, 8°, \$1.50.
- Guizot, François Pierre Guillaume.** The history of France, from the earliest times to the outbreak of the Revolution; abrdg. from Rob. Black's translation of Guizot's larger history by Gustave Masson. N. Y., Funk & W., '12. 613 p. il. 8°, \$1.75 n.

Kelly, Rev. Herb. H. The church and religious unity; with a preface by the Right Rev. the Lord Bishop of Winchester. N. Y., Longmans. 15+317 p. D. \$1.50 n.

Author is of the Society of the Sacred Mission (Anglican) and assistant tutor of the Theological College of Kelham, Newark-on-Trent, England.

Kenyon, Sir Frederic G. Handbook to the textual criticism of the New Testament. 2d ed. N. Y., Macmillan, '12. 13+381 p. 8°, \$1.60 n.

Kieffer, H: Martyn. Short stories of the hymns; being a brief account of the circumstances in which some of our best hymns and songs were written. Lancaster, Pa., Steinman & Foltz. c. '12. 3+5-195 p. pors. facsim., 12°, \$1 n.; 75 c. n.

King, Bp. E. Home life; being addresses given at a retreat for the wives of clergy; ed. by B. W. Randolph. Milwaukee, Wis., Young Churchman. 7+98 p. por. T. bds., 40 c.

Kipling, Rudyard. Just so stories; pictures by Jos. M. Gleeson. [Garden City, N. Y.,] Doubleday, Page. c. '12. 3+249 p. il. pls. (partly col.) 4°, \$2.50 n.

The Kipling reader; for upper grades. N. Y., Appleton. c. '91-'12. 196 p. pls. D. 60 c. n.

Collection of Kipling stories from various books.

Songs from books. Garden City, N. Y., Doubleday, Page. c. '12. 7+3-249 p. 8°, \$1.40 n.

Knoblauch, W. von. A dictionary of Argot (English-French). N. Y., Dutton, '12. 110 p. 32°, 50 c.

Knowlton, Anna Colby. Diabetic cook book. Englewood, N. J., [The author.] c. '12. 118 p. 12°, \$2.

Krauss, W. Guide to the opera; an elucidation of the librettos for quick reference. [N. Y., Alliance Press, 114 W. 32d St.] c. '12. 107 p. 8°, \$1.

Lacy, Sir H. Sixty years in the wilderness—more passages by the way. N. Y., Dutton, '12. 10+398 p. il. 8°, \$3 n.

Lacy, Rev. T: Alex. Liturgical interpolations and the revision of the Prayer book. Milwaukee, Young Churchman, '12. 8+34 p. 8°, (Alcuin Club, prayer book revision pamphlets.) bds., 40 c.; pap., 20 c.

Laird & Lee's little giant question settler; alphabetically arranged, thoroughly rev. ed.; fifty thousand questions and arguments quickly and accurately settled by consulting this wonderful vest-pocket assistant. Chic., Laird & Lee. c. '00-'12. 288 p. nar. T. cl. bds., 25 c.; leath., 50 c.

Landman, I: Stories of the prophets (before the exile). Cin., Dept. of Synagog & Sch. Extension of the Union of Am. Hebrew Congregations. c. '12. 7+5-280 p. 12°, (Union Graded ser., Intermediate dept.) 50 c.

Lane, Alfr. Church. The Keweenaw series of Michigan; pub. as a part of the Annual

report of the Board of Geological and Biological Survey for 1909. 2 v. Lansing, Mich., Mich. Geological Survey, '11. (6 p. bibl.) il. pls. (partly col.) fold. map, diagrs. and portfolio of fold. maps and fold. diagrs., 8°, (Mich. Geological and Biological Survey pub., Geological ser.) \$3.

Langton, Rob. The childhood and youth of Dickens. Bost., Estes, '12. il. 12°, \$1.35 n.

Lasalle, Mary Augusta, and Wiley, Katharine E. Vocations for girls; with an introd. by Meyer Bloomfield. Bost., Houghton Mifflin. c. 10+139 p. S. 85 c. n.

Definite information on conditions and opportunities in vocations for girls with a common or high school education. *Contents:* Salesmanship; Stenography; Work in a manufacturing establishment; Nursing; Millinery; Library work; Vocations for the country girl, etc.

Legouis, Emile. Geoffrey Chaucer. N. Y., Dutton, '12. 36+220 p. 12°, \$1.50 n.

Lewis, J. Volney. Determinative mineralogy; with tables; for the determination of minerals by means of their chemical and physical characters. N. Y., Wiley. c. '12. 5+151 p. tabs., figs. 8°, \$1.50 n.

Life booklets. 3 v. N. Y., Dodge Pub. 12°, ea., bds., 35 c.; ooze, \$1 n.

Contents: v. 1, Trine, R. W., Character building, thought power; v. 2, Every living creature; v. 3, Greatest thing ever known.

Lindner, Gustav V. Newspaper library manual; adapted for use in newspaper offices and schools of journalism. N. Y., Lemcke & B. c. '12. 42 p. O. pap., 75 c.

The librarian of the *New York Herald* gives the result of many years of experience in library and newspaper work, emphasizing especially the need of quick service and the elimination of red tape.

Little tot library; il. by Fk. Adams. 4 v. N. Y., Dodge Pub. c. '12. 4°, bds., ea., 75 c.

Contents: v. 1, The frog who would a-wooing go; v. 2, Mother Goose; v. 3, Sam the sportsman; v. 4, Simple Simon.

Lloyd Library. Bibliography relating to the floras of Arctic regions; Iceland, Scandinavia, Denmark, Norway, Sweden, Russia, Finland, Lapland, Russian Poland, and Caucasia. Cin., Lloyd Lib. 311-354 p. 8°, (Bibliographical contributions.) (Not for sale.)

Longley, Elias. American manual of phonography. New rev. ed. Cin., Stewart & Kidd, '12. 12°, 75 c. n.

Macdonald, J. Ramsay. Syndicalism; a critical examination. Chic., Open Court Pub. 6+74 p. S. 60 c.

Based on articles in the *Daily Chronicle*. "Syndicalism is a programme of trade union action aimed at ending the present capitalist system." It is here compared with socialism and trade unionism, its progress in Europe and America is discussed, and its dangers pointed out.

Macdonald, J: S. Deck and home golf. N. Y., Dutton, '12. 10+116 p. il. 12°, 50 c. n.

McGinnis, Rev. C: F. The communion of saints; with an introd. by Archbp. J: Ireland. St. Louis, Herder, '12. 30+395 p. 8°, \$1.50 n.

Palmer, Fs. Leseure. Mahlon Norris Gilbert, Bishop Coadjutor of Minnesota, 1886-1900; with an introd. by Dan. Sylvester Tuttle. Milwaukee, Young Churchman. c. 303 p. pls. por. D. \$1.50 n.

Life of the Episcopal Coadjutor of Minnesota, who was one of the most beloved clergymen of the church. He was born in New York State in 1848, but his ministry was in the West, in Montana and Minnesota.

Park, Roswell, M.D. The evil eye; thanatology, and other essays. Bost., Badger. c. '12. 380 p. D. \$1.50 n.

Contents: Serpent-myths and serpent worship; Giordano Bruno; Student life in the middle ages; Evolution of the surgeon from the barber; Story of the discovery of the circulation, etc.

Patterson, Alice Jean, and Dexheimer, Lora M. The Illinois series lesson plans for teachers in nature-study agriculture; based upon the state course of study. Bloomington, Ill., J. G. Coulter. c. '12. 176 p. 8°, pap., 60 c. n.

Peet, T: Eric. Rough stone monuments and their builders. N. Y., Harper, '12. 12+169 p. il. diagrs., 16°. (Harper's lib. of living thought.) 75 c.

Penrose's pictorial annual; the process year book for 1912-13; ed. by W: Gamble. N. Y., Tennant & Ward. 18+96 p. pls. O. \$3.

Perks, Mae. The Him book. N. Y., Dodge Pub. 120 p. 12°, bds., \$1 n.; ooze, \$1.50 n.

Perry, Alb. Ja. History of Knox County, Illinois, its cities, towns and people. 2 v. Chic., S. J. Clarke Pub., '12. pls. pors, maps, diagr., 4°, hf. mor., \$20.

Peters, J. Girvin. Forest fire protection under the Weeks law in co-operation with states. Wash., D. C., Gov. Pr. Off. 15 p. O. (U. S., Dept. of Agriculture, Forest Service, cir.) pap.

Phelps, Edith M., comp. Selected articles on government ownership of railroads. Minneapolis, H. W. Wilson Co., '12. 31+179 p. (10 p. bibl.) incl. tabs., 12°, (Debaters' handbook ser.) \$1 n.

Philipson, Rabbi D: The Jew in English fiction. 3d ed. Cin., Stewart & Kidd, '11. 12°, \$1.25 n.
Formerly published by Robert Clarke Co.

Pollen, Anne. John Hungerford Pollen, 1820-1902. St. Louis, Herder, '12. 10+396 p. il. col. il. 8°, \$4.25 n.

Pollock, Father Ja. S., and Pollock, Rev. T: P. Wind and cloud; selections; ed. by the author of Father Pollock and his brother. Milwaukee, Wis., Young Churchman. 8+215 p. pls. pors. D. \$1.

Short sermons by two former mission priests of St. Alban's, Birmingham, England.

Pope, Jessie. The bunny book. N. Y., Dodge Pub. 4°, (Happy child's lib.) bds., 60 c.

The doll town day. N. Y., Dodge Pub. 4°, (Happy child's lib.) bds., 60 c.

The story of Flip and Fuzzy. N. Y.,

Dodge Pub. 4°, (Happy child's lib.) bds., 60 c.

Ramsay, Sir W: Elements and electrons. N. Y., Harper, '12. 7+173 p. 16°, (Harper's lib. of living thought.) 75 c.

Randle, Lalah Ruth. My mountain tops; the romance of a journey across the Canadian Rockies. N. Y., Neale Pub. c. '12. 12°, \$1.

Reed, Chester Alb. Birds of eastern North America; with col. il. of every species common to the United States and Canada from the Atlantic coast to the Rockies. Garden City, N. Y., Doubleday, Page. c. '12. 14+17-456 p. diagr., 12°, \$3 n.

Reilly, T: F., M.D. Building a profitable practice; being a text book on medical economics. Phil., Lippincott. c. '12. 290 p. il. \$2.50 n.

Rice, Jos. Mayer. Scientific management in education. N. Y., Publishers Pr. Co. c. 21+282 p. D. \$1.25 n.

Consists of twelve articles bearing upon the causes of success and failure in the teaching of the so-called essential branches in the elementary schools. Essays are based on tests extended to a large number of schools in various parts of the country. Author, who is editor of *The Forum*, desired to learn whether it was possible to extend the curriculum as to include the subjects demanded by the new school of education without detriment to the three R's. He draws interesting conclusions and makes practical suggestions.

Richards, H: Melchior Muhlenberg. Our ancestors in the British prisons of the Revolution; read before the Lebanon County Historical Society, February 23, 1912. [Lebanon, Pa., The Society, '12.] 22 p. por. (Historical papers and addresses.)

Riis, Jacob August. Is there a Santa Claus? New ed. N. Y., Macmillan, '12. 29 p. il. 12°, bds., 50 c. n.

Robbins, Clarence Aaron, ["Tod Robbins," pseud.] The spirit of the town. N. Y., Ogilvie. 200 p. front. 12°, \$1.

Robinson, Belle, ed. The Priscilla bead work book; a collection of new and old bead work, with patterns and lessons for working. Bost., Priscilla Pub. c. '12. 48 p. il. 4°, 25 c.

Robinson, Sarah E. A history of Lexington, Massachusetts, from its settlement to the present time. In 2 v.; fully il. edition limited to 1000 copies. Lexington, Mass., [The author.] pls. O: \$7. (Subs. only.)

Rolfe, W: Ja. Life of Shakespeare. Bost., Estes. c. '12. 550 p. il. 8°, \$3.

Rose, Arth. P. An illustrated history of the counties of Rock and Pipestone, Minnesota. Luverne, Minn., Northern Hist. Pub., '11. 2+7-27+33-802 p. pls. pors. maps, 8°, hf. leath., \$13.

Samson, Hillel. The story of Francis Horatio and his three companions. N. Y., Dutton, '12. 14+230 p. il. 12°, \$1.50 n.

- Sand, G.**, [pseud. of Mme. Dudevant.] *The Countess of Rudolstadt*; a sequel to *Consuelo*. N. Y., A. L. Burt Co. 428 p. por. 12°, (Home lib.) \$1.
- Schofield, W. H.**: *Chivalry in English literature*: Chaucer, Malory, Spenser and Shakespeare. Cambridge, Mass., Harvard Univ. O. (Studies in comparative literature.) \$2.25.
- Scott, J. Reed.** *The first hurdle and others*; a volume of short stories. Phil., Lippincott. c. '12. 305 p. il. 12°, \$1.25 n.
- Seccombe, T.**: *Johnson and Goldsmith and their poetry*. N. Y., Dodge Pub. 12°, (Poetry and life ser.) bds., 75 c. n.; ooze, \$1.25 n.
- Sedgwick, Rev. S. N.** *The catechism, with blackboard and chart*; a complete course of lessons and instructions after the method of S. Sulpice on the church catechism; with outline drawings for diagrams and charts made from the author's rough sketches by C. Hannay. Milwaukee, Wis., Young Churchman. 16+383 p. D. \$1.40.
The result of twelve years' experience in Sunday school work by the author of "The romance of precious Bibles," "The story of the Apocrypha," etc.
- Shakespeare, W.**: *Works*: Tudor Shakespeare; ed. by W. Allan Wilson Neilson and Ashley Horace Thorndike. N. Y., Macmillan. c. fronts. T. ea., 25 c. n.; leath., 55 c. n.
Contents: v. 26, *The life of Timon of Athens*; ed. by Rob. Huntington Fletcher; v. 27, *Venus and Adonis, The rape of Lucrece, and other poems*; ed. by Carleton Brown; v. 28, *All's well that ends well*; ed. by J. L. Lowes; v. 29, *The taming of the shrew*, by F. Tupper.
- Shallo, Michael W.** *Lessons in scholastic philosophy*. 3d ed. Santa Clara, Cal., Univ. of Santa Clara. c. '12. 400 p. D. \$1.50.
- Shealy, E. M.** *Steam boilers*. N. Y., McGraw-Hill, '12. 366 p. il. 8°, \$2.50 n.
- Shorter, Clement King.** *Charles Dickens*. N. Y., Dodge Pub. 12°, (Pilgrim books.) bds., 75 c. n.
- Singh, Sir Bhawani, Raj Rana Baha dur of Jhalawar.** *Travel pictures; the record of a European tour*; with photogravure portrait and 96 illustrations from photographs by the author. N. Y., Longmans. 12-14+287 p. O. \$2 n.
In 1904 author made a tour of Europe, his first journey outside of India, and kept a diary recounting what he saw and his impressions. Book is dedicated to King George as a gift in honor of the Durbar of 1911. Index.
- Six lectures on Innes' of Court and of Chancery**; delivered in Middle Temple Hall during Easter and Trinity terms, 1912. N. Y., Macmillan, '12. 5+271 p. 12°, 50 c. n.
- Smith, Franklin Orion.** *A rational basis for determining fitness for college entrance*. Iowa City, Ia., State Univ., '12. 17 p. 8°, (Studies in education from the Dept. of Educ.; ed. by F. E. Bolton.) pap., 25 c. n.
- Snow, Alpheus H.**: *The position of the judiciary in the United States*. Phil., Am. Acad. of Pol Sci. 286-310 p. 8°, (Publication.) pap., 25 c.
- Stailey, S. C., comp.** *Lumber inspection rules*; containing rules governing the manufacture and inspection of the different kinds of lumber; government tests of the comparative strength of building timbers and other useful information for everyday use. N. Y., A. D. Beeken, [94 Chambers St.] 356 p. tabs., diagrs., 24°, leath., \$1.
- Staley, Vernon.** *Considerations for Lent*; readings for the forty days' fast. Milwaukee, Wis., Young Churchman. 6+156 p. S. 60 c.
By the author of "The Catholic religion," etc.
- Stark, Alonzo Rosecrans.** *The Christology of the Apostolic Fathers*; a dissertation submitted to the faculty of the Graduate Divinity School in candidacy for the degree of Doctor of Philosophy. Chic., Univ. of Chic. c. 72 p. 8°, pap., 50 c. n.
- Stephens, Ja.** *The crock of gold*. N. Y., Macmillan. c. '12. 298 p. D. \$1.25 n.
A witty Irish folk tale telling how one of two philosophers incurred the anger of the Leprecaun, by directing Meehaul MacMurrachu to the spot where their crock of gold was hidden, of the revenge they took, and how they were finally appeased.
- Stevens, W. S., ed.** *Industrial combinations and trusts*. N. Y., Macmillan. c. 14+593 p. O. \$2 n.
Designed to give the general reader a fair knowledge at first hand of the historical development of the trust movement in the United States and a thorough comprehension of the problems emanating from the trusts that the country is to-day facing. Specimens of Early pooling, Representative trusts, Legislative opposition to the trust, Judicial attack on the trust, The holding company, Formation of the United States Steel Corporation, etc., are presented through source material.
- Stobart, J. Clarke.** *The grandeur that was Rome*; a survey of Roman culture and civilization. Phil., Lippincott, '12. 350 p. il. in col. pls. maps, 8°, \$7.50 n.
- Stock, A. B.** *Ranching in the Canadian west*; a few hints to would-be raisers on the care of cattle, horses, and sheep. N. Y., Macmillan. c. '12. 10+84 p. il. 12°, 55 c. n.
- Stone, Ja. S., D.D.** *The glory after the passion*; a study of the events in the life of our Lord from his descent into Hell to his enthronement in Heaven. N. Y., Longmans. 12+393 p. D. \$1.50 n.
By rector of St. James's Church, Chicago.
- Stone, Raymond.** *Tommy Tiptop and his football eleven*. N. Y., Graham & Matlack, '12. 128 p. il. 40 c.
- Stratemeyer, E.**, ["Arth. M. Winfield," "Capt. Ralph Bonehill," pseud.] *The aircraft boys of Lakeport*; or, rivals of the clouds; il. by H. R. Boehm. Bost., Lothrop, L. & S. c. '12. 8+320 p. pls. 12°, (Lakeport ser.) \$1.25.
- Strindberg, August, i.e., Johan August.** *Lucky Pehr*; a drama in five acts; from the Swedish; tr. by Velma Swanston Howard. Cin., Stewart & Kidd, '12. 176 p. por. D. \$1.50 n.
- Students'** edition of a Standard dictionary of the English language; designed to give

the orthography, pronunciation, meaning, and etymology of over 61,000 words and phrases in the speech and literature of the English-speaking peoples, with synonyms and antonyms; 1225 pictorial il.; abrdg. from the Funk & Wagnalls Standard dictionary of the English language by Ja. C. Fernald, editor, Fs. A. March, consulting editor. N. Y., Funk & W., '11. 7+917 p. il. 8°, leath., \$2.50 n.; \$4 n.; \$5 n.

Sutherland, Ja. The adventures of an elephant hunter. N. Y., Macmillan. c. '12. 18+324 p. il. 8°, \$2.25 n.

Synge, J: Millington. The works of John M. Synge. 4 v. Bost., Luce, '12. por. pls. 8°, \$7.50 n.

Taylor, G: Rob. Stirling. The story of Canterbury; il. by Katherine Kimball. N. Y., Dutton, '12. 10+390 p. por. plans (partly fold.) 16°, (Mediaeval towns ser.) \$1.75 n.; leath., \$2.25 n.

Taylor, J. Liond. The nature of woman. N. Y., Dutton. 186 p. 12°, \$1.25 n.

Terman, Lewis M. The teacher's health; a study in the hygiene of an occupation. Bost., Houghton Mifflin. c. 13+136 p. (6½ p. bibl.) S. (Riverside educational monographs; ed. by H: Suzzalo.) 60 c.
By the associate professor of education, Leland Stanford Jr. University.

Thackeray, W: Makepeace. Some family letters of W. M. Thackeray; together with recollections by his kinswoman Blanche Warre Cornish. Bost., Houghton Mifflin. c. '11. 4+3-76 p. por. 8°, \$4 n., bxd.
Contents: Thackeray and his father's family; Two first cousins of Thackeray's; Thackeray at Palace Green; Last months.

Thomas, E: George Borrow; the man and his books. N. Y., Dutton, '12. 12+334 p. il. pls. 8°, \$3 n.

The Isle of Wight; il. by E. W. Haslehurst. Bost., Estes, '12. 64 p. il. in col. 8°, (Beautiful England ser.) \$1.25, bxd.

Thompson, J. Walter, Company. Population and its distribution; comp. from the United States census figures of 1910. N. Y., J. Wa. Thompson Co. c. '12. 3+9-89 p. 8°, \$2.

Thomson, Mary Horner. Environment and efficiency; a study in the records of industrial schools and orphanages; with a preface by J. Rendel Harris. N. Y., Longmans, '12. 9+100 p. O. (Birmingham studies in social economics and adjacent fields.) pap., 75 c. n.
Purpose is to show by a collection of definite results the overwhelming part played by environment in the building-up of human efficiency.

Thorpe, Rose Hartwick. Poetical works. N. Y., Neale Pub., '12. por. 12°, \$1.50 n.

Timbie, W: H: Essentials of electricity; a text book for wiremen and the electrical trades. N. Y., Wiley. 271 p. figs. 12°, \$1.25 n.

Tolstoi, Leo Nikolaievitch, Count. Works. 14 v. Bost., Estes, '12. il. 12°, \$14; per set, \$17.50, bxd.; leath., \$31.50.
Contents: v. 1, Childhood, Boyhood, Youth, A

landed proprietor, The Cossacks, Sevastopol; v. 2, A Moscow acquaintance, The snow-storm, Domestic happiness, Pedagogical articles, Linen measurer; v. 3, War and peace, 1 and 2; v. 4, War and peace, 3 and 4; v. 5, Anna Karenin 1 and 2; v. 6, Anna Karenin 3, Fables and stories for children, Moral tales; v. 7, My confession, Dogmatic theology, My religion, On life; v. 8, Four Gospels 1 and 2; v. 9, What shall we do then?, Dramatic works, Kleutzer Sonata; v. 10, Walk in the night, Thoughts and aphorisms, Letters, Kingdom of God, Christianity and patriotism, v. 11, Resurrection 1 and 2, What is art?, Christian teaching; v. 12, Letters and essays, Life, Bibliography, General index; v. 13, Father Sergius, Forged coupon; v. 14, Hadji Murad, Light that shines, The man who was dead.

Tomkins, Rev. Floyd Williams. Sunshine on life's way. N. Y., Dutton, '12. c. 280 p. 12°, \$1.25 n.

Treves, Sir F: The land that is desolate; an account of a tour in Palestine. N. Y., Dutton, '12. 8+288 p. il. pls. maps, 8°, \$3 n.

Triggs, Oscar Lovell. The changing order; a study in democracy. Chic., Kerr. c. '05-'12. 300 p. D. \$1.

Spirit of democracy is penetrating every realm of thought, and it is this gradual uprise of the masses, their complete utterance and exercise in politics, art, education, religion, and all other forms of human activity, which is here traced and discussed. The movement is still retarded by traditional tendency, but the advance is sure and steady.

Turquet-Milnes, G. The influence of Baudelaire in France and England. N. Y., Dutton. 8+300 p. 8°, \$2.50 n.

Tyrrell, H: Grattan. Engineering of shops and factories. N. Y., McGraw-Hill. c. '12. 17+399 p. (6 p. bibl.) il. diagrs., 8°, \$4 n.

Unger, M. S. H., comp. Review questions and problems in chemistry. Bost., Ginn. c. '12. 5+166 p. D. 50 c.

Universal Portland Cement Co. Concrete silos; a booklet of practical information for the farmer and the rural contractor; prepared by the Information Bureau, Universal Portland Cement Co. [2d ed.] Chic., Universal Portland Cement Co. 88 p. il. tabs., diagrs., O. pap., gratis.

Unwin, Fs. Sydney. The decorative arts in the service of the church; with 46 il., including 2 drawings by the author. Milwaukee, Wis., Young Churchman. 16+198 p. S. (Arts of the church.) 60 c.

Some chapter headings are: The early Christian period; The Renaissance; The modern period; Decoration of the fabric; Painted glass; General furniture; Memorials, etc.

Venable, W: H: A buckeye boyhood. Cin., Stewart & Kidd, '11. 12°, \$1.25 n.

Wallsgrave, J. C. H. First steps in photography. N. Y., Dutton, '12. 8+135 p. il. 12°, 50 c. n.

Ware, Fabian. The worker and his country. N. Y., [Longmans,] '12. 13+288 p. D. \$1.40 n.

A critical moment has been reached in the social movement; the revolutionary forces which have taken the offensive are hesitating as to whether to press forward, to pause while they consolidate and organize France seems inclined to the former, England to the latter course. Book is a statement and discussion of syndicalism, its tendencies and causes.

Warren, F. E. The liturgy and ritual of the ante-Nicene church. 2d ed., rev. N. Y., E. S. Gorham, '12. 16+317 p. (4 p. bibl.) 8°, (Side-lights of church history.) \$1.50.

West, Lillian Clarkson. Aunt Hope's kitchen stove and the girls around it. Cin., Stewart & Kidd, '11. 12°, \$1.50 n.

Who's who, 1913; annual biographical dictionary. 65th year of issue. N. Y., Macmillan, 30+2225 p. O. \$3 n.

Wiley, Belle. Mewanee, the little Indian boy; il. by C. D. Hubbard. Bost., Silver, Burdett. c. 101 p. D. 30 c.

Reader by critic and teacher of methods, Training School for Teachers, Rochester, N. Y.

Wilson, Harry Leon. Bunker Bean; il. by F. R. Gruger. Garden City, N. Y., Doubleday, Page. c. '12. 307 p. D. \$1.25 n.

Bunker Bean wore the best \$18 suit in America and silently despised the detachable cuffs of his millionaire employer as he took his dictation. He cultivated the air of a wealthy amateur with a passion for typewriting. Altogether, Bunker was as timid a male in maturity as could be found—that is, he was until he found out through a clairvoyant that he had been Napoleon in a previous incarnation. From that moment his life changed; the spirit of the Corsican descended upon him from the bloody past, and the youth who formerly shrank under the gaze of a friendly policeman walked with the memories of Moscow and Austerlitz forever in mind. By the author of "The spenders," "The lions of the Lord," etc.

Winder, Phyllis D. The public feeding of elementary school children; a review of the general situation, and an inquiry into Birmingham experience; with a preface by Councillor Norman Chamberlain. N. Y., Longmans. 11+84 p. (2 p. bibl.) O. (Birmingham studies in social economics and adjacent fields.) pap., 75 c.

With our dead; a little book of prayers, and thoughts for loving hearts at all times

of need. Milwaukee, Wis., Young Churchman. 75 p. Ff. (Fleur-de-lis booklets.) limp leath., 40 c.

Withers, Alex. Scott. Chronicles of border warfare; ed. and annotated by Reuben Gold Thwaites; with a memoir and notes by Lyman C. Draper. 3d ed. Cin., Stewart & Kidd, '12. 8°, \$2.50 n.

Wood, Wa. The battleship; being the story of the greatest naval weapon from the first ship of the line to the present-day leviathans. N. Y., Dutton. '12. 16+308 p. il. pls. 8°, \$4 n.

Woodruff, C. Eveleigh, and Danks, W. Memorials of the cathedral and priory of Christ in Canterbury. N. Y., Dutton, '12. 22+490 p. il. pls. map, 8°, \$5 n.

Wordsworth, Eliz. Glimpses of the past; with 8 illustrations. Milwaukee, Wis., Young Churchman. 8+218 p. pls. pors. O. \$2. Recollections by the daughter of the late Bishop of Lincoln, who is also the great-niece of the poet, William Wordsworth.

World (The) almanac and encyclopedia, 1913. N. Y., Press Pub., Pulitzer Bldg. 832 p. D. pap., 25 c.

Young, Filson. The Wagner stories. 2d ed. N. Y., Holt, '12. 350 p. il. 8°, \$1.50 n., bxd.; leath., \$2, bxd.

Young Men's Christian Association. International Committee. Association year book. N. Y., Assoc. Press, '12. 352 p. 8°, \$1.25; bds., \$1.

Younghusband, Lady. Marie Antoinette, her early youth (1770-1774). N. Y., Macmillan, '12. 24+589 p. il. 8°, \$5 n.

Zimmer, G. F. Dictionary of botanical names and terms. N. Y., Dutton, '12. 8+122 p. 12°, \$1 n.

RECENT ENGLISH BOOKS.

HAYWARD, F. H. Educational administration and criticism: a sequel to the "Holmes circular." Ralph, Holland. Cr. 8vo, 7½ x 4¾, pp. 608, 7s. 6d. net.

HUGEL, Baron F. von. Eternal life: a study of its implications and applications. T. & T. Clark. 8vo, 8½ x 5½, pp. 496, 8s. net.

HULL, Eleanor, ed. The Poem-book of the Gael: translations from Irish Gaelic poetry into English prose and verse. Chatto. Cr. 8vo, 7½ x 5, pp. 408, 6s. net.

JONES, E. Papers on psycho-analysis. Ballière. 8vo, 10s. 6d. net.

JONES, E. A. A Catalogue of the objects in gold and silver and the Limoges enamels in the collection of the Baroness James de Rothschild. Constable. Folio, 147s. net.

KNECHT, Edmund, and Fothergill, J. B. The Principles and practice of textile printing. C. Griffin. 8vo, 9 x 6, pp. 632, 36s. net.

LANKESTER, Sir E. Ray. Science from an easy chair. Second series. Adlard. 8vo, 7¾ x 5, pp. 426, 6s. 6d. net.

LARDNER, E. G. Dion. Soldiering and sport in Uganda, 1909-1910. Illus. W. Scott. 8vo, 9 x 5½, pp. 312, 10s. net.

LEEDER, S. H. Veiled mysteries of Egypt and the religion of Islam. Illus. Nash. 8vo, 9 x 5½, pp. 428, 16s. net.

LEGGE, Edward. King Edward in his true colours. Nash. 8vo, 9 x 5½, pp. 426, 16s. net.

LEWES, Vivian Byam. The Carbonisation of coal. J. Allan. 8vo, 8¾ x 5½, pp. 330, 7s. 6d. net.

LEWIS, E. A. The Mediaeval boroughs of Snowdonia. H. Sotheran. 8vo, 7s. 6d. net.

LIVERSEDGE, Alfred J. Commercial engineering. By "A General Manager." Emmott. 8vo, 8¾ x 5½, pp. 386, 7s. 6d. net.

LONG, Chaillé. My life in four continents. 2 vols. Illus. Hutchinson. 8vo, 8¾ x 5¾, pp. 644, 24s. net.

LONNBERG, Einar. Birds collected by the Swedish Zoological Expedition to British East Africa, 1911 (K. Svenska Vet. Handlingar). 7 illus.; 2 col. Wesley. Ryl. 4to, 12½ x 10, pp. 131, swd. 9s. net.

LOUGHEED, V., and Hall, M. A. The Gasoline automobile. C. Lockwood. Ryl. 8vo, 8s. 6d. net.

MCCAY, D. The Protein element in nutrition. E. Arnold. 8vo, 8¾ x 5½, pp. 232, 10s. 6d. net.

MACGREGOR, Mary. The Story of Rome: from the earliest times to the death of Augustus. Jack. Ryl. 8vo, 9½ x 6½, pp. 446, 7s. 6d. net.

McLAREN, William D. Our growing creed; or, The Evangelical faith, as developed and reaffirmed by current thought. T. & T. Clark. 8vo, 9 x 5½, pp. 574, 9s. net.

MALLORY, George. Boswell the biographer. Smith, E. Cr. 8vo, 8¾ x 5¾, pp. 350, 7s. 6d. net.

MARTIN, Geoffrey. Industrial and manufacturing chemistry: organic. C. Lockwood. 8vo, 10¾ x 6½, pp. 796, 21s. net.

MARVELS of the Universe. Vol. 2. Illus. Hutchinson. 4to, 11¼ x 8¾, 12s. 6d. net.

PARTONOPE of Blois. Middle-English versions of. Edit. from the MSS. by A. T. Böttker. K. Paul. 8vo, 15s. net.

The Publishers' Weekly

Subscription Rates

One year, postage prepaid in the United States, \$4.00; foreign, \$5.00.

Single copies, 10 cents. Educational Number, in leatherette, 50 cents; Christmas Bookshelf, 25 cents.

Advertising Rates

One page.....	\$25 00
Half page.....	14 00
Quarter page.....	7 00
Eighth page.....	4 00
One-sixteenth page.....	2 00

The above rates are for unspecified positions. Special rates for preferred position (full pages only).

Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy should reach us Tuesday noon—earlier, if proof is desired out-of-town. Forms close Thursday noon.

Under the heading "BOOKS WANTED" booktrade subscribers, under their own names, are given five nonpareil lines (exclusive of address) free advertisement for specific books out of print in any issue except special numbers, but not exceeding 100 lines a year. If over five lines are sent the excess is at 10 cents a line. Books not out of print, unspecified wants, repeated matter, and all advertisements from nonsubscribers cost 10 cents a line. Objectionable books are excluded so far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY, does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privilege of advertising should occasion arise, booksellers should take usual precautions in extending credit.

"Books Wanted" must be designated by actual title, not by "any."

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "BOOKS FOR SALE" or for other small undisplayed advertisements, the charge is 10 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

INDEX TO ADVERTISERS.

	PAGE
American School of Correspondence.....	183
Association Press.....	222
Baker & Taylor Co.....	182
Baker's Great Bookshop.....	181
Bobbs-Merrill Co.....	138, 224
Books for Sale.....	181
Books Wanted.....	173
Bookseller (The).....	183
Business for Sale.....	181
Business Opportunities.....	181
Century Co.....	191
Classified Advertising.....	171-173
Cazenove (C. D.) & Son.....	181
Dodd, Mead & Co.....	184
Doran (G. H.) Co.....	187
Doubleday, Page & Co.....	137, 223
Duffield & Co.....	142
Dutton (E. P.) & Co.....	140
Edwards (Francis).....	181
Electrical Testing Laboratories.....	182
Estes (D.) & Co.....	145
FitzGerald (Desmond).....	188
George (Henry).....	181
Harper & Brothers.....	186
Help Wanted.....	181
Jacobs (G. W.) & Co.....	190
Jenkins (W. R.) Co.....	181
Kay Printing House.....	182
Kellogg (A. H.) Co.....	182
Language Phone Method.....	183
Lippincott (J. B.) Co.....	143
Little, Brown & Co.....	189
Putnam's (G. P.) Sons.....	139
Rosenthal (Ludwig).....	181
Situations Wanted.....	181
Stokes (F. A.) Co.....	146
Tapley (J. F.) Co.....	182
Terquem (J.) & Co.....	183
Winston (J. C.) Co.....	141
Wycil & Co.....	183

CLASSIFIED ADVERTISING

One line, \$5; two, \$8; three, \$12; four, \$15 a year.

BOOK MANUFACTURING

COMPLETE BOOK MANUFACTURING

Braunworth & Co., 16 Nassau St., Brooklyn, N. Y. Near Brooklyn Bridge.

Composition, electrotyping, printing and bookbinding. Large and complete facilities for book making. Write for representative to call. Consultation invited.

Burr Printing House, Frankfort and Jacob Sts., New York. Complete facilities for composition, electrotyping, presswork and binding.

The De Vinne Press, 395 Lafayette St., New York. Fine Book Work, Illustrated and Plain. Privately Printed and Limited Editions. Magazines and Catalogues of All Descriptions. Electrotyping, Cloth and Pamphlet Binding.

Write to **L. H. Jenkins,** Richmond, Va., for the manufacture of books, composition, printing or binding. Large plant devoted exclusively to edition work. Work for publishers a specialty. Right prices.

The Knickerbocker Press, New Rochelle and 2 West 45th Street, New York (G. P. Putnam's Sons). Extensive and up-to-date facilities for every description of printing, binding and general book-manufacturing.

J. B. Lyon Company, Albany. Law and subscription book makers. General printers. Twenty-five composing machines, forty presses. Complete electrotypes and stereotype foundries and binderies.

The Norwood Press, Norwood, Mass. J. S. CUSHING Co., Composition and Electrc. BERRICK & SMITH Co., Presswork. E. FLEMING & Co., Binding. New York Office: N. J. SMITH, 32 Union Square.

The Plimpton Press, Norwood, Mass., New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Book-making in its Entirety."

Stanhope Press, F. H. Gilson Company, 54-60 Stanhope St., Boston. Music Books, Mathematical Books. Composition, Electrotyping, Printing and Binding.

The Trow Press, 201-213 E. 12th St., New York. Modern machinery and large facilities for complete manufacturing of books and magazines. Composition, electrotyping, presswork and binding all under one roof. Also fine color work and high grade catalogs.

COMPOSITION—PRESSWORK

William J. Dornan, 701 Arch St., Philadelphia, Pa. Monotype typesetting. Long experience in medical, chemical, and mathematical work. Modern pressroom. Color work. Private Library Catalogs.

William G. Hewitt, 61-67 Navy St., Brooklyn, N. Y. Manufacturer of books, catalogs and magazines at the best competitive prices. Composition, electrotyping, stereotyping, presswork and pamphlet binding.

International Typesetting Company, International Building, Baltimore, Md. Composition (Modern Languages), Book Plates, Electrotyping.

COMPOSITION AND PRESSWORK—Continued

The Merrymount Press. D. B. Updike, 232 Summer St., Boston, undertakes all classes of printing which demand fine types, good press work, accurate proof-reading and tasteful typographic treatment.

Scientific Press, 135-137 Johnson St., Brooklyn, N. Y. Music Books; High grade mathematical book work. Linotype and Monotype composition. Plate alterations a specialty.

C. H. Simonds & Co., 297 Congress St., Boston. Book Composition, Linotype, Monotype. Flat-bed and Perfecting Presswork. Large facilities.

CLOTH AND LEATHER BINDING

The American Book Bindery, Office, 265 Cherry St. New York. Editions bound in cloth and leather. Capacity, 20,000 books daily. Prompt and reliable.

Braunworth & Co., 16 Nassau St., Brooklyn, N. Y. Near Brooklyn Bridge. Cloth and Leather Binding in all branches. Careful attention to detail. Special methods for promptly handling large editions. Write and our representative will call.

The Butler Ward Company, 497 Pearl St., near Centre St., New York. Cloth and leather edition work.

Thomas Y. Crowell Co., 426-428 West Broadway New York. Edition binding of all kinds.

Eugene C. Lewis Company, 214-218 William St., New York. Cloth, Leather, Edition and Catalog Binding. Also high-class pamphlet work.

George McKibbin & Son, Leather and Cloth Edition Binding; also Flexible Work. 78-80 Walker St. (near Broadway), New York.

Plister Book Binding Co., 141-145 East 25th St., New York. Cloth and leather edition work, and job book binding.

J. F. Tapley Co., 531-535 West 37th St., New York. Complete Edition bindery for cloth and leather work. No order too large or too complicated for us—"Taplex" Bindings.

The Trow Press, 201-213 E. 12th St., New York. Unexcelled facilities for large editions of cloth, leather and pamphlet binding. All under one roof.

H. Wolff, 518-534 W. 26th Street, New York. Bindery completely equipped for edition work in cloth, half leather, and full leather. Capacity, 100,000 books per week.

EXTRA BINDING FOR THE TRADE

Henry Blackwell, 10th Street and University Place, New York. Plain and artistic Bookbinding, in all varieties of leather, singly or in quantities

Ernst Hertzberg & Sons, 64 West Randolph St., Chicago. Hand-made books. Best equipped bindery in country. Newest designs, restoring, inlaying, etc. Prices reasonable. Gold medal, St. Louis, 1904.

The Knickerbocker Press, New Rochelle and 2 West 45th Street, New York (G. P. Putnam's Sons). Highest grades of extra binding in Levant, Morocco, and Calif.

James Macdonald, 132 West 27th St., New York. Established 1880. Leather art binding for sets or single vols. Inlaying, mending, cleaning a specialty.

Stikeman & Co., 110-114 West 32d St., New York. All styles of binding in leather, single volumes or in quantities. Mending, inlaying, etc. Cases for rare editions.

The Trow Press, 201-213 E. 12th St., New York. A large staff of expert and experienced craftsmen who have an artistic sense as well as mechanical ability. No better extra binding is produced than is done here.

BOOKBINDERS' CLOTHS

Becker Supply Co., 24-26 East 13th St., New York. Importers and dealers of fine extra cloth and selling agents for the New Crown Bindings.

Fab-rik-o-na Mills, Bloomfield, New Jersey. Manufacturers of Wiboco Book Cloths. Sample books furnished on request. H. B. Wiggin's Sons Co.

The Holliston Mills, of Norwood, Mass., manufacturers of fine book cloths in all styles, colors, and patterns. New York office, No 67 Fifth Avenue. Sample books furnished.

PAPER MANUFACTURERS.

The Wanaque River Paper Co., 290 Broadway, New York City. Manufacturers of Supatone, also Super and M. F. Book Papers.

DIE CUTTERS AND ENGRAVERS

Becker Bros. Engraving Co., 26 East 13th St., New York. Fully equipped for artistic designing and die cutting. Established 1880.

HALF-TONE and OTHER PLATES

The Hagopian Photo-Engraving Co., 39 East 20th St., New York. Pioneers in the development of photo-engraved plates.

COLOR PROCESS PLATES

Gatchel & Manning (Estab. 1889), Philadelphia. DESIGNERS, ILLUSTRATORS, ENGRAVERS, in one or more colors, for Publishers and Printers.

COLOR PRINTERS

C. S. Hammond & Co., Sales Department, 30 Church St.; Offices and Works, 22 Thames St., N. Y. Map specialists. Color printing for trade.

INDEXING

C. H. Denison's Index, also flat indexing and gold lettering. D. T. S. DENISON, 152 E. 22d St., N. Y.

BOOK TRADE SPECIALTIES**RARE BOOKS AND AUTOGRAPHS**

Autograph Letters of Celebrities Bought and Sold. Send for price lists. Walter R. Benjamin, 225 Fifth Ave., New York. Pub., "The Collector," \$1 a year. (Established 1887.)

Dodd & Livingston, Fourth Ave. and 30th St., N. Y. City. Dealers in Rare Books, Autograph Letters. Manuscripts. Correspondence invited.

Autograph Letters of Famous People Bought and Sold. P. F. Madigan, 501 Fifth Ave., New York. Publisher, "The Autograph," \$1.00 a year. (Business Established 1885.)

Ludwig Rosenthal's Antiquarian Bookstore, Hildegardstrasse 14, Munich, Germany. Enquiries solicited.

MAGAZINES—BY SUBSCRIPTION

Crowley the Magazine Man, Inc., 3291 Third Ave., N. Y. City. Wholesale only. Price Book on request.

MAGAZINES—BACK NUMBERS

American Magazine Exchange, St. Louis, Mo.

Back Numbers of Magazines supplied by HENRI GERARD, 83 Nassau St., New York.

The Boston Book Co., Boston, Mass. Complete files and back volumes of magazines

Back vols. and nos. of magazines supplied. PHILADELPHIA MAGAZINE DEPOT, 326 N. 10th St., Phila., Pa.

A. S. Clark, Peekskill, N. Y. "Out of print" Books and Pamphlets. Magazines, both common and scarce.

The Cut Rate Book Co., 20 E. 7th St., Cincinnati, O. **Medical and Chemical Periodicals exclusively.** B. Login & Son, 1328 3d Ave., N. Y.

FOREIGN BOOKS

International News Co., 83 & 85 Duane Street, New York. Importers of Foreign Publications.

William R. Jenkins Co., 851 and 853 Sixth Ave., cor. 48th St., New York. Books in French, German, Italian, Spanish and other foreign languages.

Lemcke & Buechner, 32 West 27th St., New York. All foreign books and periodicals.

Schoenhof Book Co., Boston, Mass. Foreign Books of all description. Tauchnitz Coll. Catalogues.

F. C. Stechert Co., Inc., 29-35 West 32nd St., New York. Domestic and foreign books and periodicals.

G. E. Stechert & Co., 151-155 West 25th St., New York. Importers of Books and Periodicals.

E. Steiger & Co., 49 Murray St., N. Y., carry the largest stock of German publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

DIARIES

B. W. Huebsch, 225 Fifth Ave., New York. Annual and Perpetual Year Books. A popular diary.

KINDERGARTEN AND SCHOOL SUPPLIES

E. Steiger & Co., New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalogs gratis.

MAPS, GLOBES AND ATLASES

C. W. Bardeen, Syracuse, N. Y. Maps, Globes and Historical Charts. Largest list, liberal discounts, prompt delivery. Send your wants.

C. S. Hammond & Co., 30 Church St., N. Y. Atlases, School Maps, State Maps, Road Maps, Globes.

SHORTHAND AND TYPEWRITING BOOKS

Phonographic Institute Co., Cincinnati, O. Publishers of the Benn Pitman System.

Isaac Pitman & Sons, 2 West 45th St., New York.

STATIONERY NOVELTIES

William J. Burkhardt, 165 Dantorth Ave., Jersey City. Unique Holiday Novelties, Die Stamped Christmas Cards, Post Cards, Calendars, Penwipers.

TRADE LISTS, FAC-SIMILES, ETC.

The Trow Directories and Trade Lists, 202 E. 12th St., New York. Lists of all businesses and professions in U. S., Canada, and Foreign. Fac-simile letters, folding, addressing and mailing.

DIRECTORIES FOR THE BOOK TRADE

Directory of Booksellers in U. S. and Canada; Directory of 1500 of the best Public Libraries in U. S. and Canada, with name of librarian; list of 1300 Private Collectors of Books, together in one vol., \$5.00. PUBLISHERS' WEEKLY, 298 Broadway, N. Y.

BOOKS WANTED.

W. Abbatt, West Chester, N. Y.
Magazine of History, Dec., 1911, 4 copies.

J. W. Adair, 3407 W. Monroe, St., Chicago, Ill.
Julia Marlowe, J. D. Barry. Boston.
Illustrations of Julia Marlowe from *Sunken Bell*.
Some Players I Have Known, Amy Leslie.

Allen Book and Printing Co., 454 Fulton St., Troy, N. Y.

Bouvier's Law Dictionary.
Thus Spake Zarathustra, Nietzsche.
Treasury of Favorite Poems, Learned. Stokes.

American Press Co., Baltimore, Md.
Was Abraham Lincoln a Spiritualist?, Maynard.
Hamlet books, pamphlets, newspaper and magazine articles.
Kossuth and Hungary items (no Tefft and Headley stuff).

The Antlers Book Shop, 322 Royal St., New Orleans, La.

Bandelier, Delight Makers.
W. H. H. Davis, Hist. of New Mex.
Set old ed. McGuffey's Readers.

Bailey's Book Store, Vanderbilt Sq., Syracuse, N. Y.
Mantoux, La Revolution Industrielle au XVIIIe Siecle, 1906.
Weapons of Mystery. Hocking.
Lest We Forget, Hocking.

Wm. M. Bains, 1213 Market St., Phila., Pa.

Jordan, Life Wm. Henry.
Schoepf, Travels in America, 1783-84.
Sutcliffe, Life Robert Fulton.

C. H. Barr, Lancaster, Pa.

Flavel, Christ Knocking at the Door.
Flavel, Fountain of Life.
Castleman, Plain Sermons, ed. Meade.
Newman, History of the Hebrew Monarchy, 1 vol. N. Y., 1849.
Jahn's History of the Hebrew Commonwealth, 1 vol. London.
Faber, S. G., Horae Mosaicae. London, 1818.
Blunt's Undesigned Coincidences, 1 vol. N. Y., 1851.

N. J. Bartlett & Co., 28 Cornhill, Boston.

From Keel to Truck, by Paash.
The Man in Black, by Weyman.
Catholic Encyclopædia.

H. K. Beazley & Co., 19 Churton St., London, S. W., England.

Engineering Magazine Index, 1884 to 1891.
Okakwa; Kakuzo, Tea Book. Duffield.
Burton's Arabian Nights, 17 vols.
Richardson, Classification.

Henry Blackwell, 56 University Place, N. Y.

Things I Can Tell, Lord Rossmore.
Bury's St. Patrick.
Jenkins, Gwynedd, 1884.

G. Blatchford, Pittsfield, Mass.

Genealogy of Freeman Family.
Immortal 600, Murray. Eddy Press.

The Boston Book Co., 83 Francis St., Fenway, Boston.

Charities, 1901-05, odd nos., O. 19, '07.
Knickerbocker, v. 3, 29, 30, 32, 60, 64, or odd nos. of same.
Mod. Language Notes, v. 8, 1893, \$2.

Bowling Green Book Shop, 81 New St., N. Y.

Classics for the Million.
Le Beaumes Campaigns.
Harris, Yankee Hater, 1st ed.
Hovey, Life of Jackson.
Johnson, Defense of Charleston Harbor.

C. L. Bowman & Co., 225 5th Ave., N. Y.

Madison Papers.
Modern Egypt. Pub. by H. S. Allen Company.
Harvard Classics, ed. by Dr. Elliot.

S. B. Bradt, 234 W. 63d St., Chicago, Ill.

De Forest Genealogy.
Way's Euripides.
Love and Lore, Poems by M. Scanlon.
S. G. Goodrich, Recollections.

H. M. Braun, 1618 Belmont Ave., East St. Louis, Ill.

Vansickle, Thrilling Adventures. Chicago, 1876.
James Wood, Adventures, 12mo. London, 1840.
John Woods, Two Years' Residence on English Prairie. London, 1822.
Gertrude Morgan, Adventures, 8vo. Phila.
Nuttall's Journal. Phila., 1821.

Brentano's, 5th Ave. and 27th St., N. Y.

Flammarion's Uranie, Eng. trans.
Set Biography of the Signers.
Gun Making in U. S., by Col. Birnie.
Who Lies, by Blum and Alexander.
Belloc's Path to Rome.
Law of Financial Success.
Dunn's Vanished Emoire.
Tibbet's Voice from the Orient.
Haw-ho-boo, by Lanman.
Hilty's Steps to Life.
Goya. Toledo, Spanish Towns Series.

BOOKS WANTED.—Continued.

Brentano's, N. Y.—Continued.

Hichen's The Slave.
 Hichen's Folly of Eustace.
 White's Tess of Storm Country.
 Potter's Social Lion.
 Potter's Fires of Spring.
 Potter's Flame Gatherers.
 Great White Chief, McDonald.
 Bronson's Rem. of a Ranchman.
 Van Vorst's Woman Who Toils.
 Gen. of Descendants of John May of Roxbury.
 Moon Madness.
 Beautiful White Devil.
 Three Miss Kings.
 Wedding of the Lady Lowell.
 Low Tide on Grand Pre.
 Strauss' Life of Jesus.
 McMaster's Acquisition of Political Rights in America.
 Outcast of the Island, by Conrad, Appleton ed., 1896.
 Falk, by Conrad, McClure ed., 1903.
 War Path and Bivouac, John Tinertz.
 Frost's Bull Calf.
 Letters of a War Correspondent, Page.
 Lay Down Your Arms, Suttner.
 I. N. R. I., Rosegger.
 Randall's Life of Jefferson.
 McClellan's Life of Gen. J. E. B. Stuart.
 1st and 2d Series of Scenes from Every Land.
 Crallan, Details of Gothic Woodcarving.
 Short History of Monks and Monasteries.
 Dark Ages, by Maitland.
 Spanish Pioneers, Chas. Lummis.
 Manors of Virginia in Colonial Times, Sale.

M. M. Breslow, 20 E. 30th St., N. Y.

Hartman, Philosophy of the Unconscious, vol. 1 only.
 Blavatsky, Isis Unveiled, vol. 2 only.
 Buck, Walt Whitman.

PRIVATE COLLECTORS OF BOOKS

A revised and extended list of PRIVATE COLLECTORS OF BOOKS is in preparation for publication in the American Library Annual, 1912-13, ready March 1913. All dealers can add to the co-operative value of this list by sending other names for inclusion not later than Feb. 1st. Address Editor, A. L. A., care Publishers' Weekly.

Bridgman & Lyman, 108 Main St., Northampton, Mass.

Popular Science Monthly, September, 1911.
 Popular Science Monthly, January, 1912.
 Body and Mind, Maudsley Macmillan.
 Mental Affection of Children, Wm. W. Ireland. Blakiston.
 Textbook of Psychiatry, Leonardo Biancy, latest ed.
 Oppenheim's Diseases of Nervous System, 2 vols., latest ed.
 Handbook of Southworth's Means of Teaching Fractions. Silver, Rogers & Co.
 The Motions of the Soft Palate, Harrison Allen, M.D.
 Brooklyn Institute Museum Library, Eastern Parkway, Brooklyn, N. Y.
 Recreation, 1909; April, 1912.

The Burrows Bros. Co., 633 Euclid Ave., Cleveland, O.

Barrie, Peter Pan, large paper ed. illus. by Rackham.

The Burnham Antique Book Store, Boston, Mass.

[Cash.]
 History and Practice of Vaccination, by James Moore. London, 1817.
 A Treatise on the Lues Bovilla or Cow Pox, by Dr. Benjamin Moseley.
 Robt. B. Thomas' Almanacs, 1793, 1794, 1795, 1796.

J. W. Cadby, 50 Grand St., Albany, N. Y.

American Economic Assn. Publications, First Series, vol. 9, and vol. 10, nos. 1-3.

J. W. Cadby.—Continued.

Museum of Foreign Literature and Science, vols. 1-4, 1822-24.
 Popular Science Monthly, 1906, July.
 Harper's Weekly, 1894.
 Technical World, March, 1904.
 New England Historical and Genealogical Register, vols. 1-3, 7, 19-24, and July, 1863.

Callaghan & Co., Chicago, Ill.

Von Ihering, Struggle for Law, 1879.

Campion & Co., 1316 Walnut St., Phila., Pa.

Bryce, South America, 1st ed.
 Plutarch, four lectures by R. C. Trench.
 Goodholme, Encyclopædia of Practical Information.
 Bury's Later Roman Empire.

Carnegie Library, Atlanta, Ga.

Miller, Art Crafts for Amateurs.
 Dawson, F. W., Psychological Study of the Black Races of Africa.
 Tautphoeus, Cyrilla.
 Sargent, Epes, Modern Standard Drama, 45 vols. in 30.
 Rabida, Yesteryear. Scribner.
 Lane (?), Don Jaime.
 Bartram, Wm., Travels in America.
 Mahan, Palmori.
 Fleming, John, Fallen Angels and Heroes of Mythology.
 Pember, G. H., Great Prophecies of the Ages.
 McKean, How to Master the Mail Order Business.
 Green, T. H., Principles of Political Organization. Longmans.
 Lefanu, House by the Churchyard.
 Arnold, Edwin, Tenth Muse.
 Sainte-Beuve, Life of Chateaubriand (English trans.). Percival, Karmia.
 Victor Hugo, Battle of Waterloo.
 Brown, D. W., Science and Art of Phrase Making.
 Snyder, Chemistry of Soils.
 Socrates, Memorabilia.
 Knight, Rabbits.
 James, Henry, American.
 Pemberton, Life of Bret Harte.
 Broughton, Rhoda, complete set.
 Meynell, John Ruskin.
 Masfield, John, On the Spanish Main. Macmillan.
 Henley, Robert Louis Stevenson.
 Hardy, S. P., Colonial Dames of the South.
 Ellis, Havelock, Affirmations.
 Dreyfus, Five Years of My Life.
 DeLeon, T. C., Creole and Puritan.

C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.

Am. and Eng. Reports, vols. 1 to 22.
 Exile of Victor Hugo, by his son.

W. G. Chapman, 1325 1st Nat. Bk. Bldg., Chicago, Ill.

Adirondack Sketches, by W. H. H. Murray.
 Adirondack Tales, by W. H. H. Murray.

Chicago Medical Book Co., Chicago, Ill.

The Story of My Life, by Marion Sims.

Clapp & Leake, 70 N. Pearl St., Albany, N. Y.

Art and Science of Advertising, by Geo. French. Pub. by Sherman, French Co.
 Mexico, by Madame Calderon de Barca.
 Aspects of Religion in the Old Testament.

The A. H. Clark Co., Caxton Bldg., Cleveland, O.

American Entomological Society's Transactions, complete set.
 Entomology, anything on.
 Ellis, Memoir of Jared Sparks.
 Fox, Regimental Losses in the Civil War.
 North American Review, vol. 104.
 O'Connor, Harrington, a true love story.
 Simpson, Journal of a Military Reconnaissance from Santa Fe to the Navajo Country.

W. B. Clarke Co., 26 Tremont St., Boston, Mass.

Munn, David, Theory of Arithmetic (Blackwood before 1881).
 Nutting, Days of Prince Maurice.
 George's Progress and Poverty.
 Orderly Book of Mass. Troops During the Revolution.
 General Orders Issued by Maj. Gen. Wm. Heath.
 Brooklyn Hist. Printing Club.
 Grammar Land.

BOOKS WANTED.—Continued.

W. B. Clarke Co.—Continued.

General Orders Issued by Maj. Gen. Wm. Heath, no. 1.
Orderly Books, ed. by Ford.
The Bird of Times.

Cole Book Co., 85 Whitehall St., Atlanta, Ga.
Wild Geese, by Weyman, \$1.50.

Columbia University Book Store, 117th St. and Broadway, N. Y.
Youman's Culture and Modern Life. Appleton.

Columbus Book Exchange, 10 E. Chestnut St., Columbus, O.

Elliot's Constitutional Debates.
Caesar's Column.

Irving S. Colwell, 99 Genesee St., Auburn, N. Y.
Library Work and Play, 11 vols. D. P. & Co.
Stoddard's Lectures.

Trans. Am. Soc. Civil Engineers, vols. 7, 21.
Ott's Sour Grapes. Lyceum Press.

Conder's Bookstore, 251 5th Ave., N. Y.

Any books on the Red Cross of Constantine.
Williams, Studies in Folk Songs.
Macgowan's History of China.
Historians' History of the World.
Aristophanes. Athenian Society.
Petronius, trans. by Melmoth.
Frank Forester's Warwick Woodlands.
Dupuis' Origin of Religions.
Don Quixote, Tudor Translations Series.
Eliot's Five Foot Shelf of Books, 2d hand.
Woodrow Wilson's Hist. of U. S., Sub. ed., 2d hand.
Sonnenschein's Best Books, 4to.

Co-operative Press, Charlotte, N. C. [Cash.]

Jules Vernes, Works, nice set.
Cambridge Poets, complete set.
Black's Law Dictionary.
Blackstone, Commentary.
Life of Marion, by James.
Greek New Testament.
Jacobus, Works on Theology.
Exposition of Text of Bible.
Mark Twain's Works, cheap.
Stoddard's Lectures, 15 vols.
Ency. Britannica, 11th ed., India paper.
Burton's Pilgrimage to Mecca, Memorial ed.

The Corner Bookstores, Ithaca, N. Y.

Trautwine's Engineer's Pocket Book, old ed., 1879 or '81.

Cromarty Law Book Co., 1112 Chestnut St., Philadelphia, Pa.

Pennsylvania Reports, 65 preliminary vols.
Pennsylvania State Reports to date.
Reports to the Reporter System: Maine, Vermont, New Hampshire, Maryland.

R. W. Crothers, 122 E. 19th St., N. Y. [Cash.]

Stevenson's That Affair of Elizabeth.
Pusey's Parochial and Cathedral Sermons.
Pusey's Lenten Sermons.

The Cut Rate Book Co., 20 E. 7th Ave., Cincinnati, O.

Bookman, 1895, any; '96, July.
Annals of the Amer. Academy Sup., May, '10.

John Davis, 13 Paternoster Row, London, Eng.

Carnegie, Foundation for the Advancement of Teaching, Report 1 and 2.
Pedagogical Seminary, vols. 1 to 16, or any.

Denholm & McKay Co., Worcester, Mass.

Set of Bailey's Encyclopædia of Agriculture, Macm.
Set of Historians' History of the World.
Set of Ridpath's History of the World.
Set of any good History of the World.
How to Know the Wild Flowers, Dana. Scribner, 1st ed. only.

DeWitt & Snelling, 1809 Telegraph Ave., Oakland, Cal.

Life of Meacham, by Bland.
Tommy Cartaret, by Foreman.
A Man of Snark, by Oxenham.
Animals of the Past, by Lucas.
Balthazar the Magnus, by Van Der Naillen.

Dixie Book Shop, 41 Liberty St., N. Y.

Francis Saltus, letters, clippings and photos.
Scott, Repudiation of State Debts.
Henderson's Stonewall Jackson, vol. 1, 1899 ed.
Cragin's Manual Real Estate Appraisal.

Dodd & Livingston, Fourth Ave. and 30th St., N. Y.

Session Laws of California, 1850, '51, '52 and '53.
Session Laws of Oregon prior to 1860.
Session Laws of Washington prior to 1873.
Watson's History of Canals of Western New York.
Brooklyn Directories before 1865.
The Prompter. Burlington, N. J., 1792.
Animal Magnetism, report of Franklin and others. Phila., 1837.

Life of Franklin. Phila., 1794, 1811, 1846; N. Y., 1794, 1824; Danbury, 1795; Wilmington, 1799; Cincinnati, 1830. Also quote other editions.

Works of Franklin. N. Y., 1797, 1798; Phila., E. Parke, 1812; Phila., 1817, 1821; Auburn, 1846; Middletown, 1826; Peekskill, 1834; Baltimore, 1835. Also quote other editions.

Weem's Life of Franklin. Baltimore, 1815; Hagerstown, 1818; Baltimore, 1821; Phila., 1825, 1839.

Franklin Family Primer.

Franklin's Essays and Letters. N. Y., Bartow, 1821.
Cecil, Life of Franklin for Children. Boston, 1859.
Jewett, Franklin, His Genius, Life and Character. N. Y., 1849.

Father Abraham's Speech. Bost., Mecom., or New Haven, T. & S. Green.

Franklin's Way to Wealth. Quote all pamphlets or single sheet editions, American or foreign, and in any language. Also all compilations containing it.
Historical Review of the Constitution and Government of Pennsylvania. Duane's reprint, 1808.

Examination of Doctor Franklin in Parliament. Quote all separate editions and all compilations containing it.

Franklin's Letter to Humphrey Marshall, Apr. 22, 1771. Litho. facsimile.

L. S. Donaldson Co., Minneapolis, Minn.

Beacon's Lights of History.
Ridpath's History of the World.
Stoddard's Lectures.
Grant's Memoirs.
Sherman's Memoirs.

John B. Dorman, 209 5th St., Des Moines, Ia.

New Int'l Encyclopedia.
Americana Encyclopedia.
Warner's Lib'y World's Best Lit., hf. mor.
Hart's American Nation, 27 vols., hf. mor.
Eliot's Five Foot Shelf.

Chas. H. Dressel, 552 Broad St., Newark, N. J. [Cash.]

Woodhouse's Measures, Weights and Moneys of All Nations.
An Ideal Made Real.
Snowden's Sketch of New Jersey.

G Dunn & Co., 403 St. Peter St., St. Paul, Minn.

McDonald's History of Sioux War.
American Catholic Quarterly Review, Jan., 1911.
Garden Magazine, Aug., Sept., Nov., 1911.
Iron Age, June 13, 1912.

E. P. Dutton & Co., 31 W. 23d St., N. Y.

What the Bible Says to Widows and Mothers.

The Eichelberger Book Co., 308 N. Charles St., Baltimore, Md.

Egbert Guernsey, History of U. S.
Howard, 50 Years in Md. Kitchen.
Taylor, Dr. Wm. M., The Life of Our Lord in Words of Four Evangelists. Randolph.
Jones, Mrs. Daw's Defense.
Lingard, History of England, one of 1st three ed. notes, 7 or 8 vols.
Harkness and Morley. Theory and Analytic Function.
Gummere, Germanic Origins.
Don Quixote, 4 vols. Crowell, 1903.
Munn. Aims and Achievements of Scientific Methods.
Johnson. Adapting History to Children.
Poems and Ballads, Longfellow, illus. Worthington, Co.

V. L. Lewis. Reconstruction in West Va.
E. R. Browning's Letters, 2 vols. Macmillan, 1897.
Pennell's Whistler, 1st ed., 2 vols. Lippincott.
Beard, Psychology of Salem Witchcraft.

BOOKS WANTED.—Continued.

The Etchelberger Book Co.—Continued.

Round the World to Wympland.
 Outrem, Legal Lyrics.
 Dunboyne, Thankful Heart.
 Richmond, Diary Chemistry.
 Loti, Raruhu, trans. by Bell.
 Woman's Confessional. Pub. by Life.
 Hobhouse, Theory of Knowledge. Macmillan.
 Browning Centenary Celebration. Houghton M.
 John H. Wheeler, Reminiscences and Memoirs of
 North Carolina. Columbus, 1884.
 G. J. McRee, Life and Correspondence of James Ire-
 dell. N. Y., 1857-58.
 Alexander, Witness of the Psalms to Christ.
 Thomas, Chronicles of Colonial Md.
 Gielow, Plantation Days. Harper.
 John Locke, Rules of a Society for Their Improve-
 ment in Useful Knowledge for the Promotion of
 Truth and Christian Charity, 1706.
 Holloway's Howard.

C. P. Farrell, 117 E. 21st St., N. Y.

The Cynical Word Book, by Ambrose Bierce.
 16 Crucified Saviors, by Kersey Graves.

H. W. Fisher & Co., 214 S. 15th St., Phila., Pa.

The Pearl, trans. by Dr. S. W. Mitchell.
 Patton, Economic Basis of Protection.
 Midsummer Lark, by Croffut.
 English Girl in Paris.

W. Y. Foote Co., University Block, Syracuse, N. Y.

History First N. Y. Mounted Rifles.
 Putnam's Elocution.

Belford Forrest, 518 S. Hill St., Los Angeles, Cal.

Humboldt's Cosmos, 5 vols., English.

Robert Fridenberg, 6 E. 42d St., N. Y. [Cash.]

Letts, J. M., California, illus., 8vo, 1852, 48 plates.
 Slaughter, Annals of the Parish, 12mo. Blandford,
 Va.

Funk & Wagnalls Co., 23d St., and 4th Ave., N. Y.

Compounding of English Words, by F. H. Teall.
 Pub. by John Ireland, 1891.

Philip H. Furman Co., 363 W. 51st St., N. Y.

Britannica, 11th ed.
 Britannica, index only.
 Long's Expedition, maps only.
 Hurd's Rockingham County.
 History Sanborton, N. H.

Gerard's Literary Shop, 83 Nassau St., N. Y.

The Money-makers, by Keenan.
 4 Broadway Magazine, February, 1907.
 Columbia Law Review, March, 1902.

Wm. J. Gerhard, 2209 Callowhill St., Phila., Pa.

American Journal of Sciences: First Series, v. 2, 3,
 5, 7, part 1; 10, 11, 15, 16, 17, 37, part 1; 46,
 part 2. Second Series, v. 2, 3, parts 7 and 9; 8,
 parts 22, 23, 24; 11, part 31; 21, 22, part 66;
 39, 115; 48, 49, 50. Third Series, v. 5, 25, parts
 145, 148, 149; 26, part 152; 31, part 185; 33, parts
 194, 198; 34, parts 200, 203; 35, parts 207, 208;
 36, 211, 212, 213; 39, 40, incl. Fourth Series, all
 issued.

Poey, Memorias Hist. Nat. de Cuba, 2 vols.
 Sandberger, Land und Susswasser Conchylien d. Vor-
 welt.
 Sandberger, Conchylien des Mainzer Tertiarbeckens.
 Proceedings Acad. Nat. Sci. Phila., v. 1-6.
 Proceedings Amer. Philosoph. Soc., v. 1-5.
 Amer. Journal of Conchology.
 Proc. Malacological Soc., London, 1-8.
 Journal Acad. Nat. Sci., Phila., 8vo series, 1-8, and
 4to series, 1-6.
 Beers, Atlas of Luzerne County, Pa., 1873.

J. K. Gill Co., Portland, Ore.

Moore's Universal Kinship.

Ginn & Co., 70 5th Ave., N. Y.

Whitney's Sanskrit Grammar, new or 2d hand. State
 condition and lowest cash price.

Goodspeed's Book Shop, 5a Park St., Boston, Mass.

Bacon, Francis, Works. Brown & Taggard, 1860,
 vol. 13.
 Bagnall, Textile Industries of U. S.

Goodspeed's Book Shop.—Continued.

Beck, Louis, Pacific Tales.
 Bennett, F. M., Steam Navy of U. S.
 Bond, Hist. of Watertown.
 Brayley, A. W., Bakers and Baking in Mass., 1620-
 1909.
 Burton, Cycle of Amer. Wit and Humor.
 Century Dict., 12 vols., 1905 or later.
 Cent. Dict. of Names, 1905 or later.
 Clemens, Huckleberry Finn, Tom Sawyer, 8vo.
 Hale, E. E., Memories of Hundred Years.
 Hunt, Merchants' Mag., vols. 46-55.
 Livermore, An Historical Research.
 Parson, Life of Sir Wm. Pepperell.
 Parton, James, Famous Americans.
 Pirate's Own Book.
 Psi Upsilon Frat. Suppl. Cat.
 R. I. Hist. Soc. Coll., vol. 3.
 Savage, Genealogical Dict., vol. 2.
 Smith, Goldwin, Three English Statesmen.
 Symmes, Zacharia P., Biog. of.
 U. S. Magazine and Democratic Review, vols. 32-40.
 Welles, Lincoln and Seward, 1874.
 Wise, Vindication of Govt. of N. E. Churches, 1860.
 Monographs of Amer. Architecture, No. 3.

John L. Grant, 145 Genesee, Utica, N. Y.

The Gladiators.
 Bombough, Facts and Gleanings for the Curious,
 Lipp. ed. of 1891.
 Stoddard's Lectures.

T. S. Gray Co., 104 Wisconsin St., Milwaukee, Wis.

European and Japanese Gardens. Pub. by H. T.
 Coates, 1902.

George Gregory, 5 Argyle St., Bath, Eng.

Brown, History of Cape Breton.
 Brown, Coal Fields of Cape Breton.
 Ellis, Puritan Age and Rule.
 Doyle, Puritan Colonies, 2 vols.
 Trevelyan, American Revolution, vol. 1, part 2.

Gregory's Bookstore, 116 Union St., Providence, R. I.

Butterworth, Parson's Miracle.
 Talbot, Child's Rainy-day Book.
 Stephens, Canoe and Boat Building.
 Games for Hallowe'en, Barse.
 National Cyclo. of Amer. Biography, White, rev. ed.
 Oliver Hazard Perry and the War on the Lakes.
 Davies, Preparation Microscopic Objects.
 Personal Recollections of the Rebellion, Loyal Legion
 of N. Y., vol. 1.
 Withers, Autobiography of an Octogenarian.
 How to Teach Kitchen Garden.
 Hazzard, Poetry and Rot.

F. B. Hartranft, 49 Pearl St., Hartford, Conn.

Dodge, Th. A., Any books on military subjects.
 Stiles, Ancient Wethcofield, 2 vols.
 Binyon, Art in the Far East.
 Roys, Brief History of Norfolk, Conn.

Harvard Co-operative Society, Cambridge, Mass.

Douglas, History Siena. Dutton.
 Sand, Jacques.
 Sand, Mauprat.
 Sand, Valentine.
 Zittel, Textbook Paleontology, vol. 2. Macmillan.

Hays, Cushman Co., 59 E. Van Buren St., Chicago, Ill.

Burton's Testimonies of Ante-Nicene Fathers to Doc-
 trine of Trinity, etc.
 Fleming's Vocabulary of Philosophy.
 Iudd's Margaret, good copy.
 Parson's New Light from the Great Pyramid.
 Pember's The Church and the Mysteries.
 Beckles Wilson, The Great Company, 2 vols.

C. F. Heartman Co., 36 Lexington Ave., N. Y.

Ferrars, Max and Bertha. Burma. Pub. by Samson
 Low, Marston & Co., London.

Walter M. Hill, 831 Marshall Field Bldg., Chicago, Ill.

Abbott, Lyman. Impressions of a Careless Traveller.
 N. Y., 1907.
 Encyclopædia Britannica, India paper, cl. or mor.
 Greenwood, The Hatchet Throwers.
 Audubon's Birds of America, 2 vols.
 City Beautiful. Pub. by Commercial Club.
 Seymour Eaton, 999 References.
 Alexander, Arch., Theories of the Will in History
 and Philosophy. Scribner, 1898.

BOOKS WANTED.—Continued.

Walter M. Hill.—Continued.

Ackermann, C., Christian Element in Plato and Platonic Philosophy. Scribner, 1861.
 Berkeley, Bishop George, Principles of Human Knowledge. 1874. Lippincott.
 Bigelow, John, The Mystery of Sleep, 1897. Harper.

Hirschfield Bros., Lim., 263 High Holborn, London, W. C., Eng.

Dental Cosmos, set and odd vols. and parts.
 British Medical Journal, 1857 to 1860.

W. S. Houghton, 64 New Park St., W. Lynn, Mass.

Golden Days, lot, cheap.
 Mayflower Descendant, 1904.
 Theatre, vols. 1-4.
 Educational Review, 1892-95.

J. Howell, 107 Grant Ave., San Francisco, Cal.

Movements and Habits of Climbing Plants, by Darwin.
 Effects of Cross and Self-Fertilization, by Darwin.
 Structure and Distribution of Coral Reefs, Darwin.
 Bibliography of Stevenson, by Prideaux.

George P. Humphrey, Rochester, N. Y. [Cash.]

Turner's History of the Holland Purchase.
 History of Phelps and Gorham's Purchase.

Humphrey's Book Store, 21 Bromfield St., Boston.

Tragedies of the Wilderness, by Drake.
 Freeman's Cape Cod, part 10.
 Mayflower Descendant, vol. 6, nos. 2, 4.
 Chalmer's Queen Mary, 3 vols. London.
 History of Putnam Co., N. Y.

H. R. Hunting Co., Besse Pl., Springfield, Mass.

Eggleston, Faith Doctor.
 Fenelon, Education of Girls.
 Herbert, General Pedagogics.
 Comenius, Great Didactic.
 Besant, Life of Rabelais.

Illinois Book Exchange, 407 Lakeside Building, Chicago, Ill.

Library of Original Sources, in History, etc., 10 vols., by Oliver J. Thatcher, 34 morocco.
 Second-hand Law Books.

International Magazine Co., Elizabeth, N. J. [Cash.]

Metropolitan Magazine, Oct., 1911.
 St. Nicholas, July, 1900.
 Am. Inst. Mining Engrs., Trans., vols. 37, 38.

Iowa State Library, Des Moines, Ia.

Cooke (Col.), Conquest of Mexico and California.
 Will pay \$2 for same.

J. H. Jansen, Caxton Bldg., Cleveland, O.

Van Pelt's A Discussion of Composition.
 Van Pelt's Discussion of Architectural Composition.

William R. Jenkins Co., 851 6th Ave., N. Y.

On the Origin of the Species, by Huxley. Appleton.

Johnson's Book Store, 391 Main St., Springfield, Mass.

Vol. 2 Lectures on Illuminating Engineering, delivered at Johns Hopkins University.

Jones' Book Store, 226 W. 1st St., Los Angeles, Cal.

Collanges, Exeter Book. Dutton.
 Appleton, Cyclo. of Amer. Biography, 6 vols.
 Beaumont, Woolen and Worsted Mfg. Bell.
 McKechnie, Magna Charta. Macmillan.
 Lethaby, Lead Work.

E. Joseph, 48a Charing Cross Road, London, W. C., Eng.

Burton's Arabian Nights, 17 vols.
 Burton's Arabian Nights, first 10 vols.
 Gautier's Works, vol. 3, Grotesques.

Kendrick-Bellamy Co., Denver, Colo.

Century Dictionary of Names, 4 copies in cloth binding, 1 3/4 red morocco.
 General Sturm Versus Mexico.

P. J. Kenedy & Sons, 44 Barclay St., N. Y.

O'Hart's Irish Pedigrees.
 Keating's History of Ireland.
 Annals of the Four Masters.

King's Book Store, 1716 Market St., San Francisco, Cal.

Standard Formulary.
 Science and Health, any ed.
 Pomeroy, Municipal Law.
 Flynn, Irrigation.
 Dwinelle, Colonial History of S. F.

The Korner & Wood Co., 737 Euclid Ave., Cleveland, O.

Schodde, Book of Jubilees. E. J. Goodrich, Oberlin, 1888.

J. Kuhlman, 326 N. 10th St., Phila., Pa. [Cash.]

Municipal Affairs, N. Y., vol. 5, no. 2, 50 c.
 William and Mary's Quarterly, vol. 13, no. 3, 50 c.
 World's Work, Jan. and Feb., 1901, 50 c. each.
 Monist, July, '99; Jan., 1900; Oct., '02, 50 c. each.

Charles E. Lauriat Co., 385 Washington St., Boston.

Narrative of Medicine in Amer., by Munford. J. B. L. Co.

Chinese Pottery, Monkhouse.
 Glimpse of the Art of Japan, Jarvis.
 Johnny Grindstone Stories.
 Italian Characteristics, Caesaresco.
 Along N. E. Roads, Prime, 1st ed.
 Among Northern Hills, Prime, 1st ed.
 I Go a-Fishing, Prime, 1st ed.
 Rainbow and Lucky Stories, Jacob Abbot.

Lester Book and Stationery Co., 60 Peachtree St., Atlanta, Ga.

Wards of Liberty, by Myra Kelly.

Library Clearing House, 140 Wells St., Chicago, Ill.

Mucha, Documents Decorative.
 Allen, Cyclop. Homeop. Mat. Medica, v. 7.
 Chatterbox, 1879 et seq.
 Paxton, Mag. of Botany, etc., v. 14, 15, 16.
 Burns, Kilmarnock Facsim., 1867.

Library of Congress, Washington, D. C.

Wallace, Joseph, Life of E. D. Baker. Springfield, Ill., 1870.

J. R. Lindmark, 3 Liberty St., Poughkeepsie, N. Y. [Cash.]

Stevenson, Thistle ed.
 Swift, vol. 1. N. Y., 1859, hf. calf.
 U. S. Dispensatory, 16th ed.
 Wm. Platt, anything.
 Mayne, Xavier, Intersexes.
 Mansfield, Girl and the Gods.

Little, Brown & Co., 34 Beacon St., Boston.

Carlyle, Reminiscences, ed. by C. E. Norton. Macmillan.

Little Brothers of the Rich, E. S. Martin.

Lock Box 440, Bloomfield, Ia.

Cook Books, Atlases, Receipt Books, Agricultural Books, Subscription Books, any books suitable for use as gift premium advertising. Whole close-out editions if offered cheap for cash.

B. Login & Son, 1328 3d Ave., N. Y.

Spalthotz, Anatomy, 3 vols.
 Am. Journal of Anatomy, vols. 1-9, any parts.
 Dalton's Anatomy of the Brain, vols. 1-3.
 Journal of Pathology, 1-10.
 American Chemical Journal, 1-40.

Loring, Short & Harmon, 474 Congress St., Portland, Me.

Cyclopædia of Am. Agriculture, Bailey. Macmillan.

Louisville Free Public Library, Louisville, Ky.

Southern Bivouac, old series, vols. 1, 2 and 3.
 Brown, F. C., Elkanah Settle, His Life and Work, 1910.

W. H. Lowdermilk & Co., Washington, D. C.

Lowrey and McArdle, History of Mississippi.
 Story on the Constitution, 1st ed., 3 vols., 1833.
 Taylor, Destruction and Reconstruction.
 Duggar, Balsam Groves of Grandfather Mountain.
 Stone, Life of Sir William Johnson, 2 vols.

T. J. McBride & Son, 71 Broadway, N. Y.

The Medallie History of the United States of America, 1776-1876, by J. F. Loubat, LL.D. N. Y., 1878.

BOOKS WANTED.—Continued.

Nathaniel McCarthy, 831 Nicollet Ave., Minneapolis, Minn.

Jones, A Rebel War Clerk's Diary.
Fleming's Old Violins and Their Makers, 1883. Scribner.

A. C. McClurg & Co., 218 S. Wabash Ave., Chicago.
Stoddard's Lectures, 15 vols.

Harper's Weekly, 1861-1865, incl., complete set only.
Le Brun (Madame), Memoirs of.
Lover (Samuel), Poems.
Zola, A Soldier's Honour. London, Vizetelly, 1888.
Flaubert, Works, 10 vols., 8vo.
Laut, Heralds of Empire.
Larned, History of Ready Reference, 7 vols.

W. T. Machen, 1706 San Pablo Ave., Oakland, Cal.

Goodspeed's Ancient History.
Biblical Geography of the Bible, Kent.
Outlines of Economics, Richard T. Ely, revised and enlarged. Macmillan, 1908.
The Principles of Bond Investment, Chamberlain.
Modern Geography, Evolution of Industry.
The Dawn of History, Myres.

Alexander McQueen, Glenview, Ill.

Swedenborg, Spiritual Diary.

Madison Ave. Bookstore, 587 Madison Ave., N. Y.
January no. *American Magazine*.

Madison Book Store, 53 E. 59th St., N. Y.

Burnett, The Heretic. Abbey Press.
Hall, Soul of a People.
Who Lies, a novel.

Henry Malkan, 42 Broadway, N. Y.

Heilprin, Mont Pelee.
Amer. Journal of Philology, vol. 3, no. 2.
Michéy, Gen. E. Upton.
Goldwin Smith, Three Great Statesmen.
Stephens, Nicaragua and Venezuela.

Geo. May, 422 Hinckley Block, Seattle, Wash.
Queen Victoria's Correspondence, 3 vols. Longmans.

Meth. Bk. Concern, 14 W. Washington St., Chicago, Ill.

Discovered: The Jew and the Israelite, or the Lost Ten Tribes of Israel.

Meth. Bk. Concern, 21 Adams Ave. East, Detroit, Mich.

The Emphatic Diaglot, by Wilson.
Critical Encyclopædia of B'ble, ed. by Bishop Fallows.
Sketches of Creation, by Winchell.
Hymns and a Few Metrical Psalms, or other Poems, by T. Mackellar.
The Mystery of Shakespeare, by Webb.

Methodist Episcopal Book Room, 1018 Arch St., Phila., Pa.

6 Archko Volume, Mahan.

N. F. Morrison, 314 W. Jersey St., Elizabeth, N. J.

Clute's Annals of Staten Island.
Bailey's History of Richmond Co., N. Y.
Flandrau's Viva Mexico.

John G. Neihardt, The Journal, Minneapolis, Minn.

Knight's Worship of Priapus, reprint ed., or any other good work on the subject.

George E. Nevius, 1926 N. Marvine St., Phila.

One Thousand Ways to Make Money, Fox. Formerly pub. by Broadway Publishing Co.

N. Y. Medical Book Co., 45 E. 42d St., N. Y.
Rimmer, Art, Anatomy.

J. J. Newbegin, 315 Sutter St., San Francisco, Cal.

Rasselas, 2 vols., calf, 1760 or later.
Freeman Norman Conquest.

W. W. Nisbet, 12 S. Broadway, St. Louis, Mo.
Edwards, Noted Guerillas.
Karl Heinzen, Rights of Woman.

Old Book Shop, 104 S. Broadway, Los Angeles, Cal.

Hall, Irrigation in Cal.
Graves, 16 Crucified Saviours.
Majors, 70 Years on the Frontier.
Croatian or Slavonic-English Dicty., large, complete.

Old Corner Book Store, 27 Bromfield St., Boston, Mass.

Princess Casamassima. Macmillan Co.
Life and Services of Commodore Wm. Bainbridge. U. S. N. Pub. 1857 or thereabouts, Cairy, Lea & Blanchard, Philadelphia.

Old Corner Book Store, Springfield, Mass.

So. Hist'l Society, Papers, vols. 7, 9, 10.
New Hampshire Hist'l Soc., vols. 1 and 4.
R. I. Hist'l Soc., vol. 5.

M. O'Neil & Co., Akron, O.

Origin and History of Contract in Roman Law, by Buckler. Pub. by Macmillan.

E. H. Otting, Warren, O.

Harper's Weekly, 1871.
Police Gazette, 1910.
Byron Signature on Check, etc.
Madame Bovary.
M'dsle De Maupin.

C. C. Parker, 220 So. Broadway, Los Angeles, Cal.

Dawn of Civilization, Maspero.
Forms of Faith, Swoboda.
The Old Faith and New, David F. Strauss.
Noticias de la Nueva California, by Padre Francisco Palou. Pub. San Francisco, 1874.

Penn Traffic Co., Johnstown, Pa.

Complete set Arabian Nights, Burton's preferred.

Pfister Bookbinding Co., 141 E. 25th St., N. Y.

History of Ancient Pottery, by H. B. Waters. Pub. by Chas. Scribner's, 1905.

Pierce & Zahn, 1537 Arapahoe St., Denver, Colo.

Photo Miniatures, nos. 87-105.

Philadelphia Book Co., 17 S. 9th St., Phila., Pa.

Patterson's Illustrated Nautical Encyclopedia.

Powers Mercantile Co., Minneapolis, Minn.

Our Old Actors, by Henry B. Baker. Pub. by Bentley, London, 1876.
11th ed. Encyclopædia Britannica, any binding.

Powner's Book Store, 37 N. Clark St., Chicago, Ill.

Granville Kleiser's Course in Public Speaking.
Horace Greeley's Political Economy.
Sewage Disposal of Berlin, anything.
Fox, Book of Martyrs.
History of the Great Lakes.

C. S. Pratt, 161 6th Ave., N. Y. [Cash.]

First eds. of Mark Twain, any.
Turkish Atrocities in Bulgaria.
Natural Philosophy, Gray.
Plant Geography, Schimper.
Bermuda Islands, Heilprin.

Pratt Institute Free Library, Ryerson St., Brooklyn, N. Y.

New England Magazine, March-August, 1904, N. S., vol. 10.
Livingstone, Last Journals, 2 vols., 1875. Harper.

Presbyterian Board of Pub., 400 Sutter St., San Francisco, Cal.

Arius, the Libyan.

C. J. Price, 316 S. Broad St., Phila., Pa.

Good A. L. S. of Bp Abraham Jarvis, Bp. Samuel Provoost, and Bp. William Murray Stone.
Any rarities of the Hist. of Wyoming Territory, particularly those which mention the Arapahoe and Shoshone Indians.
Stoddard's Lectures, 10 vols., clo. or bound.

Public Library of the District of Columbia, Washington, D. C.

Eaton, S., How to Prepare for a Civil Service Examination.
Heath, W., Memoirs of the American War, reprint ed.

G. P. Putnam's Sons, 27 W. 23d St., N. Y.

Du Chaillu, Viking Age.
Croghan, Monongahela Valley.
Meyer, Tammany Hall.
Hood, Poems, vol. 5, Boston ed.
Whatley, Historic Doubts Relative to Napoleon.
Wallace, Canary Book.
Brough, Open Mints and Free Banking.
Brough, Natural Law of Money.

BOOKS WANTED.—Continued.

G. P. Putnam's Sons.—Continued

Randolph, Domestic Life of Thos. Jefferson.
Rice, Illustrations of Sermons.
Twain, Huckleberry Finn, old illustrated ed.
Schaff, Creeds of Christendom.

**The Rare Book Shop, 813 17th St., N. W.,
Washington, D. C.**

Large steel engraving of Queen Victoria.
Schoolcraft's Indians, vols. 4, 5, 6, or will sell vols.
1, 2, and 3 cheap.
Directories or other books with piano advt. before
1860.
Books and pamphlets on Wash. or D. C.
American Book Prices Current, 1911.

Peter Reilly, 133 N. 13th St., Phila., Pa.
Clipped Essays from N. Y. Sun, Cook.
Ahiman Rezon, 1723, 1825.

**Fleming H. Revell Co., 123 N. Wabash Ave.,
Chicago, Ill.**

Totemism, Frazer. A. & C. Black.

H. Taylor Rogers, Asheville, N. C. [Cash.]
Turin Bodies, by I. Walker Hall, M.D.
Manchester Medical Hand-book Series, 2d rev. ed.

St. Paul Book and Stationery Co., St. Paul, Minn.
My Life as an Indian, by J. W. Schultze.

J. H. Saumenig & Co., 229 Park Ave., Baltimore, Md.
Howard's Fifty Years in Maryland Kitchen.

Theo. E. Schulte, 132 E. 23d St., N. Y.
Huysmans, Marthe.
Orczy, Gates of Kant.
Lageroff, Jerusalem.
Kostum Hunde, by Herman Weiss.
Baird, Hist. of Huguenot Immigration.
Ferrars, Burma.
Bibliotheca Sacra, vols. 34, 56, complete or odd.
Ante-Nicene Fathers, vol. 10, green cloth. N. Y.,
1896 ed.

Cayuga in the Field.
Lange's Commentary, black cloth: Exodus, Numbers,
Samuels, Galatians and Apocrypha.

Scrantom, Wetmore & Co., Rochester, N. Y.
Hall's Adolescence.

Charles Scribner's Sons, 153 Fifth Ave., N. Y.
Benedict, Studies in the Beatitudes and the Lord's
Prayer.
Merejowski, Tolstoi as Man and Artist.
Figgis, Divine Right of Kings.

Shepard Book Co., Salt Lake City, Utah.
Ingersollia, 1888 ed. only.
Flammarion's Urania.

E. L. Shettles, Navasota, Texas.
McGuffey's Series of School Readers, old and new.

John Skinner, 44 N. Pearl St., Albany, N. Y.
Godey's Ladies Book, 1832.
Personal Recollections of Mary Somerville.
Ruttenber's Indian Tribes of Hudson River.
Transactions of Albany Inst., vols. 4 and 5.

**Southern Book Co., 606 Commercial Pl.,
New Orleans, La.**

Jewish Encyclopedia.
Wilder, Modern Packing House.
Schwartz, Public Abattoirs.
Robertson, Meat and Food Inspection.
Kemp, Yacht Architecture.

Southern Book Concern, Atlanta, Ga. [Cash.]
Lists of second-hand and shop-worn school books, cash.
Will buy any quantity if salable.

J. E. Spannuth, Pottsville, Pa.
2d Geol. Survey of Penn. A. & E. M., Part 3,
D6, P4, vol. 1, or any cheap job lots of same.
Deweese, Molly Maguires, 1877.

**State House Book Shop, 221 S. 5th St.,
Philadelphia, Pa.**

Sargent's Life of André, large paper.
Poems by a Slave (Geo. Horton, of No. Car.).
Johnson's Life of Savage. London, 1744.
Old ed. of Walden; also Wake Robin.
Herndon's Lincoln, 3 v. Chicago, '89.

G. E. Stechert & Co., 151 W. 25th St., N. Y.

Scripture, Elements of Exper. Phonetics.
Youman, Pioneers of Science in Am. App.
Peabody, Harvard Reminiscence. H. M.
Hereford, Simple Geography. Luce.
Hosmer, Thought of God. Little.
McPherson, Municipal Accounting.
Tipson, Theory of Accounts. Business World.
Wilkinson, Depreciation and Reserve.
Plant World, set or odd vols.
Whitmore, Original Mother Goose Melody. Btn.
Home Study, set 1896 to 1906. Scranton.
Harkness, Theory of Analy. Functions.
Bazan, The Angular Stone.
Bailey, Annals of Horticulture in N. A. Judd.
Century Dict'y, vols. 11-12 (suppl.), buff cloth.
Garman, Studies in Philos. and Psych. H. M.
Conant, Wall St. Putnam.
Hawks, Contrib. to Am. Church Hist. Harper.
Hawks, Docum. Hist. Prot. Epis. Church in U. S.,
2 vols.
Perry, Hist. Collect. Rel. Am. Colonial Church.
Jl. of Amer. Folklore, odd vols. or numbers.
Library Journal, vols. 9-16, cplte. or incomplete.
Elect. Designs, by various authors. Elect. Pub.
Ingelow, Sarah de Bellenger. L. Br.
Cecil and His Dog, tr. from French.
Gausa, Theory of Motion of Heavenly Bodies.
Claiborne, Life, etc., John Quitman. Harper.
Clingman, Speeches and Writings. Raleigh, 1877.
Coleman, Life J. J. Crittenden. Lipp.
Davis, Mrs., Jefferson Davis. Belford.
Davis, Recollections of Mississippi. H. M.
Foote, Bench and Bar of South. Soule.
Garrett, Remin. of Public Men in Ala.
Hambleton, Biogr. Sketch of H. A. Wise.
Hilliard, Politics and Pen Pictures. Putnam.
Arnold, Poetical Works, 2 vols. Little, Br.
Coblentz, Newer Remedies.
Kenwood, Public Health Laby. Work B. Blak.
Pinchot, Adirondack Spance.
Warder, Amer. Pomology. Judd.

**E. Steiger & Co., 49 Murray St., N. Y.
[Cash.]**

Report of the Bureau of Animal Industry, complete
set.
Schaff, The Person of Christ, 1881.
Collier, Trusts.
International Socialist Review, 1912, complete.
Martin and Moals, Vertebrate Dissection, Part I.
Vicker's History of Bohemia.
Report of the Massachusetts State Board of Health,
vols. 40, 41, 42.

W. K. Stewart Co., Indianapolis, Ind.
Historians' History of the World.
Dryden's Translation of Ovid's Metamorphoses.
History of the American Theatre, Dunlap.
Thos. Jefferson's Works, Federal ed.
National Magazine for March, 1911.
Journal of Accountancy, October, 1912.
G. A. Henty, A Roving Commission.

Strawbridge & Clothier, Philadelphia, Pa.
Garden of Atonement.
Wells, Modern Utopia.
Wells, Country of the Blind.
Gunton, Geo., Principles of Social Economics. Put-
nam.
Gunton, Geo., Wealth and Progress. Appleton.

E. H. Stuck, 312 Washington Ave., Scranton, Pa.
Universal Instructor. Pub. Ward, Lock & Co., 3
vols., cloth.

S. B. Stupp & Co., Springfield, O.
Stoddard's Lectures.
Young's Analytical Concordance.
Gesenius Hebrew Lexicon.
Ridpath, History of World.

Syndicate Trading Co., 2 Walker St., N. Y.
Letters from a Son to His Self-made Father.

Tabard Inn Book Co., 1302 Filbert St., Phila., Pa.
Arterial Hypertonus Sclerosis, and Blood Pressure,
Russell.

Tacoma Public Library, Tacoma, Wash.
Stoddard Lectures, vol. 9.
Binyon, Painting in the Far East.

BOOKS WANTED.—Continued.

Tacoma Public Library.—Continued.

Gardiner, History of England from the Accession of James I. to the Outbreak of the Civil War, 1603-1642, 10 vols.

Gardiner, History of the Commonwealth and Protectorate, 1649-1656, 4 vols.

J. F. Taylor & Co., 215 4th Ave., N. Y.

Works of Laurence Sterne. Pub. by J. M. Dent & Co.

Theosophical Pub. Co., 253 W. 72d St., N. Y.

Johnston's Translation of the Bhagavad Gita.

The Thomson-Pitt Book Co., 947 8th Ave., N. Y.

Rimmer's Art Anatomy.

Story, Roman Lawyer in Jerusalem.

Henry Thorpe, 449 14th St., Brooklyn, N. Y.

Bret Harte, Condensed Novels; Luck of Roaring Camp; Echoes of Foot-Hills; Story of a Mine; Drift from Two Shores; Twins of Table Mountain. Mark Twain, Roughing It; Tramp Abroad; Tom Sawyer; Conn. Yankee; Prince and Pauper; Joan of Arc; all 1st eds.

H. H. Timby, Ashtabula, O.

Life of Roger B. Taney.

Life of Dan Voorhees.

Tom Sawyer, 1st ed.

Connecticut Yankee, 1st ed.

Tramp Abroad, 1st ed.

Prince and Pauper, 1st ed.

Joan of Arc, 1st ed.

University of Chicago Press, Chicago, Ill.

Zola, Experimental Novel and Other Essays, trans. by B. M. Sherman. N. Y., 1893.

University of Michigan Library, Ann Arbor, Mich.

Bulkeley, Gershom, The People Right to Election or Alteration of Government in Connecticut, 1689.

Bulkeley, Gershom, Some Seasonable Considerations, 1694.

Bulkeley, John, An Impartial Account of a Late Debate at Lynne, 1729.

Bulkeley, John, The Necessity of religion in Societies, 1713.

University of Oregon Library, Eugene, Ore.

Archer, Poets of the Younger Generation.

Donahoe's Magazine for February, 1896.

D. Van Nostrand Co., 25 Park Pl., N. Y.

Vol. 1 of the Brochure Series.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y.

Morning by Morning, Evening by Evening, Spurgeon.

W. A. Vincent, 627 The Rookery, Chicago, Ill.

Winston Genealogy.

Annals of the War. Pub. by Phila. Times.

Land We Love, vols. 1 and 2.

George Wahr, 103 N. Main St., Ann Arbor, Mich.

Seeley's Life of Stein.

Edwin G. Walker, 244 W. 143d St., N. Y.

Robertson, Futility.

Vol. 1, no. 1, Journal of Abnormal Psychology.

John Wanamaker, New York.

Warwick Woodlands, by Frank Forester.

Hubbard's Little Journeys, pamphlet form.

Old Time Gardens, by Alice Morse Earle.

How He Made His Fortune, by DeWitt.

Life's Battle Won, by DeWitt.

Princess Nobody.

Essay on the Politics of Aristotle, by Andrew Lang.

Bible Students' Cyclopedia, with Introduction by J. M. Buckley, D.D. Pub. N. Tibbals & Son.

Photographic History of the Moon. Pub. Doubleday, Page.

John Wanamaker, Philadelphia.

Immortal Hymns, Banks.

Folly's Queens, or Queens of Folly.

Mechanics, by Weisback, trans by Cox.

The Humming Top, Blanche M. Edward.

Wear and Gear, Hints for the Overworked, Dr. S. Mitchell.

Names and Titles of Our Lord Jesus Christ.

Geo. W. Wenrick, 873 Amsterdam Ave., N. Y. [Cash.]

Frank Forester (H. W. Herbert), Warwick Woodlands.

Frank Forester (H. W. Herbert), Quorndon Hounds.

Frank Forester (H. W. Herbert), My Shooting Box.

Frank Forester (H. W. Herbert), Field Sports, 1849.

History of American Eclipse (pamphlet), 1823.

C. E. H. Whitlock, 154 Elm St., New Haven, Conn.

Kipling, full works, Outward ed.

Bagg, Four Years at Yale.

Sieliman, Journey to Canada.

Barber, Antiquities of New Haven, Ct., 1st ed.

Barber, Historical Collection Connecticut.

Bryan Hooker, Art of Drinking.

Harper, Latin Lexicon, 2d hand.

10 vols., Kipling.

Mark Twain, complete.

Dickens, set, cheap.

Hastings, Dictionary of the Bible, 5 vols.

Geike, Geology, 2 vols.

Webster International Dictionary, 8-9.

Hebner Dictionary.

Chamberlain and Salisbury, Geology, 3 vols.

Cheyne and Black, Encyclopedia Biblica, 4 vols.

L. H. Harrey, Hist. of Economic Thought, 2d hand.

L. Cassa, Introduction to Economic Thought.

Andrews, Old English Manor.

Palgrave, Dictionary of Political Economy.

Brentano, History and Development of the Guild.

Ashley, English Economic History.

Ashley, History of Economics.

James Stewart, Political Economy.

Seebohm, English Village Community.

L. H. Hanly, History of Economic Thought.

Hewins, English Trade and Finance.

Carl Bucher, Industrial Evolution.

M. A. Whitty, 1400 Brook Road, Richmond, Va.

Southern Historical Society Papers, any nos. or vols.

Southern Literary Messenger, any nos. or vols.

Bland Papers, vol. 2 or complete.

Pocahontas, by Robertson. Richmond, 1887.

Wilder's Old Curiosity Shop, Saratoga Springs, N. Y. [Cash.]

Hughes' Amer. Ancestry, vol. 10.

Fk. L. Wiles, 205 Tremont Bldg., Boston, Mass.

The American Turf. Historical Pub. Co., 1898.

A Grammar of the Italian Language, by Luigi Monti. Boston, 1855.

Wilkinson & Lancaster, Syracuse, N. Y.

Richardson, Samuel, 20 vols., buckram. Pub. by

Crosscup & Sterling Co. Quote price and condition. Must be cheap.

David Williams Co., 239 W. 39th St., N. Y.

McCaslin's American Pattern Shop Practice, \$3.50, in good condition.

Wilmington Inst. Free Lib., Wilmington, Del.

Trollope, An Old Man's Love.

Nugent, M., New Games and Amusements.

Long, J. D., The New American Navy.

Bailey, L. H., Principles of Vegetable Gardening.

Carter, S. N., Putnam's Art Handbooks.

The H. W. Wilson Co., Minneapolis, Minn.

Madame De Maupin, by Gautier. Pub. by Barrie, 2 vols.

Books early hist. of Minnesota.

Winslow's Forms of Pleading, 2 vols.

C. Witter, 19 South Broadway, St. Louis, Mo.

Goethe's Works, in parts, uncut. Pub. by Barrie, Phila.

Carl Winsor, by W. R. Hodgen. Galveston, Texas.

Wolcott's Bookshop, Vanderbilt Sq., Syracuse, N. Y.

Hardy's Savage South Seas.

Pilsbury's Manual of Conchology.

Reeve's Conchologia Iconica.

F. E. Woodward, 14 S St., Wash., D. C.

An Utter Failure, Miriam Coles Harris. Appleton.

Copsford Mystery, Clark Russell.

The Dixie Cook Book.

Ballad of the Prince, by Alice Archer Sewall. R. H. Russell.

Confessions of a Bashful Man (?).

Gospel in the Stars, by Seiss.

Mazzaroth. London, 1875.

The Golden Fleece, E. B. Harbert. Boston, 1867.

Life and Times of Thos Jefferson. Appleton & Co.

His Wisdom the Defender, Simon Newcomb. Harper.

BOOKS FOR SALE.

The Antlers Book Shop, 322 Royal St., New Orleans, La.

1st Amer. ed. Encyclopedia, 21 vols., 1798, copper-plate work.

Frankel's Book Shop, 54 W. Randolph St., Chicago.

Dickens Works, the splendid Chapman & Hall ed. de luxe, 1881-2, with hundreds of original illustrations by Geo. Cruikshank, Phiz and others. Sixty vols., limited to 1000 sets, royal large 8vo, gilt top, uncut, half morocco, slightly rubbed, otherwise in fine condition.

Arabian Nights and Tales from the Arabic, in all 12 vols., vellum, uncut, fine condition, unexpurgated, by John Payne. Pub. by the Villon Society, 1882, London.

Shelley items, many.

Bunsen's Egypt, the rare 1st ed., 5 vols.

Boswell's Life of Samuel Johnson, 5 vols., the Joshua Reynolds ed. de luxe. London, 1885.

Send for prices and list of hundreds of rare books. Great bargains.

Lib. Builders' Assoc., 85 Post St., San Francisco, Cal.

We have several sets of the Americana Encyclopedia, late eds., 16 vols., hf. mor., at a very low cash price. Quotations on application.

Madison Book Store, 53 E. 59th St., N. Y.

Astro-Theology, or a Demonstration of the Being and Attributes of God from a Survey of the Heavens, with copper plates, good condition. London, 1715.

Five Colonial Families: History of the Treveau, Tremain and Trumain and Their Relationship to the Mack, Dey, Boord and Ayers Families, 2 vols., 1901, \$8.50.

John Skinner, 44 N. Pearl St., Albany, N. Y.

International Encyclopædia, on India paper, 1913 ed., 22 vols., cloth, as new, \$95.

Stoddard's Lectures, complete, 15 vols., cloth, \$32.50. Ency. Americana, 16 vols., half mor., as new, \$27.50.

HELP WANTED.

WANTED—An experienced man in sale of church goods. State reference and salary. Address M. B. M., care PUBLISHERS' WEEKLY, New York.

EMPLOYMENT BUREAU (Booksellers' League of New York). Employers in need of help; assistants seeking situations, apply to C. E. BONNELL, Manager, 587 Madison Ave., New York.

SITUATIONS WANTED.

EXPERIENCED bookman, with ability for selling and executive work, desires new connection. Best references. Address A. Z., care PUBLISHERS' WEEKLY, New York.

RELIABLE man, capable and experienced in the book and publishing business, seeks arrangement with eastern firm to represent them in Chicago. Address H. W., care PUBLISHERS' WEEKLY, New York.

TRAVELING salesman on the Pacific Coast, who has already a prominent line of books and a good trade, desires to add other lines—books, stationery, cards, etc.—for that territory on commission. Good references. Address S. R. W., care PUBLISHERS' WEEKLY, New York.

OPPORTUNITY wanted to develop book advertising and publicity along dignified, up-to-date, constructive lines, by woman, college graduate, holding position with well-known publishing house. Full information to any reliable concern interested. Address S. A. W., care PUBLISHERS' WEEKLY, New York.

BUSINESS FOR SALE.

FOR SALE—The principal book and stationery store of Charlotte, N. C., a thriving city of 40,000 population. Store has excellent location, favorable lease, established ten years, and profitable. Will sell outright or an interest to party capable of conducting same. This business and our reason for selling will bear the closest inspection. Address C. H. ROBINSON, & Co., 300 N. Tryon St., Charlotte, N. C.

BUSINESS OPPORTUNITIES.

WE can use a bankrupt book and stationery stock, or will buy any complete stock that you wish for any reason to dispose of, if same is attractively priced. Address A. B. J., care PUBLISHERS' WEEKLY, New York.

BOOKS.—All out-of-print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. **BAKER'S GREAT BOOKSHOP, 14-16 John Bright Street, Birmingham, England.**

(ESTABLISHED 1868)

C. D. CAZENOVE & SON

Solicit Agency Business from American Publishers and Booksellers

Miscellaneous orders for Books and Periodicals handled economically and promptly. Shipping and forwarding attended to.

12-13 Henrietta St., Covent Garden, London, England

CABLES: EIKON, LONDON

FRANCIS EDWARDS

88a High Street, Marylebone, London, W.

Large Stock of Books on America, Asia, Africa, Australia, Military, Naval, Natural History, Sport, Art, First Editions, Etc.

CATALOGUES POST FREE ON APPLICATION

Inspection Invited. All Sections on Sight

PROMPT, ECONOMIC AND EFFICIENT SERVICE AS AGENT OFFERED TO AMERICAN BOOKSELLERS AND PUBLISHERS BY

HENRY GEORGE

21 Warwick Lane, Paternoster Row, London, Eng.

Pick-up orders carefully attended to.

Books or Periodicals by mail or case.

WRITE FOR TERMS

Send your "Wants" to
WILLIAM R. JENKINS CO.
Sixth Avenue at 48th Street, New York City

**FRENCH
SPANISH, ITALIAN,
GERMAN and all
OTHER FOREIGN
BOOKS**

**MEDICAL
Books and works con-
cerning Domestic Ani-
mals, including Veteri-
nary BOOKS**

Quick Service. Catalogues on Application

RARE BOOKS

We can supply the rare books and prints you want. Let us send you 150 classified catalogs. When in Europe, call and see us in Munich.

Over a million books and prints in stock. Always send your wants to

The Ludwig Rosenthal Antiquarian Book-Store
Hildegardstr. 14, Munich, Lenbachplatz 6, Germany
Founded 1850 CABLES: LUDROS, MUNICH

RE-ORDERS AND PICK-UP ORDERS

WE are equipped to enable retail dealers to secure their re-orders for stock and daily pick-up orders for books of all publishers, all on one order, in one shipment and on one bill. Mail and express orders are shipped the same day the order is received—and over 90% of such orders are shipped complete.

THE BAKER & TAYLOR COMPANY

Wholesale Dealers in the Books of All Publishers
33-37 East 17th Street: Union Square North: New York City

THE PAPER BUYING PROBLEM

The two great factors—Price and Quality.
Your Purchasing Agent secures **Best Price**.
Tests determine **Best Quality**.
Combine the two for **Efficiency**.

ELECTRICAL TESTING LABORATORIES

80th Street and East End Avenue

NEW YORK, N. Y.

A Word About TAPLEX

Have you realized in the past few months what Taplex service means? Have we saved you valuable time and still more valuable DOLLARS by our counsel and suggestions? NO? Then you are losing a valuable asset to your business—it's yours without cost—provided we do your binding.

J. F. TAPLEY COMPANY

Quality First—BINDERS—Service Always

531-535 West 37th Street

NEW YORK CITY

Accuracy Promptness Reliability

Kay Printing House

66-68 CENTRE STREET

'Phone 1553 Worth

NEW YORK

Estimates Promptly Furnished

Printers to THE PUBLISHERS' WEEKLY

Printing for Publishers

Everything except Book-work

Including

Catalogs .: Booklets
Folders .: Prospectuses
Color Work

Andrew H. Kellogg Co.

409-415 Pearl Street, New York

Ask about "Kelloggraphy"! Telephone 3640 Beckman

ANNOUNCEMENT TO THE TRADE

Owing to the constant and increasing demand for single volumes covering the subjects taught in our courses and treated in our cyclopedias, we have just added the following titles to our practical handbook series:

The Gasoline Automobile - - - -	Lougheed & Hall - -	\$2.00
Care and Operation of Automobiles - -	Hall - - - -	1.00
Wireless Telegraphy and Wireless Telephony - - - -	Ashley & Hayward -	1.00
Practical Aeronautics - - - -	Hayward - - - -	3.50
Building and Flying an Aeroplane - -	Hayward - - - -	1.00
Descriptive Astronomy - - - -	Moulton - - - -	1.50
Modern American Homes - - - -	von Holst - - - -	2.50
Alternating Current Machinery (New Edition)	Esty - - - -	3.00
Motion Picture Work - - - -	Hulfish - - - -	4.00

Our series of Practical Handbooks now comprises seventy authoritative and up-to-date titles. We have nine new books on the press at the present time—all of these are being called to the attention of the public by means of a vigorous advertising campaign. In our advertising we feature that these books are *sold at the book stores* throughout the United States and Canada.

We want dealers in every city for our representatives. Write for catalogue and terms. Our discounts are generous.

AMERICAN SCHOOL OF CORRESPONDENCE
CHICAGO, ILL.

BOOKS WANTED

"THE BOOKSELLER," London, is the recognised British Book Trade Journal. It prints weekly hundreds of titles of BOOKS WANTED by dealers and public libraries in the United Kingdom.

If you wish to enlarge your field of business in second-hand and rare books (buying or selling), here is your opportunity.

Subscription Price, including Postage, 10 Shillings and Sixpence (\$2.50). Net to booksellers, which includes 3 lines FREE each week in BOOKS WANTED.

OFFICE OF

THE BOOKSELLER

12 Warwick Lane, London, E. C., England



FRENCH—GERMAN SPANISH—ITALIAN

Is Easily and Quickly Mastered by the

LANGUAGE-PHONE

METHOD

Combined with the

**Rosenthal Method of
Practical Linguistry**

This is the natural way to learn a foreign language. You hear the living voice of a native Professor pronounce each word and phrase. He speaks as you desire—slowly or quickly, night or day, for minutes or hours at a time. It is a pleasant, fascinating study; no tedious rules or memorizing. It is not expensive—all members of the family can use it. You simply practice during spare moments or at convenient times, and in a surprisingly short time you speak, read and understand a new language.

Send for Booklet and Terms for Easy Payment

THE LANGUAGE PHONE METHOD

987 Putnam Bldg. 2 West 45th St. New York

J. TERQUEM & CO.,

19 Rue Scribe, PARIS

Export Booksellers and Bookbinders

Agents in Paris for American
Booksellers and Publishers.

**Special Ability for Second Hand Items
CORRESPONDENCE SOLICITED**

DALTON'S AUCTION BRIDGE

new and enlarged edition
covering Royals (Lilies)

\$1.00 net

Liberal discounts to the trade only

WYCIL & CO., New York

READY NEXT WEEK

Ready in Book Form.

The Wonderful Story that was recently published serially in a shortened version in *McClure's Magazine*.

My Little Sister

By ELIZABETH ROBINS

No recent magazine serial has attracted as much attention as "MY LITTLE SISTER." After the first instalment appeared the editorial offices of *McClure's* were besieged with inquiries as to the date of the next instalment. These inquiries came in hundreds by mail, by telegraph, and it was said that for awhile the telephones repeated the question about once in five minutes. Thousands of people have read and discussed a version of this story, which contains less than one-third of the whole, as it is published in book form. Will they want the book?— "MY LITTLE SISTER" should be prominent among the new novels of 1913 that you offer to your best customers.

360 pages. 12mo. \$1.25 net.

UNTIL THE DAY BREAK

By W. L. GEORGE

Author of "A Bed of Roses," etc.

A story that is as up-to-date as the year 1913. Thoughtful, discriminating buyers of the best fiction, and there are plenty of them, will be glad to know about this story of modern social unrest. The hero is the sort of man who comes to this country for freedom, and because he can't find it, becomes a Socialist, or a member of the I. W. W.; or sometimes an Anarchist. We Americans ought to get such a man's point of view. "UNTIL THE DAY BREAK" gives it, in a story of remarkable force, pungency and power.

12mo. \$1.30 net.

A Gentle Jehu in Japan

By ETHEL L. McLEAN

Printed on hand made, deckle edged paper, and containing many beautiful illustrations printed in color, and mounted. Here is a bright, clever description of a trip to Japan that is issued in an edition as dainty and artistic as if it were in truth a bit of Japanese art.

Half Ooze Calf. 8vo. Net, 3.00

Published by DODD, MEAD & COMPANY New York